

FULTON COUNTY GEORGIA

2021 FINAL ADOPTED BUDGET



**FULTON
COUNTY**

FISCAL YEAR 2021

JAN 20 2021

INTRODUCTION

Fulton County's FY2021 Final Adopted Budget was approved by the Board of Commissioners on January 20, 2021. This budget includes all recommendations outlined in the FY2021 Proposed Budget presented on November 18, 2020, and recommended amendments approved on January 20, 2021.

In this booklet, you will find the budget message submitted to the Board as part of the FY2021 Proposed Budget, and additional memos describing all modifications to that budget. Enclosed you will also find the Board's approved FY2021 Budget Resolution, the FY2021 Final Adopted Budget schedules for each appropriated fund, and the final versions of the Position List and Annual Hardware & Software Maintenance and Support List.

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Fulton County Board of Commissioners
141 Pryor Street, SW Atlanta, Georgia, 30303

To the Honorable Board of Commissioners and Citizens of Fulton County:

Introduction

The FY2021 Proposed Budget being presented is designed to maintain the same level of service with adjustment for needs triggered by the COVID-19 pandemic, while reimagining the service delivery approach for some of our programs. This budget also provides additional resources for the justice system in an effort to restart operations and eliminate backlogs triggered by court closures during the pandemic.

This plan, as presented, provides a path forward to navigate through the uncharted waters resulting from the pandemic and the current economic crisis. This Proposed Budget offers an opportunity to provide residents of Fulton County with the great level of service they deserve, while we continue to assist the most vulnerable members of our community.

Proposed FY2021 Budget

In accordance with the statutory responsibilities of the County Manager, the FY2021 Proposed Budget is hereby respectfully presented. The budgets for all funds are considered legally balanced with reasonable and conservative assumptions for all revenues and expenditures. Fulton County's proposed appropriated budget is \$1.2 billion, including approximately \$785 million in funding for the General Fund.

In light of the level of uncertainty triggered by the current environment, a decision was made earlier this year to modify our existing budget development approach. My team, in collaboration with each department, identified "must do" investments. Each investment was carefully reviewed and a budget proposal was developed that acknowledges our limited resources, addresses our mandates, ensures high levels of service for our citizens and meets lingering challenges expected to continue over the short term.

General Fund Summary

The Proposed FY2021 Expenditure Budget of \$785 million is balanced through a combination of revenues and the use of fund balance. The fund balance reserve is equal to 16.7% of total expenditures.

The high level of ongoing economic uncertainty triggered by the COVID-19 pandemic, which has significantly negatively affected small businesses and most businesses in the hospitality industry is expected to adversely impact the County tax digest for FY2021. The recent Federal Reserve Board's September report affirmed this cautious approach on revenue projection. The report estimates a Gross Domestic Production (GDP) contraction of 3.7% in 2020, and a corresponding potential recovery of approximately 4% in 2021. Even if this 2021 growth in GDP is achieved, we do not anticipate seeing its benefits in the tax digest used for the proposed tax revenue which is based on anticipated property values as of January 1.

For the purpose of the FY2021 Proposed Budget, we expect the digest to remain flat. The tax digest value combined with the millage rate is used to determine the tax billing amount. The proposed budget assumes that the millage rate will be set at a level that will ensure that the budget is balanced. Our current millage rate is 9.776 mills. Final determination of the FY2021 millage rate by the Board of Commissioners will take place during the summer of 2021. The property tax revenue projection assumes a 94% collection rate, which is slightly below prior years', given our expectation that economic hardship will affect taxpayers' ability to pay outstanding obligations in a timely manner. Any change to prior year property tax collection patterns will result in small timing differences between collections in FY2020 and FY2021, with no overall impact on the proposed budget amount. The County anticipates other revenue collection trends to follow similar patterns as FY2020.

Other Funds Highlights

The Fulton Industrial District (FID) Fund Proposed FY2021 Expenditure Budget is \$43 million, including an appropriated, but unallocated, reserve of approximately \$18 million. The revenue budget assumes a millage of 11.88 mills that will continue to fund Municipal-Type services the County provides in the unincorporated area. The revenue budget assumes a collection rate of 94%, which is expected to generate approximately \$12 million during FY2021. Due to the composition of the tax base in the FID, we do not foresee a significant change in collection patterns during FY2021.

The Airport Fund FY2021 Proposed Expenditure is \$6.6 million. It includes the re-appropriation of most of the retained earnings balance for FY2020 to be used in the re-development of the Airport. Funding will be utilized as seed funding for the demolition/reconstruction of the ARFF building, as well as funding to cover a potential debt service obligation for issuance of a bond.

The FY2021 Water and Sewer Revenue Proposed Expenditure Budget is \$156 million, including additional debt service for the new Water and Sewer Bond issue. Revenue is projected at \$141 million. This projection includes approximately a \$4 million increase over the projected FY2020 revenue. This is in line with the multi-year plan to increase rates for improvements to water lines and sewage treatment plants. The difference between revenue and expenditure will be funded through the use of fund balance.

Strategic Framework

The FY2021 proposed budget was designed to provide resources to respond to the public health emergency, reflects our commitment to the County's priority objectives and takes into consideration the operational impact of changes occurring as a result of the 2020 legislative process. The budget plan will also continue to fund important initiatives launched in prior years.

To maintain our commitment to the County's new strategic framework; we aligned every initiative funded to one of six key Priority Areas associated with our long term strategic plan currently under development. These Priority Areas are:

- Health and Human Services
- Justice and Safety
- Open and Responsible Government
- Infrastructure and Economic Development
- Arts and Libraries
- Regional Leadership Initiatives

Priority Areas

Below you will find a brief narrative of 2020 accomplishments, a summary of the key investment decisions, and expected deliverables for 2021.

Health and Human Services

-2020

As part of our response to the COVID-19 pandemic, the county invested approximately \$104 million of federal assistance to respond to the healthcare emergency. This investment was allocated among four strategic programs; Health Response, Operational Stability, Municipal Assistance, and Community Relief.

- Health Response – Approximately \$19 million was dedicated to managing testing and SPOC related functions
- Operational Stability – Approximately \$38 million was used to purchase personal protective equipment, to deploy resources for a virtual workforce, mitigate risks and needs for residents during the elections season and other response related programs
- Municipal Relief – Approximately \$25 million in funding was allocated to cities within the county (outside the City of Atlanta) to provide resources for their municipal response, along with \$5 million worth of PPE
- Community Relief - Approximately \$21 million in funding was dedicated for relief programs to assist the most vulnerable populations during the pandemic

The County also invested in our partnership with The Fulton-DeKalb Hospital Authority and Grady Hospital for the construction of the new Center for Advanced Surgical Services (CASS) and the expansion of the Ponce Center Infectious Disease Program (IDP). These projects will expand surgical services and amplify the response towards the HIV/AIDS epidemic. Both of these projects are estimated at over \$200 million, funded through the issuance of bonds, with the County share being approximately \$74 million of the bonds. At the time, the Board of Commissioners (BOC) approved the County share of the CASS project cost, and delayed issuance of bonds for the IDP project until the hospital obtained its Certificate of Need (CON) for the project. The hospital has informed the County that it has now obtained the CON, and is requesting the payment of the County's remaining \$8 million share of the project. A proposal will be presented to the BOC during FY2021 on issuance of bonds for the County's remaining share of the project cost.

We maintained our investment and delivery of popular Senior Services programs including meals, home care services, case management and transportation services. Furthermore, the County maintained its investment in behavioral health services and our new housing partnership with the State.

-2021

In 2021, we are investing \$341 million towards the Health and Human Services strategic area.

As part of the FY2021 proposed budget the County will set aside \$42 million in resources to respond to any unforeseen emergencies. Assuming the current health emergency continues, the County would structure available resources using a similar approach to what has been implemented throughout FY2020. Resources would be allocated towards a Health Response program to address testing and vaccination efforts. Additionally, resources would be earmarked towards an Operational Stability program to enhance our virtual environment capabilities, provide sufficient personal protective equipment, and ensure our facilities are clean and ready to receive residents and staff when the time comes.

In the event the State of Georgia or the Federal Government provide Fulton County with funding to mitigate and respond to the current health emergency, these resources would be reprogramed during FY2021 towards the following efforts based on a thorough assessment of needs and impact;

- Improve the Elections Process
- Enhance Court Services
- Enhance the Virtual Environment
- Facilitate the BOH Transition

We will also maintain our investment in popular Senior Services programs including meals, case management and transportation service. Furthermore, the County will maintain its investment in behavioral health services and our Permanent Supportive Housing initiative. We plan to continue delivering these services as we have been during the pandemic.

Justice and Safety

-2020

As a result of the COVID-19 emergency, the County dedicated resources towards the implementation of a virtual court structure that helps process cases and provide services to citizens during these challenging times. Furthermore, a new initiative called Project Apollo was launched. It is expected to improve the efficiency and effectiveness of the court system.

Significant improvements were made managing all aspects of the County's response to medical issues at the jail. These improvements led to a reaccreditation by the National Commission on Correctional Health Care (NCCHC) of the Fulton County Jail.

Funds were also spent on Phase II of the security transformation initiative. This funding

included resources to acquire cameras and other equipment. It also included funding for the deployment of security personnel. During 2020, the Police Department took over the responsibility for managing and overseeing the security structure of all county facilities, excluding the Justice Center.

The County's Emergency Management Team was tasked with coordinating and overseeing response to the current health emergency. This included the management of testing sites, the coordination and sourcing of millions of purchases of personal protective equipment, the management and distribution of those resources, and the consolidation and analysis of information to keep the County's leadership informed about the status of the virus.

-2021

In 2021, we are investing \$360 million towards the Justice and Safety strategic area.

The County will set aside approximately \$3.8 million to reopen the courts and provide needed resources to reduce backlogs resulting from closures of county facilities and suspension of services due to COVID-19 health emergency. These resources will provide the justice system with additional operational and personnel resources exclusively during FY2021. Use of the resources is also contingent on a robust operational plan that outlines performance outcomes and targets.

The County will also move forward with the construction of a new animal shelter facility as part of the new issuance of FCURA bonds, along with other public safety and security investments like the ARFF infrastructure at the airport.

Open and Responsible Government

-2020

During 2020 the Fulton County Registrations and Elections department experienced one of the most active election seasons on record. The department was responsible for running five elections including a presidential primary election in June and the presidential general election in November. The results of the November election triggered a recount and a runoff in January 2021. During the November election, the County experienced one of the highest records of voter engagement with voter turnout reaching approximately 65% (votes), despite the ongoing pandemic and the need to manage and train workers on new voting equipment.

In 2020, we continued to strengthen our tax revenue infrastructure through the multiyear plan. Additional investments were made for personnel, hardware and software solutions, which allowed the County to comply with the consent order by the State Department of Revenue.

Funding was also allocated to the Tax Commissioner's Office for new equipment and software to enhance our collections capabilities.

As part of our effort to improve county-wide outreach efforts, additional resources were allocated to our External Affairs department to support outreach for the 2020 Census and voting initiatives. This funding was used for advertising, printing, direct mail, and promotional items, as well as seasonal staffing to support community efforts.

-2021

In 2021, we are investing \$210 million towards the Open and Responsible Government strategic area.

We are recommending funding to support a mid-year implementation of phase 1 of the Incremental Compensation Strategy (ICS) and the Court system Chamber Compensation Plan. The Chamber Compensation Plan is based on applicable staff experience using an incremental step compensation methodology developed and approved by the respective benches. In light of the pandemic's impact on unemployment, we are recommending implementation only if the unemployment rate has improved and the funds are not needed for other pandemic response efforts. Throughout the pandemic response in 2020, we maintained a position that we should not implement salary adjustments during a period of high unemployment and economic uncertainty. That remains our recommendation, however, we also recognize the commitment the board has made to long-term county employees and have reserved the funds to support that commitment. Furthermore, effective July 2021, the minimum salary for full-time County positions will be \$32,000, if the ICS program is implemented.

We will also continue to invest in our tax and revenue system by dedicating additional resources to the Tax Assessor for equipment and software. Additional funding will also be provided to the Tax Commissioner's Office for new printers.

The County will continue to address the recommendations made by the Procurement Disparity Study through the allocation of resources to the Purchasing Department. These resources include personnel (to provide monitoring and administrative assistance), contract reporting certification software and consulting services.

In anticipation of the US Senate runoff election in early January, the Department of Registrations and Elections will receive an additional allocation of \$6.5 million to ensure the successful deployment, operation, and oversight of this important event.

Infrastructure and Economic Development

-2020

One of our key initiatives in 2020 was the implementation of the first phase of our multi-year cybersecurity plan. We revamped our cyber infrastructure and maintained a low cybersecurity risk profile throughout the year. We also made great progress continuing our investments on the IT roadmap, which includes the Network Refresh, and bandwidth upgrades along with a number of digital initiatives.

As part of the effort to improve our water and sewerage infrastructure, the County issued a new Water and Sewer Revenue Bond for approximately \$290 million in early 2020. The funds are being dedicated for the expansion of a wastewater treatment plant. This investment will ensure the wastewater needs of the community are appropriately met while utilizing the latest treatment technology and ensuring the environment is protected.

Our Infrastructure team also played a key role during the health emergency by ensuring our facilities remained clean and safe during the pandemic, but also by facilitating multiple projects in the Tax Commissioner's Office, the Jail and election sites across the county. Our team also continued to advance critical infrastructure projects such as; Assembly Hall, Entry Plaza, Atrium, Way Finding, and the Courthouse Façade.

2020 reflected ongoing success in business recruitment services and workforce development modernization. Support was given to over 30 prospective large business projects, resulting in approximately \$618M of new committed investment and 2,070 jobs. Reacting to COVID-19, we partnered with the Development Authority to provide \$3.0M in small business loans, impacting 90 diverse businesses. Additionally, we supported over 1,250 residents to receive Digital Literacy training and employment assistance via Goodwill of North Georgia and the Metro Atlanta Chamber of Commerce.

-2021

In 2021, we are investing \$228 million towards the Infrastructure and Economic Development Strategy.

The County will move forward with the implementation of a multi-year plan to make the Fulton County Airport a cornerstone for economic development. The capital plan includes a new administration office, a modernized aircraft rescue and firefighting command center, and more hangar space. These improvements will lead the airport to rival any other general aviation airport in the country and will boost economic development efforts in the region.

To revitalize the Fulton Industrial District (FID), resources will be made available for blight remediation. We will also set aside approximately \$9.3 million in resources for street resurfacing needs within the FID.

In 2021, we will continue our investment in capital and facilities by issuing a new series of Fulton County Urban Redevelopment Bonds for approximately \$55 million. The proceeds from these bonds will be used for the new Animal Shelter, Air Handling Units at the Justice Center Building, our Continuity of Operations Center, and the New Public Safety Training Center.

Initiatives for 2021 by Select Fulton will focus on increased service offerings and data tools, especially for small businesses and individuals impacted by COVID-19. These include a two-part entrepreneurship summit and a new public facing small business intelligence tool for entrepreneurs. For residents, we will provide a new public job board aggregator portal that provides local job opportunities, as well as having our mobile career center rotate to each city on a regular basis. Ongoing enhancements to our toolkit will include the renewal of the Fulton Industrial Opportunity Zone, new project tracking/CRM database, implementation of our human center designed model for workforce enrollment and opening of our new South Fulton Career Center.

Arts and Libraries

-2020

Investments in our libraries continued across the county with the Phase II of the Library Master Plan, which included additional investments to complete the total \$275 million Library Bond referendum program. Only the Central and Hapeville libraries remain to be completed and are expected to be opened by the end of the year.

As part of the County's COVID response, we allocated \$1.5 million in federal funding for additional e-materials as part of our Operational Stability strategic program. This surge was intended at supplementing resources for services that have enjoyed increasing demand since the start of the pandemic.

The County successfully transitioned two arts facilities, South West Art Center and the South Fulton Art Center, to the City of South Fulton.

-2021

In 2021, we are investing \$55 million towards the Arts and Libraries strategic area.

We will maintain our financial commitment to the Arts and the Library System and will reprioritize and concentrate our investments to continue to ensure quality programming. We will maintain our investment to combat food deserts through Fulton Fresh programs by allocating \$170,000 towards this effort. We will make an additional investment in the Library System of \$600,000 for e- materials to satisfy increasing demand triggered as a result of the public health emergency. This additional investment in e-materials will total \$1.7 million in total resources available for this purpose in the Library System budget.

Our commitment to the Arts will continue in 2021. We will enhance our support for capacity building in cities as well as our commitment for contract for services. We will also build on the work of our strategic process to connect the creative industry to our arts programming.

Regional Leadership Initiatives

-2021

Funding for our Regional Leadership strategy is derived, for the most part, from all other priority areas. It involves multiple cross-regional initiatives that are part of our long term strategic plan. The County's leadership will lead, develop, and work with our partners to bring these initiatives to fruition.

The Department of Behavioral Health will continue to collaborate with the City of Atlanta on the development and implementation of additional Permanent Supportive Housing Units through the provision of supportive services to sustain community independence.

The County will continue to facilitate collaboration between the Mayors of each city in Fulton County (except for Atlanta) in determining the best funding scenario for transit and transportation improvements including future TSPLOST or SPLOST referendums, local obligation bonds, and other revenue sources.

We will also maintain close cooperation with each city in Fulton County as we continue to respond to the public health emergency.

This \$1.2 billion proposed budget before you, recognizes our responsibility to secure the health and wellbeing of our residents during the ongoing health emergency. It preserves current staffing levels, meets any mandated requirements and, through prioritization, funds additional operational needs.

We look forward to our discussions about the proposed FY2021 budget as we continue to realize a safer future for our community.

A handwritten signature in black ink, appearing to read "R. Anderson". The signature is stylized with a large initial "R" and a long, sweeping underline.

Richard "Dick" Anderson
County Manager, Fulton County

General Fund

The FY2021 General Fund Proposed Budget is \$785 million, including approximately \$433 million allocated to personnel and \$352 million allocated to other operating expenditures. The FY2021 budget represents an estimated \$3 million increase from the FY2020 adopted budget of \$782 million. This change is the result of multiple budget actions including; additional funding set aside in an emergency reserve that can be used to respond to the current health emergency, offset by the exclusion of non-recurring costs such as; the 27th payroll, the Pay for Performance Bonus program and lower projected election costs.

The budget is balanced with \$719 million in revenue, the use of \$66 million in fund balance, and operating expenditures of \$785 million. This leaves a fund balance of \$131 million, which represents 16.67% of total yearly expenditures as required by Fulton County's fund balance reserve policy.

The FY2021 General Fund Proposed Budget being presented is designed to meet the needs triggered by the COVID-19 pandemic. It also maintains our level of service while reimagining the service delivery approach for some of our programs. This budget also offers additional resources to the justice system in an effort to restart operations and eliminate backlogs triggered by court closures during the pandemic.

Budget Process Changes

Our methodology this year focused on a thorough analysis of the current environment by periodically monitoring both our progress and operational response to the pandemic. We also held multiple meetings to assess the size of the budget based on economic projections and by estimating the potential impact of the current crisis on the digest. Lastly, my team, in collaboration with each department, identified "must do" investments. We carefully reviewed each investment and developed a budget proposal that acknowledges our limited resources, addresses our mandates, ensures high levels of service for our citizens and meets lingering challenges expected to continue over the short term.

Organizational Impacts

- We are currently evaluating the possibility of transferring the positions located within the Atlanta Fulton County Emergency Management to Fulton County's Department of Emergency Management. If recommended, this transition is not expected to result in additional costs to the County.

- Funding for the Jail Medical contract with Naphcare, which was included as part of the Non-Agency budget over the past several years, will be transferred to the Sheriff's department as part of the FY2021 Proposed Budget. This is a significant reallocation of resources across departments of approximately \$25 million.
- We will reallocate all funds associated with leasing and rental facilities to the Real Estate and Asset Management department. We are currently reviewing all leases and plan to have this reflected as part of the FY2021 Adopted Budget.

Discussion of General Fund Revenue Assumptions

The total FY2021 General Fund revenue budget is \$719 million and was developed with the following assumptions and considerations;

- The County's primary source of revenue is property tax. Due to the high level of economic uncertainty triggered by the COVID-19 pandemic, which is expected to affect property values, we estimate the digest to remain flat. Our current millage rate is 9.776 mills. Final determination of the FY2021 millage rate by the Board of Commissioners will take place during the summer of 2021.
- The FY2021 property tax revenue projection assumes a 94% collection rate of Current Year Property Tax billings, which is slightly below prior years given our expectation that economic hardship will affect residents' ability to pay outstanding obligations in a timely manner.
- The revenue projection for FY2021 assumes Prior Year Property Tax Revenue of \$32 million or 5.5% of the FY2020 total billings. The large figure reveals our expectation that a significant portion of FY2020 taxes will be collected in FY2021 due to the pandemic. Note that if the collection rate of FY2020 billings during 2020 is higher than expected, the FY2021 projection for Prior Year Taxes will be reduced accordingly as this is simply a timing difference.
- Motor vehicle taxes and TAVT are expected to remain at approximately the same level as FY2020. We believe this revenue source could be positively impacted by a new federal stimulus package.
- In FY2021, receipts of local option sales tax are expected to remain at approximately \$14 million, similar to FY2020
- The County anticipates other revenue collection trends to follow similar patterns as FY2020.

Discussion of Expenditure Components in the General Fund

This \$785 million General Fund Proposed Budget recognizes our plan and priorities as we look into FY2021. This budget;

- A. ensures resources are allocated to maintain operations and fulfill commitments made by the Board of Commissioners (base budget)
- B. prepares the County for an upcoming challenging year due to the current health emergency
- C. funds back vacant positions that were restricted as part of the FY2020 spending controls
- D. provides funding to the Registration and Elections Department for the upcoming US Senate Runoff election
- E. improves our workforce compensation structure
- F. provides additional resources to restart the Court System (after closures due to the pandemic)
- G. includes funding for other programs that were prioritized based on a thorough review

A. Base Budget - \$708 million

As part of our FY2021 budget development process, we identified the County's "Base Budget", which represents the current funding footprint needed to keep operations functioning at the current level of service. Based on our assessment, we estimate the expenditure footprint to be approximately \$708 million. The structure of the budget is as follows;

- **It includes all filled positions.** This estimate assumes a workforce that is in line with our historical filled positions average and corresponding vacancy rate.
- **All recurring operational needs are funded.** This estimate assumes funding all our existing recurring costs associated with contracts, leases, and other recurring operational needs. This also includes the annual allocation to the Fulton County Board of Health (BOH).
- **Includes sufficient resources to cover all existing debt service obligations.** Furthermore, the Base Budget also includes resources to issue another tranche of Fulton County Urban Redevelopment Agency bonds associated with our "Infrastructure for All Initiative ". This issue is estimated at \$55 million and will include funding for a new Animal Shelter, Air Handling Units at the Justice Center Building, funding to complete the development of our Continuity of Operations center, and a new public safety training center.

- **Takes into consideration our annual allocation of capital funding for preventive maintenance.** This is part of our “Pay as You Go” capital program and allows the County to maintain our facilities, prevent potential risks and ensure facility-related emergencies are handled swiftly.
- **Provides sufficient resources for licenses and contracts to our IT Department.** This funding is aligned with our long term IT road map, which includes both infrastructure and cyber security investments.
- **Meets our commitments to Grady.** Furthermore, the FY2021 allocation includes additional debt service associated with the construction of a \$205 million new Center for Advanced Surgical Services. Grady Hospital has contacted the County on the remaining share of \$8 million for the construction of the Infectious Disease Program Center. The proposal will be presented to the Board of Commissioners for consideration in 2021 on the issuance of bonds for the project. This is in line with our plan to expand health-related services in the County.
- **Includes resources needed to meet our pension obligation.** We expect a modest increase in our pension annual obligation during FY2021. Additional resources are included in the Base Budget to meet this need.
- **Resources were added to accommodate an increase in healthcare costs.** We expect a slight increase in healthcare costs during FY2021 due to a higher expected volume of doctor visits and procedures. This would be the result of plan participants deferring medical procedures and visits to the doctor due to fear of the virus during 2020.
- **Fully fund the Jail Medical Contract.** The Naphcare contractual agreement is estimated at over \$25 million for FY2021. Funding for this contract will be included in the Sheriff’s department budget.

B. Emergency Response Reserve — Earmarked at \$42 million

We added an Emergency Response Reserve in the FY2021 Proposed Budget to address and respond to a COVID-19 like emergency. Our plan provides the County with the flexibility to allocate resources as needed among two main emergency programs; Health Response and Operational Stability.

Our Health Response program would address vaccination and testing specific functions if needed. Our Operational Stability program would provide logistic support, supplies, personal protective equipment and other services to our Health Response operation, our employees and visitors to County facilities.

The reserve was determined based on our FY2020 emergency response footprint, but excludes those costs and obligations not expected to be incurred during FY2021. Funding for the reserve will be included as part of the Non-Agency budget. The reserve includes approximately \$2

million in funding to allow our employees to work virtually (laptops and other equipment – PC-Refresh program).

In the event the State of Georgia or the Federal Government provides Fulton County with funding to mitigate and respond to the current health emergency, these resources would be reprogrammed during FY2021 towards the following efforts based on a thorough assessment of needs and impact;

- Improve the Elections Process
- Enhance Court Services
- Enhance the Virtual Environment
- Facilitate the BOH Transition

C. Funding of Vacant Positions – Additional \$14 million

As part of the budget development process, we identified the estimated value of vacant positions, outside of public safety functions, which are not part of the base budget. The estimate provides an informative view and offers an opportunity to optimize resource utilization in case the economic picture in FY2021 deteriorates beyond our current estimates. If that was the case, spending controls similar to the measures implemented during FY2020 will be instituted, which would include restrictions on the use of vacant positions and salary savings.

All vacant positions will be added to the FY2021 Proposed Budget, with the exception of any position (including public safety functions) that has been vacant for two years or more.

D. Registration and Elections – Additional \$6.5 million

The County will allocate an additional \$6.5 million (in recurring and non-recurring funds) to the Registration and Elections Department in preparation for the January 2021 US Senate runoff election. These funds also provide incremental resources for licensing costs and other investments to address potential issues that may arise from holding another election in the middle of a pandemic.

E. Employee Compensation – Additional \$5 million

During FY2021, the County will allocate funding for all of the employee compensation initiatives outlined below unless the funding is required to respond to the ongoing pandemic or the unemployment rate in Fulton County remains high. The funding will remain in the Non-Agency budget until the mid-year projection is completed in the fall of FY2021. At that point, the

Budget Division will transfer funding through soundings to any department that is projected to run into a deficit based on their expenditure trend.

- On July 1, 2021, the County will implement the first phase of the Incremental Compensation Strategy (ICS). The strategy seeks to utilize tenure with the County as a driver to position the existing workforce within respective salary ranges. An allocation of \$4.3 million (recurring) has been included in the Non-Agency budget to support this effort.
- Along with the ICS program, the County and the Court system will implement a new Chamber Compensation strategy based on applicable experience using an incremental step compensation methodology developed and approved by the respective benches. This program will also be launched on July 1, 2021. Funding of \$400,000 (recurring) has been set aside in the Non-Agency budget.
- The County is also setting aside \$300,000 (recurring) in the Non-Agency budget to ensure all County employees are paid a “living-wage” salary. Under this effort, no full-time County employee will receive annual compensation below \$32,000. This will be launched along with the ICS and Chambers compensation plans.

In light of the pandemic’s impact on unemployment, we are recommending the implementation of these programs only if the unemployment rate has improved and the funds are not needed for other pandemic response efforts. Throughout the pandemic response in 2020, we maintained a position that we should not implement salary adjustments during a period of high unemployment and economic uncertainty. That remains our recommendation, however, we also recognize the commitment the board has made to long-term county employees and have reserved the funds to support that commitment.

- Funding for the Pay for Performance Plan has not been included as part of the FY2021 Proposed Budget.

F. Court Reopening — Additional \$3.8 million

We are allocating \$3.8 million (non-recurring) as part of our plan to reopen the court system and clear backlogs that originated from closures triggered by the current health emergency. These funds are contingent on the development and execution of a comprehensive plan, which will include targets and performance related measures. All positions associated with this effort will be limited term with an expiration date in FY2021. The allocation includes both personnel and operating funds and will be earmarked as follows;

SUPERIOR COURT

- Funding of \$300,000 (non-recurring) will be allocated to the Superior Court Department. This allocation includes resources to fund additional judicial officer hours, additional senior judge days, temporary litigation managers, temporary staff attorneys and equipment.

STATE COURT JUDGES

- Funding of \$170,000 (non-recurring) will be allocated to the State Court Department. This allocation includes resources for litigation managers.

MAGISTRATE COURT

- Funding of \$320,000 (non-recurring) will be allocated to the Magistrate Court Department. This allocation includes resources for two Senior Staff Attorneys, six Judicial Assistants and a software system (TextGov Court Check in System).

PROBATE COURT

- Funding of \$467,000 (non-recurring) will be allocated to the Probate Court Department. This allocation includes resources to fund additional temporary Judicial Hearing Officers, a temporary Court Operations Specialist, and a position to oversee fiscal matters.

JUVENILE COURT

- Funding of \$452,000 (non-recurring) will be allocated to the Juvenile Court Department. This allocation includes resources to fund part time Juvenile Court Judges, Judicial Case Managers, Court Operations Specialists, Judicial Staff Attorneys, a Social Services Coordinator, monitors and scanners.

SOLICITOR

- Increase in the budget for the Solicitor by \$1,073,000 (non-recurring). These resources will be used to support additional Investigators, Assistant Solicitors, Victim Advocates, Court Associates, computers, printers, cellphones, firearms, firearm holsters and ammunition.

PUBLIC DEFENDER

- Funding of \$659,000 (non-recurring) will be allocated to the Public Defender Department. This allocation includes resources to fund multiple Assistant Public Defender III positions, a Social Work Coordinator, Investigators, a Legal Assistant, ADS and Westlaw licenses, laptops and phones.

DISTRICT ATTORNEY

- Funding of \$50,000 (non-recurring) will be allocated to the District Attorney Department. This allocation provides a reserve that can be used by the District Attorney to address court reopening or backlog related issues.

CLERK OF SUPERIOR AND MAGISTRATE COURT

- Increase in the budget for the Clerk of Superior and Magistrate Court by \$300,000 (non-recurring). These resources will be used to support the functions of a Jail Expediter.

G. Other Changes - Additional \$7 million

The following funding allocations are also included in the FY2021 budget:

BEHAVIORAL HEALTH

We will maintain our commitment to invest in behavioral health services to address criminal justice reform, the county's homeless population, and to serve as the safety net provider of core mental health and substance abuse services.

As part of our commitment, we will set aside approximately \$3.3 million (\$232,000 recurring and \$3.1 million non-recurring). The resources will be allocated as follows;

- Funding of \$232,000 (recurring) will be allocated to support the DUI Accountability program at the Center for Health & Rehabilitation & the North Fulton Service Center.
- Funding of \$521,000 (non-recurring) will be allocated for services to support emerging adults (18-24 years old) at the jail.
- Funding of \$1.6 million (non-recurring) will be allotted for school-based therapy services through our contract with Summit Counseling. This program helps students overcome behavioral, emotional or social problems that interfere with success at school and at home.
- We will also continue our investment in Behavioral Health and Housing/Homeless initiatives by allocating \$1 million (non-recurring). These resources will fund case management services and new housing units.

CLERK TO THE COMMISSION

- Additional funding of \$5,000 (recurring) is being allocated to the Clerk to the Commission to cover increasing costs for subscriptions.

COMMUNITY DEVELOPMENT

- Funding of \$325,000 (recurring) is being allocated to the Community Development Department to increase the required federal match for several grants (Coordinated Intake and Assessment Match, ESG 21 Match, HOME Match).

COMMISSION DISTRICTS

- Funding in the amount of \$70,000 (recurring) for personnel related costs for Commission District 1.
- Funding in the amount of \$83,000 (recurring) for personnel related costs for Commission At- Large.

COUNTY AUDITOR

- An increase of \$2,000 (recurring) to the County Auditor's budget to fund supplies, equipment and membership dues.

DIVERSITY AND CIVIL RIGHTS COMPLIANCE

- Allocation of \$50,000 (non-recurring) in the Diversity and Civil Rights Compliance budget. This funding will be utilized for the completion of an ADA Program Access Assessment for the County's Emergency Preparedness Management Program.
- Allocation of \$30,000 (non-recurring) in the Diversity and Civil Rights Compliance budget. This funding will be utilized to improve electronic close captioning/real time translation services and foreign language translation. This is a critical investment that will improve our communications outreach capability.

EXTERNAL AFFAIRS

- Allocation of funding for \$25,000 (non-recurring) in the External Affairs Department budget to organize the Joan Garner Walk.

FINANCE

- An increase to the Finance Department by \$50,000 (non-recurring) to complete our records scanning project of documents for Accounts Payables and Grants.
- An increase of \$56,000 (recurring) to the Finance Department to transfer a position currently in the Fitness Center Fund to the General Fund. The Fitness Center Fund does not generate any revenues. This transfer will ensure we can maintain our fitness center staffed so that we can continue to provide this valuable benefit to our employees.

HUMAN RESOURCES MANAGEMENT

- An increase to the Human Resources Department by \$18,000 (non-recurring) to be used to increase our current contract for FMLA related services in case the Sheriff Department joins our FMLA process.

LIBRARY

- An increase to the Library Department by \$170,000 (non-recurring) to provide funding to overcome Food Desert challenges in the County. This funding is to be used for Fulton Fresh.
- Increase in the budget for the Library Department by \$600,000 (recurring). These funds will provide the Library System with additional resources to procure e-materials

(including e-books) that are currently in high demand. This allocation expands resources allocated for this purpose during FY2020.

MAGISTRATE COURT

- Increase in the Magistrate Court budget by \$50,000 (non-recurring). This funding will be utilized to pay software license costs.
- Increase in the Magistrate Court budget by \$145,000 (recurring). This funding will establish two positions; a Judicial Legal Assistant and a Judicial Staff Attorney. The new staff will provide Magistrate Court with additional administrative and operational support.

MARSHAL

- Additional funding of \$172,000 (non-recurring) to sustain and improve the current Body Worn Camera program and the Taser program. This allocation will also include 11 new sets of Body Worn Cameras and 60 Tasers.

MEDICAL EXAMINER

- Additional funding of \$50,000 (recurring) to cover an increase in transportation costs experienced during FY2020. The higher level of transportation costs is also expected to remain during FY2021.
- Additional funding of \$10,000 (recurring) to pay for a maintenance support plan for the new X-Ray machine and a case management software application.
- Increase in the Medical Examiners budget by \$83,000 (non-recurring). This funding will be used to purchase additional autopsy tables and replace existing microscopes.
- Increase in the Medical Examiners budget by \$20,000 (non-recurring). This funding will be used to extend the current refrigerator storage container lease for six months.
- Increase in the Medical Examiners budget by \$126,000 (non-recurring). This funding will provide the Medical Examiner with sufficient staffing resources to reduce the current backlog of cases and receive accreditation. The funding will cover two part time Medical Examiners for 6 months.

PROBATE COURT

- Increase in the budget for Probate Court by \$47,000 (non-recurring). These funds will be used to acquire operational equipment and furniture including; a digital fingerprinting machine, scanners, desktops, filing cabinets, and work tables.

PUBLIC DEFENDER

- Funding of \$180,000 (recurring) will be allocated to the Public Defender Department. This allocation provides additional funding for a lease renewal for 100 Peachtree.

REAL ESTATE AND ASSET MANAGEMENT

- An increase of \$287,000 (recurring) in the budget for incremental costs associated with landscaping services. The additional allocation is mostly due to an increase in the number of parcels maintained.
- An increase of \$125,000 (recurring) in the budget for software and firmware maintenance for the County's HVAC systems. HVAC upgrades require ongoing BAS software and firmware maintenance that will be covered with this allocation.
- Additional funding of \$280,000 (recurring) to cover ongoing licensing and user costs associated with EnergyCap, Maximo, and Primavera applications (software applications to oversee and manage multiple DREAM related functions).
- Additional funding of \$30,000 (recurring) to support annual increases in lease obligations.

SHERIFF

- Increase in the budget for the Sheriff's Department by \$200,000 (recurring) for a projected increase in inmate food services costs. The increase assumes changes in contractual costs and a slight increase in CPI.
- Additional funding is being allocated to the Sheriff's Department by \$45,000 (recurring) to supplement sexual assault counseling services and ensure compliance with existing mandates.

STATE COURT JUDGES

- Increase in the budget for the State Court Judges Department by \$260,000 (non-recurring) to provide additional judicial officers support.

TAX ASSESSOR

- An increase of \$71,000 (recurring) in the Tax Assessors Office for software improvements including the Pictometry Aerial Photography application and to renegotiate terms of the Tax Assessor's website.
- Funding of \$68,000 (recurring) will be allocated to the Tax Assessors Office. This allocation provides additional funding for a lease renewal for 100 Peachtree.

TAX COMMISSIONER

- An increase of \$135,000 (non-recurring) in the Tax Commissioner's Office to purchase new equipment (printers). This equipment is needed to replace old equipment that is in disrepair.

Discussion of Fund Balance

The ending fund balance for FY2020 is projected at \$197 million. This amount is the beginning fund balance in FY2021 and when combined with budgeted revenues of \$719 million, total available resources equal \$916 million. With budgeted expenditures of \$785 million, including \$730 million in recurring and \$55 million in non-recurring expenditures, the projected ending fund balance at the end of FY2021 is \$131 million. This represents 16.7% of expenditures, which is in line with the fund balance minimum requirement (two months of budgeted expenditures).

Old Special Services Fund (300)

The Old Special Services Fund is used to account for activities relating to compensated absences (vacation, holiday, and comp time) balance accrued in the old unincorporated areas of the County by those employees that worked in the areas at the time.

The balance of the fund has been reducing over the years as those employees leave the County employment, either through retirement or resignation. There is no revenue projected for the fund in FY2021, and the total amount of \$84,023 as ending fund balance in FY2020 is fully appropriated, with no ending fund balance projected at the end of FY2021.

Fulton Industrial District (FID – 301)

This fund was formerly used to account for the operations of the South Fulton Special Services District. After the incorporation of the City of South Fulton on May 1, 2017, the fund became solely dedicated to operations of municipal-type services in the Fulton Industrial District (FID).

For budgetary purposes, we expect Fulton Industrial District operations to remain part of Fulton County Government, at least in some form, for the foreseeable future. The FY2021 projected revenue for the Fulton Industrial District is \$18.7 million. This revenue figure assumes no growth during the year and a collection rate of 94%. Due to the composition of the tax base in the FID, we do not foresee a significant change in collection patterns during FY2021.

The FY2021 Expenditure budget was developed to provide residents and businesses of the FID with municipal-type services. The total budget amount is \$43 million and includes the following allotments;

- \$5.7 million for Police. This budget includes; \$109,000 (non-recurring) for Tasers and Body Worn Cameras, \$586,000 (non-recurring) for vehicles, \$25,000 (non-recurring) for night vision goggles, \$33,000 (non-recurring) for swat team vests, and \$23,000 for an increase in a lease contract.
- \$3.7 million for the Fire contract.
- \$10.7 million for Public Works. This budget includes; \$9.3 million (non-recurring) in supplemental funding to continue the street re-pavement program, \$50,000 (recurring) to respond to unforeseen weather related emergencies, \$15,000 (non-recurring) for new equipment, and \$374,000 (recurring) to properly address infrastructure needs including potholes, traffic signal, fiber optic communications, and storm water and tree removal.
- The Non-Agency Budget includes
 - Storm water services for \$60,000
 - 911 transfer to the Emergency Communications Fund for \$415,000
 - Streetlight costs of \$25,000
 - Animal Control costs of \$16,000
 - \$50,000 (recurring) for the Incremental Compensation Plan (ICS), which is expected to start during the second half of the year - funds will be transferred to departments' budget through soundings if no sufficient salary savings are generated to cover the ICS cost.
 - The budget assumes \$100,000 in resources to pay for leased vehicles for the Police Department
 - The expenditure budget also includes an appropriated amount of approximately \$18 million, which for the most part, is the residual fund balance at the end of FY2020. This provides the county with resources for blight remediation, economic development efforts or any potential eventualities.

The fund balance at the end of FY2020 is projected at \$24.9 million. This amount is the beginning fund balance in FY2021 and when combined with budgeted revenues of \$18.7 million, total available resources equal \$43.6 million. The FY2021 Expenditure Budget is \$43 million, including budgets for municipal-type services and the residual FY2020 fund balance that will be used to cover unexpected financial pressures and economic development efforts. This leaves projected ending fund balance of \$500,000 at the end of FY2021.

Emergency Communications Fund (911 - 340)

The Emergency Communications Fund FY2021 expenditure budget is \$7.7 million. The budget reflects additional resources for the Mission Critical Partner software for \$425,000 (recurring), an Audio Storage System for \$25,000 (recurring), and additional personnel costs associated with the implementation of the Incremental Compensation Plan by \$10,000 (recurring), which is expected to start during the second half of the year.

The total revenue amount budgeted for FY2021 to support the expenditure budget is \$6.5 million from various sources including monthly 911 telephone emergency fee surcharge of \$1.50 per user, prepaid wireless fee, and supplement fee revenue from the following jurisdictions using the system:

- City of South Fulton
- Fulton Industrial District
- City of Fairburn
- City of Chattahoochee Hills
- Fulton County School Police, and
- National Park

The supplement is necessary because of dwindling 911 telephone surcharge of \$1.50, which is no longer sufficient to cover the 911 operations. The County's Fulton Industrial District fund will contribute \$415,000 to the Emergency Communication fund as part of the supplemental payments.

The fund balance for FY2020 is projected at \$3.9 million. This amount is the beginning fund balance in FY2021 and when combined with budgeted revenues of \$6.5 million, total available resources equal \$10.4 million. With Budget Expenditures of \$7.7 million, the projected ending fund balance at the end of FY2021 is \$2.7 million.

Water and Sewer Revenue and Renewal Fund (201-203)

201-Fund

The Water & Sewer Revenue Fund FY2021 Expenditure Budget is \$156 million. The amount is higher than the FY2020 projected expenditures by approximately \$24 million. The difference relates primarily to an additional allocation to the Water Renewal fund, approximately \$10 million over the amount contributed in FY2020, and approximately \$4.5 million (recurring) in additional debt service. The additional debt service is the result of the Water and Sewer Revenue Bonds for approximately \$290 million issued in 2020. The bond proceeds are being used towards the expansion of a wastewater treatment plant, for a spill mitigation strategy, pump stations and other related capital projects in the system.

For FY2021, the Public Works Department will receive an enhancement of \$4.3 million (recurring). The recurring funding will cover projected additional professional services costs associated with the maintenance of the wastewater facilities and pump stations. Funding was also set aside in Non-Agency for \$500,000 (recurring) for the Incremental Compensation Plan (ICS), which is expected to start during the second half of the year to be transferred to departments' budget as needed through soundings.

The FY2021 Revenue Budget for the fund is \$141 million. The projected increase takes in consideration the plan to raise rates by 5 percent annually over the next two years to pay for half a billion dollars in planned improvements to the system and a potential reduction in demand.

The revenue amount combined with the FY2021 beginning retained earnings of \$37.8 million; minus the expenditure budget leaves projected retained earnings at the end of the year of \$22.9 million, which is sufficient to meet the systems standing debt covenant requirements.

203-Fund

The Water and Sewer Renewal and Extension Fund FY20 Expenditure Budget is \$104.9 million, including \$90 million in Multi-year expenditures. This budget ensures resources are made available to deploy the 2016 to 2025 Water and Wastewater Capital Improvements Program approved by the Board of Commissioners.

Funding was set aside in Non-Agency for \$60,000 (recurring) for the Incremental Compensation Plan (ICS), which is expected to start during the second half of the year.

The revenue budget is equal to \$40.5 million, including a transfer of \$32 million from the Water Revenue Fund. The projected ending retained earnings for FY2020 is \$65.1 million. This amount is the beginning retained earnings in FY2021 and when combined with budgeted revenues of \$40.5 million, total available resources equal \$105.6 million. With budgeted expenditures of \$104.9 million, the projected ending retained earnings for FY20 is \$714,342.

G.O. Bond Fund (600)

The G.O. Bond Fund is used to capture resources to meet debt service obligations of the bonds issued for construction and renovation of new and existing libraries respectively. All resources accumulated in this fund are for the purpose of retiring debt. When sufficient resources are in place, the County may call the bonds and extinguish the debt.

For FY2021, the projected revenue is \$17.6 million. The projected revenue budget assumes a flat digest and a collection rate of 94%. The revenue in this fund is used to generate resources to pay current debt service for the library bonds Phase I and Phase II.

The ending fund balance for FY2020 is projected at \$34.6 million. This amount is the beginning fund balance in FY2021 and when combined with budgeted revenues of \$17.6 million, total available resources equal \$52.2 million. With an expenditure budget of \$15.5 million for FY2021, the projected ending fund balance at the end of FY2021 is \$36.7 million.

Risk Management Fund (725)

For FY2021, the budgeted total contributions from other funds for risk and unemployment coverage are \$15.6 million. This amount plus total transfers of \$4.2 million from the General Fund and the Water & Sewer Fund to support County Attorney functions brings total budgeted revenue to \$19.9 million.

The total expenditure budget is \$58 million. The Non-Agency budget includes \$37,000 (recurring) to cover costs associated with the Incremental Compensation Strategy (ICS), which is expected to start during the second half of the year.

This fund has only \$1 million in the fund balance because the remaining residual resources are included in the expenditure budget for possible settlements of claims since there is no specific method to determine the number of lawsuits that could be filed or claims settlements that could be made in any given year.

Airport Fund (200)

The FY2020 projected end of the year retained earnings is \$3.2 million, which will roll over as the beginning retained earnings in FY2021. The budgeted revenue for FY2021 is projected at \$3.4 million, including \$1.5 million in revenue from the lease agreement with UPS/Majestic. Revenue associated with sales tax on fuel for FY2021 is projected at \$303,000. Revenues for rents and royalties are projected at \$1.6 million. When revenues are combined with the beginning retained earnings for FY2021, total resources equal \$6.65 million.

The FY2021 Proposed Expenditure is \$6.6 million. It includes the re-appropriation of most of the retained earnings balance for FY2020 to be used in the re-development of the Airport. Funding will be utilized as seed funding for the demolition/reconstruction of the ARFF building, as well as funding to cover a potential debt service obligation for the issue of a revenue bond, and other projects/initiatives associated with the expansion.

Funding of \$1.5 million has been allotted to the Fire Department to support the ARFF operation. It includes salaries for staff, operating costs and additional resources to lease equipment.

Retained earnings of \$50,000 have been projected by the end of FY2021.

Wolf Creek Fund (215)


The Wolf Creek enterprise fund accounts for financial activities of the Wolf Creek Amphitheater. All revenue and expenses associated with the amphitheater have been recorded in this fund.


The Wolf Creek Amphitheater is expected to be transferred to the City of South Fulton by the end of FY2020. There are no new revenues projected for FY2021. Any resources remaining in the fund by the end of FY2020 will be used to settled outstanding invoices and other obligations during FY2021.

INTER-OFFICE MEMORANDUM



TO: BOARD OF COMMISSIONERS

THROUGH: Dick Anderson, County Manager 

FROM: Sharon L. Whitmore, Chief Financial Officer 

DATE: January 6, 2021

SUBJECT: FY2020 Budget Year-end Actuals and FY2021 Changes to the Proposed Budget

Attached is the FY2021 Adopted Budget booklet for your review. The booklet reflects the year end actual financial data for FY2020, and the FY2021 Proposed Budget with pending changes for the Board of Commissioners consideration.

GENERAL FUND

GENERAL FUND FY2020 YEAR END RESULTS

The table below is a summary of revenue and expenditures for the General Fund in FY2020 along with the amount of fund balance at the end of the year.

<i>in millions \$</i>	2020 Mid Year Projection	2020 Actual Results	Diff
Revenue	\$ 713.3	\$ 724.1	\$ 10.9
Expense	721.3	702.5	18.8
Rev>Exp	(8.0)	21.6	29.7
Beg. Fund Balance	205.3	205.3	
Ending Fund Balance	197.2	226.9	29.7

FY2020 General Fund Revenue

The actual revenue amount for FY2020 is \$724.1 million. This amount represents an increase of approximately \$10.9 million when compared to the Mid-Year Projection of \$713.3 million used to prepare the Proposed Budget.

The higher actual revenue when compared to the Mid-Year Projection is mainly the result of timing differences in the collection of FY2020 property tax billings as well as greater than expected changes in other revenue streams. Below you will find a summary of the most significant changes divided between timing differences and other changes.

Timing Differences

- Additional \$22 million in Current Year Property Tax collections. Due to the high level of economic uncertainty triggered by the current health emergency, our Mid-Year Projection assumed a Current Year Property Tax collection rate of approximately 91%. Actual Fulton County collection as of December 31st, 2020, reached 95%. This higher collection rate caused the increase in FY2020 Current Year Property Tax Revenue, but will result in a corresponding decrease in Prior Year Property Tax Collections during FY2021.
- Reduction of \$7 million in Current Year Utility Property Tax Collections. During FY2020 the County implemented a new approach to bill public utilities with the goal of speeding up the collection process. Our Mid-Year Projection assumed the full Current Year Utility Property Tax amount would be collected in FY2020. As of December 31st, 2020, only about \$4 million were collected, leaving approximately \$7 million to be collected in FY2021.

Other

- Additional \$2.9 million in Motor Vehicle Taxes. Activity in the automotive sector was stronger than expected, but still below FY2019 results.
- Reduction of \$6.1 million in Commission Collections/Credit Card Fees. Our Mid-Year Projection estimated a slight decline during FY2020 in this revenue category as a result of the new County policy to cover credit card fees for taxpayers paying property taxes and other bills online. As of December 31, 2020, actual Commission Collections/Credit Card Fees were considerably below our projections.
- Reduction of \$800,000 in Sales Taxes. Our Mid-Year Projection estimated a slight decline during FY2020 in this revenue category as a result of the current economic hardship. As of December 31, 2020, actual collections were slightly below our projections.

FY2020 General Fund Expenditures

The actual amount spent in FY2020 is \$702.5 million, which represents an \$18.8 million reduction when compared to our Mid-Year Projection of \$721.3 million.

The \$18.8 million difference is mostly the result of approximately \$13 million in Public Safety and other health emergency support payroll that was transferred from the General Fund to our CAREs response fund. The transfer of these costs is in accordance with the US Treasury OIG guidance in regards to allowable expenses under the CAREs State and Municipal support program.

Additional savings were also accumulated through our personnel spending control mechanism and as a result of the change in our operational environment prompted by the health emergency. We experienced lower than expected costs throughout the court system, in our senior facilities, libraries and behavioral health programs.

General Fund FY2020 Fund Balance

The FY2020 ending Fund Balance is \$226.9 million. It is higher than the Mid-Year Fund Balance Projection of \$197.2 million used to prepare the FY2021 Proposed Budget by \$29.7 million. The reason for the higher fund balance is because of all the changes in revenues and expenditures noted above.

GENERAL FUND REQUESTED CHANGES TO THE FY2021 BUDGET

The following changes to the FY2021 Budget are being presented for consideration and approval.

Revenue:

Property Taxes

1. Decrease in FY2021 Prior Year Property Tax by \$17.5 million (recurring)

Action Required:

Board of Commissioners approval is requested to reduce the Prior Year Property Tax revenue by \$17.5 million. Our FY2021 Proposed Budget assumed 5.5% of FY2020 Current Year Property Taxes to be collected in FY2021. Because the collection rate in FY2020 was higher than expected, it is necessary that a corresponding reduction in the FY2021 Prior Year Property Tax collection amount be made. Our recommendation is to adjust the FY2021 Prior Year Property Tax collection rate to 2.5% of FY2020 billings. Under this assumption, we expect to collect approximately 97.5% of FY2020 billing over two years (historically we reach a 98% to 99% collection rate over two years). This is a slightly more upbeat outlook than our projection in November, but still takes in consideration the potential impact on collections due to the economic hardship caused by the ongoing coronavirus health emergency.

2. Increase in FY2021 Public Utility Property Tax revenue by \$7 million (non-recurring)

Action Required:

Board of Commissioners approval is requested to increase the Public Utility Property Tax revenue by \$7 million. This balance was expected to be collected during FY2020 due to the change in the billing approach introduced in 2020. As of December 31, 2020, the balance remains outstanding and is expected to be collected during FY2021.

3. Increase in TAVT Tax Collection for Motor Vehicles revenue by \$3.1 million (recurring)

Action Required:

Board of Commissioners approval is requested to increase the TAVT Motor Vehicle Tax revenue by \$3.1 million. The recommended increase was developed based on the positive revenue trends in collections experienced during FY2020, which were better than projected. The latest vehicle sales forecasts by industry experts (including Fitch Ratings and ALG) at the national level do not foresee deterioration in the vehicle sales market as we move into 2021.

Other Revenue

4. Decrease in Commission Collections/Credit Card Fees by \$5 million (recurring)

Action Required:

Board of Commissioners approval is requested to decrease the Commissions on Tax Collections/Credit Card Fees revenue by \$5 million. This will bring the total aggregated Commission Collection/Credit Card Fees reduction from FY2019 levels to approximately \$7.5 million. Part of the reduction is because of the impact of the new Board of Commissioners approved policy to waive processing fees for the use of credit cards in paying tag fees and property taxes. FY2020 was the first year this policy came into full effect. The recommendation to adjust this revenue was developed based on the impact on this revenue stream experienced during FY2020, which is expected to continue during FY2021.

Expenditures:

1. Increase in the budget for the Board of Commissioners Department (District 6) by \$25,000 (non-recurring)

Action Required

Request is being made to the Board of Commissioners to increase the budget of the Board of Commissioners Department (District 6) by \$25,000. This funding will ensure that District 6 FY2021 budget is not impacted by payout of compensated absences and payroll costs for staff of the outgoing District Commissioner.

2. Increase in the Non-Agency budget by \$3.8 million (\$2.7 million non-recurring and \$1.1million recurring)

Action Required

Request is being made to the Board of Commissioners to increase the Non-Agency budget by \$3,700,000. This funding will be dedicated as follows;

- \$2.5 million (non-recurring) will be set aside in a reserve to address the outstanding liabilities associated with the potential transition of personnel to an independent Board of Health for payout of accrued vacation and comp time. This is a one-time payment for balance of hours accrued by Board of Health employees over the period of time they have been with the County.
- \$1 million (recurring) will be earmarked towards the additional projected costs of a potential increase in the County's allocation to the Board of Health. This additional allocation would be used to partially fund additional benefit cost, and ensure that employees transitioning to an independent Board of Health would maintain their current County salaries.
- \$340,000 (200,000 non-recurring and \$140,000 recurring) will be dedicated towards an estimated increase in our FMLA contract, and to perform a salary rate market survey during the year.

3. Increase in the Non-Agency budget by \$2.1 million (non-recurring), and Reduce the Department of Information Technology budget by \$2.1 million (non-recurring)

Action Required

Request is being made to the Board of Commissioners to increase the Non-Agency budget by \$2.1 million, and reduce the Department of Information Technology by \$2.1 million. Funding was originally included in the Department of Information Technology budget as part of the Proposed Budget. This funding was to be utilized to address incremental contractual costs resulting from the implementation of the Cyber Security and IT Infrastructure Road Map. As these projects are still going through the process of development and implementation, the funding will not be utilized to pay any current outstanding obligations. Our recommendation is to transfer the resources to Non-Agency so that additional funding can be pledged towards the Pay as you go Capital program.

4. Increase by \$11 million the Emergency Response Reserve (Non-Agency)

Action Required

Request is being made to the Board of Commissioners to increase the Emergency Response Reserve (located in Non-Agency) by \$11 million. This allocation will bring the Emergency Response Reserve to a total of \$53 million. This incremental funding will allow the County with the necessary resources to develop a Hazard Pay and a comprehensive remote virtual environment programs in addition to other emergency response items noted in the proposed budget message. The objective is to provide the County with the ability to quickly adapt to the evolving health crisis. The program is being developed and will be presented to the Board of Commissioner for approval during early FY2021. Part of these funds will also be used for payment of Covid-19 related expenses incurred through December 30, which will be paid in FY2021.

GENERAL FUND SUMMARY

FY2020 – Results

Better than expected revenue collections in FY2020 provided approximately \$10.9 million in additional resources. Lower than projected expenses added an additional \$18.8 million in resources. The combination of higher revenue and lower expenditures resulted in a fund balance that is \$29.7 million higher than originally projected.

FY2021 – Revenue

Based on the latest information available regarding FY2020 Property Tax collection and billing amounts, and the different trends in revenues experienced across multiple revenue categories, we recommend a downward adjustment to revenue by \$12.4 million. The lion share of the reduction is a transfer of previously anticipated FY2021 Prior Year Property tax collections to FY2020.

FY2021 – Expenditure

We are recommending modifications for approximately \$17.3 million to the FY2021 Proposed Budget. These modifications include an additional allocation to the Emergency Response Reserve (\$11 million), additional funding for a potential transition of County employees to the Board of Health (\$3.5 million), additional funding for contracts and personnel related costs

(\$365,000), and resources to be set aside in the fund balance to ensure it remains at the required level of 16.7% of total expenses (\$2.4 million).

FY2020 Actuals vs Mid-Year Projection

<i>in millions \$</i>	2020 Mid Year Projection	2020 Actual Results	Diff
Revenue	\$ 713.3	\$ 724.1	\$ 10.9
Expense	721.3	702.5	18.8
Gross Additional Resources Available			29.7

Recommended Changes to FY2021 Revenue

Change in Tax Revenue and Charges for Services	(12.4)
-------------------------------------------------------	--------

Recommended Changes to FY2021 Expenses

Increase to Emergency Response Reserve	(11.0)
Funding Set Aside for Potential BOH Transition	(3.5)
Contractual and Personnel Increases	(0.4)
Increase in Fund Balance to Maintain 16.67% Requirement	(2.4)
	(17.3)

Balance to be Allocated -

FULTON INDUSTRIAL FUND

FULTON INDUSTRIAL FY2020 YEAR END RESULTS

The table below is a summary of revenue and expenditures for the Fulton Industrial District in FY2020.

<i>in millions \$</i>	2020 Mid Year Projection	2020 Actual Results	Diff
Revenue	\$ 17.6	\$ 18.2	\$ 0.6
Expense	19.3	18.3	1.0
Rev>Exp			1.6
Beg. Fund Balance	26.6	26.6	
Ending Fund Balance	24.9	26.5	1.6

FY2020 Fulton Industrial District (FID) Fund Revenue

The FID actual revenue total for FY2020 is \$18.2 million; an increase of approximately \$600,000 when compared to the Mid-Year Projection of \$17.6 million.

FY2020 Fulton Industrial District (FID) Fund Expenditures

The year-end actual expenditures total of \$18.3 million is slightly lower than the Mid-Year Projection of \$19.3 million by approximately \$1 million. The lower actual cost when compared to the Mid-Year Projection was mostly the result of slightly lower economic development and blight remediation expenditures and lower Public Works expenditures than originally projected.

FY2020 Budget Fulton Industrial District (FID) Fund Balance

The ending Fund Balance for the FID is \$26.5 million. The amount is higher than the mid-year projection of \$24.9 million. The higher fund balance at the end of FY2020 was mostly the result of slightly higher than projected revenues and lower expenditures.

FULTON INDUSTRIAL REQUESTED CHANGES TO THE FY2021 BUDGET

The following changes to the FY2021 Budget are being presented for consideration and approval.

Revenue:

Property Taxes

1. Decrease in FY2021 Prior Current Year Property Tax by \$600,000 (recurring)

Action Required:

Board of Commissioners approval is requested to reduce the Prior Year Property Tax revenue by \$600,000. Our FY2021 Proposed Budget assumed 5.5% of FY2020 Current Year Property Taxes to be collected in FY2021. As the collection rate in FY2020 was higher than expected, we propose a corresponding reduction in the FY2021 Prior Year Property Tax collection amount.

2. Increase in TAVT Tax Collection for Motor Vehicles revenue by \$160,000 (recurring)

Action Required:

Board of Commissioners approval is requested to increase the TAVT Motor Vehicle Tax revenue by \$160,000. The recommended increase was developed based on the expectation of a slight recovery in commercial vehicle purchases during FY2021.

Other Revenue

3. Increase in Business Licenses revenue by \$260,000 (recurring)

Action Required:

Board of Commissioners approval is requested to increase Business Licenses revenue by \$260,000. The recommended increase was developed based on the collections experienced during FY2020, which were better than projected.

4. Increase in Excise Taxes Mixed Drinks revenue by \$420,000 (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Excise Taxes Mixed Drinks revenue by \$420,000. The recommended increase was developed based on the collections experienced during FY2020, which were better than projected.

OTHER FUNDS REQUESTED CHANGES TO THE FY2021 BUDGET

AIRPORT FUND

Expenditures:

1. Decrease in the expenditure budget for the Fire Department by \$1.1 million (recurring)
Action Required:
Board of Commissioners approval is requested to decrease the expenditure budget for the Fire Department. We recommend a reduction in the Fire Department budget to tailor available level of funding to the current needs of the Airport. Any changes to the funding amount will be evaluated during the annual budget development process.
2. Increase in the expenditure budget for Public Works by \$141,000 (recurring)
Action Required:
Board of Commissioners approval is requested to increase the expenditure budget for the Public Works Department. This additional allocation will supplement existing resources and can be used towards the Airport expansion program.

WOLF CREEK FUND

Expense:

1. Increase in the expenditure budget for the Arts and Culture Department by \$59,000 (non-recurring)
Action Required:
Board of Commissioners approval is requested to increase the expenditure budget for the Arts and Culture Department. This additional allocation relates to the full appropriation of the FY2020 end of the year fund balance. During FY2021, this fund is not expected to receive any new revenues, and the budget will only be used to settle outstanding invoices and other obligations remaining from past operation of the amphitheater.

SPECIAL SERVICES FUND

Expenditures:

1. Reduction in the expenditure budget for the Non-Agency Department by \$5,000 (non-recurring)
Action Required:
Board of Commissioners approval is requested to decrease the expenditure budget for the Non-Agency Department. This reduction will adjust the set of resources that will be available in the fund during FY2021 to settle outstanding liabilities.

NEW POSITIONS LIST

The new booklet reflects all changes made to the New Positions List since the Proposed Budget was submitted to the Board of Commissioners in November. The new position list includes any action necessary to effectuate the requested changes to the FY2021 budget outlined above.

AML LIST

The new booklet includes the Annual Hardware and Software Maintenance and Support List for FY2021.

CC:

Anna Roach, Chief Operating Officer

Patrise Perkins-Hooker, County Attorney

Hakeem Oshikoya, Finance Director

Ray Turner, Deputy Finance Director

James Husserl, Budget Manager

Tonya Grier, Clerk to the Board of Commissioners

INTER-OFFICE MEMORANDUM



TO: BOARD OF COMMISSIONERS
THROUGH: Dick Anderson, County Manager
FROM: Sharon L. Whitmore, Chief Financial Officer
DATE: January 22, 2021
SUBJECT: Amendments the FY2021 Budget Approved on January 20, 2021.



Attached is the list of amendments to the FY2021 Budget approved by the Board of Commissioners on January 20, 2021.

GENERAL FUND

Expenditures:

1. Increase in the budget for the External Affairs Department by \$250,000 (non-recurring). This funding will be used to promote and expand the film industry in the County.
2. Increase in the budget for the Probate Court Department by \$250,000 (non-recurring). This funding will be used for capital related needs to accommodate Probate Court services at the Maxwell Road location.
3. Increase in the budget for the Sheriff Department by \$6.8 million (recurring). The enhancement includes \$4.6 million to raise the starting pay for Deputy Sheriffs and Detention Officers and \$2.2 million for additional Deputy Sheriff Positions.
4. Decrease by \$7.3 million to the Emergency Response Reserve (Non-Agency) This reduction in the Emergency Response Reserve is being made to accommodate the budget amendments approved above.

FULTON COUNTY APPROPRIATED BUDGET

These changes along with the Proposed Budget presented on November 18, 2020, and amendments presented on January 6, 2021, represent the Final Adopted Budget for FY2021.

CC:

Anna Roach, Chief Operating Officer
Patrise Perkins-Hooker, County Attorney
Hakeem Oshikoya, Finance Director

Ray Turner, Deputy Finance Director
James Husserl, Budget Manager
Tonya Grier, Clerk to the Board of Commissioners

Fund Synopsis

Fulton County's Budget is structured on the basis of individual funds. Each fund represents a distinct financial entity with its own revenues and expenditures. Listed below is a description of the major operating funds used.

The General Fund (Fund 100) is a tax-based fund used to provide and account for costs of services, which are supplied, on a countywide basis, such as court, health, library and welfare services.

The Special Taxing District Fund (Fund 300) is a tax-based fund. Taxes are levied only on property in a district composed of the unincorporated portions of the county. Pursuant to House Bill 36 the Special Taxing Districts are broken out into Sub-Districts representing the major non-contiguous areas of unincorporated Fulton County (South Fulton). Each Sub-District will finance the provision of municipal type services from taxes, fees, and assessments levied within the Sub-District.

The Fulton Industrial District Fund (Fund 301) is used to account for all financial activities in the Fulton Industrial Boulevard Corridor. Separate taxes are levied in the area and municipal type services are provided for the citizens living in the area. The municipal type services provided include police, fire, code enforcement and business license. Financing is provided by a specific annual property tax levy and fees and charges for services.

The Communications (911) Fund (Fund 340) was created in 1994. This fund provides for the County's emergency communication operation. It is funded by the "911 surcharge" on county residents' telephone bills and by a supplement from the General Fund.

The Water & Sewer Revenue System (Fund 201), which is composed of the Water & Sewer Revenue Fund, and the Water & Sewer Renewal and Extension Fund (Fund 203), is funded principally from fees paid by water and sewer customers for water and sewer services. Taxes are not used as a source of revenue for the system; fees are set at a level to make the system self-supporting.

The Bond Fund (Fund 600) is a taxed-based fund used by Fulton County to provide the capital necessary for major infrastructure improvements and falls into two categories:

- Annual Bond – General Obligation Bond (GOB). The entire general tax-base of Fulton County supports debt incurred through an issuance of these bonds. The County is authorized by the State to issue up to \$3,000,000 in (GOB) on an annual basis without a referendum.
- Referendum General Obligation Bonds. The entire general tax base of the County supports debt created by issuing this type of bond. State Law requires that a referendum be held before these bonds may be issued.

The Risk Management Fund (Fund 725) was created in 1999 to account for insurance services provided to all agencies in the County. The primary insurance activities financed from this fund include automobile physical damage, automobile liability, employee and Public Officials bonds, building & contents, medical malpractice, general liability, risk management operating expenses, and in 2004 the Workers' Compensation self-insurance program.

The Airport Fund (Fund 200) was created in 2002 to be in compliance with the Government Accounting Standards Board's (GASB) thirty-four (34) reporting requirements that require an Airport to operate and be reported as an Enterprise Fund. The Airport Fund's Budget is balanced using revenues generated from services, rentals and sales, and subsidized if needed by the General Fund.

The Wolf Creek Fund (Fund 215) is an enterprise fund established to account for financial activities of the Wolf Creek Amphitheater. All revenues of the amphitheater are used to cover expenses. Any excess future revenue over expenditures from operations will remain in the fund to be used for capital or operation expenses.

The Special Appropriation Funds (various funds) are used to account for the proceeds of specific revenue sources (other than major capital projects) that are legally restricted to expenditures for specified purposes.

FY2021 Adopted Budget By Fund

Fund Name	FY2019 Amended Budget	FY2020 Amended Budget	FY2021 Adopted Budget
General Fund	\$ 718,839,253	\$ 782,131,153	\$ 800,355,716
Airport Fund	5,684,266	6,114,881	5,587,208
Water Revenue Fund	136,759,087	142,566,143	156,006,972
Water Renewal Fund	131,197,324	133,880,594	104,875,315
Wolf Creek Fund	850,000	1,066,019	79,438
Special Services District	137,392	108,279	79,183
Fulton Industrial	28,887,566	42,679,860	43,149,279
911	7,669,985	7,783,985	7,717,817
Bond Fund	15,484,676	15,506,250	15,528,522
Risk Fund	47,930,913	53,494,487	58,142,265
Special Revenue	16,682,283	17,094,165	16,754,631
Grand Total	\$ 1,110,122,745	\$ 1,202,425,815	\$ 1,208,276,346

Fulton County Adopted 2021 Budget General Fund

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	Approved Amendments	2021 Adopted Budget
REVENUES					
Property Taxes	\$ 606,101,782	\$ 631,258,132	\$ 623,875,000	\$ (8,070,624)	615,804,376
Local Option Sales Taxes	14,138,453	12,894,795	13,500,000	-	13,500,000
All Other	87,219,417	79,940,863	81,849,334	(4,312,817)	77,536,517
Total Revenues	\$ 707,459,652	\$ 724,093,789	\$ 719,224,334	\$ (12,383,441)	\$ 706,840,893
EXPENDITURES					
Arts and Culture	\$ 5,093,326	\$ 4,342,741	\$ 4,569,877	\$ -	\$ 4,569,877
Behavioral Health	15,888,826	13,736,094	15,837,949	-	15,837,949
Board of Commissioners	3,867,089	3,443,171	3,991,177	25,000	4,016,177
Clerk to the Commission	1,077,128	1,002,410	1,106,937	-	1,106,937
Community Dev.	8,979,528	8,106,262	9,052,492	-	9,052,492
County Attorney	3,650,564	3,650,564	3,650,564	-	3,650,564
County Auditor	1,185,471	1,130,147	1,195,245	-	1,195,245
County Manager	5,049,746	4,091,881	4,232,910	-	4,232,910
Diversity and Civil Rights	1,522,563	1,164,444	1,592,822	-	1,592,822
Emergency Management	5,522,913	5,046,670	5,429,320	-	5,429,320
Child Attorney	2,716,967	2,551,170	2,692,734	-	2,692,734
County Marshal	6,712,923	5,951,343	6,632,708	-	6,632,708
District Attorney	26,181,857	24,382,797	25,566,643	-	25,566,643
Emergency Services - 911	3,593,907	3,089,505	3,526,643	-	3,526,643
External Affairs	3,833,080	3,472,997	3,212,828	250,000	3,462,828
Family & Children Services	1,684,840	731,267	1,684,840	-	1,684,840
Finance	7,256,123	6,608,886	7,470,915	-	7,470,915
Grady Hospital Transfer	60,685,443	60,562,255	61,904,535	-	61,904,535
HIV Aids	139,000	32,857	139,000	-	139,000
BOH Allocation	10,430,356	10,430,356	10,430,356	-	10,430,356
Information Technology	38,142,267	34,063,210	31,934,237	(2,100,000)	29,834,237
Juvenile Court	15,168,236	14,510,385	15,674,963	-	15,674,963
Library	29,172,351	28,127,588	29,830,146	-	29,830,146
Magistrate Court	3,166,808	3,050,774	3,646,059	-	3,646,059
Medical Examiner	4,617,566	3,956,654	5,307,877	-	5,307,877
Non Agency	201,068,850	164,531,042	150,150,035	5,940,000	156,090,035
- <i>Emergency Response Reserve</i>			42,000,000	3,700,000	45,700,000
Human Resources	6,055,030	5,659,745	5,636,496	-	5,636,496
Police	6,531,621	6,028,879	6,060,911	-	6,060,911
Probate Court	3,260,170	3,099,037	3,792,713	250,000	4,042,713
Public Defender	18,671,871	17,792,637	19,906,311	-	19,906,311
Public Works	500,000	484,373	500,000	-	500,000
Purchasing	4,065,979	3,422,196	4,069,653	-	4,069,653
Real Estate & Asset Mgmt	31,992,110	30,825,584	32,676,173	-	32,676,173
Registration & Elections	18,816,010	18,438,981	10,009,766	-	10,009,766
Senior Services	23,401,450	21,612,979	21,874,133	-	21,874,133
Sheriff	90,706,572	79,848,785	115,983,203	6,800,000	122,783,203
State Court - General	8,124,135	7,600,424	8,179,599	-	8,179,599
State Court - Judges	5,819,130	5,362,701	5,786,884	-	5,786,884
Solicitor General	9,695,332	8,814,738	10,742,446	-	10,742,446
Superior & Magistrate Court - Clerk	20,840,992	19,669,772	21,121,704	-	21,121,704
Superior Court - General	21,784,504	20,232,503	22,412,424	-	22,412,424
Superior Court - Judges	8,240,775	7,882,233	8,007,238	-	8,007,238
Tax Assessor	20,827,428	18,030,014	20,630,038	-	20,630,038
Tax Commissioner	16,390,317	15,874,022	15,637,212	-	15,637,212
Total of Expenditures	\$ 782,131,153	\$ 702,447,072	\$ 785,490,716	\$ 14,865,000	\$ 800,355,716
Revenues > Expenditures	\$ (74,671,501)	\$ 21,646,717	\$ (66,266,382)		\$ (93,514,822)
Fund Balance - Beginning	\$ 205,287,404	\$ 205,287,404	\$ 197,207,684		\$ 226,934,121
Fund Balance - Ending	\$ 130,615,903	\$ 226,934,121	\$ 130,941,303		\$ 133,419,299
Fund Balance Minimum Reserve Requirement	\$ 130,615,903	\$ 117,097,927	\$ 130,941,303		\$ 133,419,299

**Fulton County FY2021 Adopted Budget
Special Services Fund**

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	Approved Amendments	2021 Adopted Budget
REVENUES					
Other Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Total Revenues	-	-	-	-	-
EXPENDITURES					
Non Agency	\$ 108,279	\$ 29,096	\$ 84,023	\$ (4,840)	\$ 79,183
Total Expenditures	\$ 108,279	\$ 29,096	\$ 84,023	\$ (4,840)	\$ 79,183
Revenues > Expenditures	\$ (108,279)	\$ (29,096)	\$ (84,023)		\$ (79,183)
Fund Balance - Un. Beginning	\$ 108,279	\$ 108,279	\$ 84,023		\$ 79,183
Fund Balance - Ending	\$ -	\$ 79,183	\$ -		\$ -

**Fulton County FY2021 Adopted Budget
Fulton Industrial Fund (FID)**

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	Approved Amendments	2021 Adopted Budget
REVENUES					
Property Taxes	\$ 11,924,256	\$ 12,409,388	\$ 13,575,010	\$ (436,620)	\$ 13,138,390
License & Permits	3,020,982	3,135,845	2,869,418	260,668	\$ 3,130,086
All Other	1,875,135	2,218,502	1,801,565	416,937	\$ 2,218,502
Transfer GF PW	500,000	450,000	500,000	-	\$ 500,000
Total Revenues	\$ 17,320,373	\$ 18,213,735	\$ 18,745,993	\$ 240,985	\$ 18,986,978
EXPENDITURES					
Finance	\$ 92,060	\$ 85,210	\$ 90,467		90,467
Fire Rescue	3,708,000	3,700,000	3,708,000		3,708,000
Public Works	5,188,125	787,996	10,791,930		10,791,930
Non Agency	28,606,900	9,176,265	22,843,361		22,843,361
Police	5,084,775	4,533,939	5,715,521		5,715,521
Total Expenditures	\$ 42,679,860	\$ 18,283,411	\$ 43,149,279		\$ 43,149,279
Revenues > Expenditures	\$ (25,359,487)	\$ (69,676)	\$ (24,403,286)		\$ (24,162,301)
Fund Balance - Beginning	\$ 26,604,224	\$ 26,604,224	\$ 24,903,286		\$ 26,534,548
Fund Balance - Ending	\$ 1,244,737	\$ 26,534,548	\$ 500,000		\$ 2,372,247

Fulton County FY2021 Adopted Budget Emergency Communications (911)

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	2021 Adopted Budget
REVENUES				
User Fees	\$ 2,348,976	\$ 3,673,454	\$ 2,606,000	\$ 2,606,000
Transfer from FID	415,000	415,000	415,000	415,000
Supplement from External Users	3,038,813	2,944,844	2,948,844	2,948,844
*Pre Paid Wireless Fee	462,796	620,726	575,550	575,550
Total Revenues	\$ 6,265,585	\$ 7,654,024	\$ 6,545,394	\$ 6,545,394
EXPENDITURES				
Emergency Communications	\$ 7,783,985	\$ 6,425,974	\$ 7,717,817	\$ 7,717,817
Total Expenditures	\$ 7,783,985	\$ 6,425,974	\$ 7,717,817	\$ 7,717,817
Revenues > Expenditures	\$ (1,518,400)	\$ 1,228,050	\$ (1,172,423)	\$ (1,172,423)
Fund Balance - Beginning	\$ 3,614,998	\$ 3,614,998	\$ 3,895,491	\$ 4,843,046
Fund Balance - Ending	\$ 2,096,598	\$ 4,843,046	\$ 2,723,068	\$ 3,670,623

**Fulton County FY2021 Adopted Budget
Water and Sewer Revenue Fund**

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	2021 Adopted Budget
REVENUES				
Charges for Services	\$ 141,597,500	\$ 136,700,430	\$ 141,161,218	\$ 141,161,218
Total Revenues	\$ 141,597,500	\$ 136,700,430	\$ 141,161,218	\$ 141,161,218
EXPENDITURES				
Non Agency	\$ 3,251,825	\$ 2,252,288	\$ 4,438,825	\$ 4,438,825
Transfer to Sinking Fund	45,584,300	40,954,607	45,140,000	45,140,000
Transfer to Renewal & Extension	22,977,042	22,977,042	32,000,000	32,000,000
Public Works	65,421,888	61,265,852	69,171,398	69,171,398
Finance	3,336,496	3,183,999	3,243,492	3,243,492
Human Resources	281,056	281,056	281,000	281,000
County Attorney	570,616	570,616	570,616	570,616
Information Technology	1,142,920	941,249	1,161,641	1,161,641
Total Expenditures	\$ 142,566,143	\$ 132,426,710	\$ 156,006,972	\$ 156,006,972
Revenues > Expenditures	\$ (968,643)	\$ 4,273,721	\$ (14,845,754)	\$ (14,845,754)
Retained Earnings - Beginning	\$ 33,154,003	\$ 33,154,003	\$ 37,813,745	\$ 37,427,723
Retained Earnings - Ending	\$ 32,185,360	\$ 37,427,723	\$ 22,967,991	\$ 22,581,970

Fulton County FY2021 Adopted Budget Water and Sewer Renewal Fund

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	2021 Adopted Budget
REVENUES				
Assessments	\$ 8,212,378	\$ 8,316,011	\$ 8,488,759	\$ 8,488,759
Transfer from W & S Fund	22,977,042	22,977,042	32,000,000	32,000,000
Total Revenues	\$ 31,189,420	\$ 31,293,053	\$ 40,488,759	\$ 40,488,759
EXPENDITURES				
Information Technology	\$ 116,923	\$ 115,244	\$ 109,795	\$ 109,795
Public Works	12,716,837	9,409,315	12,784,418	\$ 12,784,418
Non Agency	1,480,341	1,033,833	1,981,102	\$ 1,981,102
Multi-year Expenditures	119,566,494	60,317,506	90,000,000	\$ 90,000,000
Total Expenditures	\$ 133,880,595	\$ 70,875,899	\$ 104,875,315	\$ 104,875,315
Revenues > Expenditures	\$ (102,691,175)	\$ (39,582,845)	\$ (64,386,556)	\$ (64,386,556)
Retained Earnings - Beginning	\$ 109,757,613	\$ 109,757,613	\$ 65,100,898	\$ 70,174,768
Retained Earnings - Ending	\$ 7,066,438	\$ 70,174,768	\$ 714,342	\$ 5,788,212
Reserve for CIP	\$ 7,066,438	\$ 70,174,768	\$ 714,342	\$ 5,788,212

Fulton County FY2021 Adopted Budget Bond Fund

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	2021 Adopted Budget
REVENUES				
Property Tax	\$ 18,528,557	\$ 17,682,861	\$ 17,557,700	\$ 17,557,700
Total Revenues	\$ 18,528,557	\$ 17,682,861	\$ 17,557,700	\$ 17,557,700
EXPENDITURES				
Non-Agency - Debt Services	\$ 15,506,250	\$ 15,506,250	\$ 15,528,522	\$ 15,528,522
Total Expenditures	15,506,250	15,506,250	15,528,522	15,528,522
Revenues > Expenditures	\$ 3,022,307	\$ 2,176,610	\$ 2,029,178	\$ 2,029,178
Fund Balance - Beginning	\$ 32,938,922	\$ 32,938,922	\$ 34,652,716	\$ 35,115,533
Fund Balance - Ending	\$ 35,961,229	\$ 35,115,533	\$ 36,681,894	\$ 37,144,711

**Fulton County FY2021 Adopted Budget
Risk Fund**

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	2021 Adopted Budget
REVENUES				
Transfers-In from Other Funds-Risk Assessment	\$ 15,696,939	\$ 16,887,759	\$ 15,644,787	\$ 15,644,787
Other Revenue	-	951,662	-	-
Transfers-In from Other Funds - County Attorney	4,221,180	4,221,180	4,221,180	4,221,180
Total Revenues	\$ 19,918,119	\$ 22,060,601	\$ 19,865,967	\$ 19,865,967
EXPENDITURES				
Non-Agency - Direct Chgs/Settlements	\$ 44,236,561	\$ 7,093,283	\$ 48,850,330	\$ 48,850,330
County Attorney	7,929,998	7,081,601	7,957,911	7,957,911
Finance	1,327,928	1,124,559	1,334,024	1,334,024
Total Expenditures	\$ 53,494,487	\$ 15,299,442	\$ 58,142,265	\$ 58,142,265
 Revenues > Expenditures	 \$ (33,576,368)	 \$ 6,761,159	 \$ (38,276,298)	 \$ (38,276,298)
Fund Balance - Beginning	\$ 33,576,368	\$ 33,576,368	\$ 39,276,298	\$ 40,337,527
Fund Balance - Ending	-	40,337,527	\$ 1,000,000	\$ 2,061,229

**Fulton County FY2021 Adopted Budget
Airport Fund**

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	Approved Amendments	2021 Adopted Budget
REVENUES					
Rents & Royalties	\$ 1,655,637	\$ 1,463,392	\$ 1,601,087	\$ -	\$ 1,463,392
Lease Payment	1,500,000	1,500,000	1,500,000	-	1,500,000
Sales Tax for Jet Fuel	411,472	295,249	303,654	-	303,654
Total Revenues	\$ 3,567,109	\$ 3,258,641	\$ 3,404,741	\$ -	\$ 3,267,046
EXPENDITURES					
Public Works	\$ 4,571,458	\$ 3,333,914	\$ 5,046,193	\$ 141,015	\$ 5,187,208
Fire (ARFF Operations)	1,543,423	152,337	1,543,423	(1,143,423)	400,000
Total Expenditures	\$ 6,114,881	\$ 3,486,251	\$ 6,589,616	\$ (1,002,408)	\$ 5,587,208
Revenues > Expenditures	\$ (2,547,772)	\$ (227,610)	\$ (3,184,875)		\$ (2,320,162)
Retained Earnings - Beginning	\$ 2,547,772	\$ 2,547,772	\$ 3,234,875		\$ 2,320,162
Retained Earnings - Ending	\$ -	\$ 2,320,162	\$ 50,000		\$ -

**Fulton County FY2021 Adopted Budget
Wolf Creek Fund**

Approved January 20, 2021

	2020 Amended Budget	2020 Actual	2021 Proposed Budget	Approved Amendments	2021 Adopted Budget
REVENUES					
*Fees	\$ 1,005,411	\$ -	\$ -	\$ -	\$ -
Transfer Capital Resouces	-	494,402	-	-	-
Contractual Revenue	-	-	-	-	-
Total Revenues	\$ 1,005,411	\$ 494,402	\$ -	\$ -	\$ -
EXPENDITURES					
Arts and Culture	\$ 1,066,019	\$ 475,572	\$ 20,608	\$ 58,830	\$ 79,438
Total Expenditures	\$ 1,066,019	\$ 475,572	\$ 20,608	\$ 58,830	\$ 79,438
Revenues > Expenditures	\$ (60,608)	\$ 18,830	\$ (20,608)		\$ (79,438)
Retained Earnings - Beginning	\$ 60,608	\$ 60,608	\$ 20,608		\$ 79,438
Retained Earnings - Ending	\$ -	\$ 79,438	\$ -		\$ -

SPECIAL APPROPRIATION FUNDS — DESCRIPTION OF PURPOSE

Special appropriation funds are used to account for the revenue received from specific taxes or other specific revenue sources.

Fund 308, Special Revenue TSPLOST: A majority of voters of Fulton County approved a Transportation Special Purpose Local Option Sales Tax which began on April 1, 2017 and will continue until March 31, 2022. The proceeds from this tax are to be used for a number of transportation projects.

Fund 345, Sandy Springs Tax Allocation District: Holds residual monies of slightly over \$3,000 for a tax allocation which was not finalized.

Fund 419, Clerk of Superior & Magistrate Court Technology Fund: Funds are generated through the E-Recording fees and will be used for technology in the Clerk of Superior & Magistrate Court.

Fund 421, Sheriff's Sale Fund: Funds generated through the sale of tax deeds on the Courthouse steps due to outstanding property taxes. Proceeds are used to offset the costs associated with the Sheriff's Tax Sale process.

Fund 422, D.A.T.E. Fund: Funds are generated through Judge ordered fines in Drug Court. Offenders are fined and 50% is added to the fine and are used for drug, alcohol, training and education purposes.

Fund 423, Business Court Fund: Funds are generated by a transfer fee that helps defray the costs of the senior judges as more cases are transferred to this division.

Fund 429, Superior Court Technology Fund: Funding will be used for technology in the Superior Court.

Fund 433, Law Library Fund: Funds are used to procure and maintain a collection of law books and legal references for use by citizens, judges, magistrates and county staff.

Fund 434, Co-op Extension: Fees from the rental of county properties and Community Garden.

Fund 439, Fulton Clerks of Courts Technology Fund: Funds are generated through the E-File fees and will be used for technology in the Clerks to Superior & Magistrate Court and State Court.

Fund 441, Restricted Assets: 5% of the fines collected from all courts are used to fund the operations of Victim Assistance Programs.

Fund 442, Federal Equitable Sharing: Proceeds of liquidated seized assets from asset forfeitures are shared between law enforcement agencies – Fulton County Share.

Fund 451, Salute to the Arts: Funds are used to pay for Arts Council programming.

Fund 453, Special Revenue Funds: Agency Funds – Represents funds received from private donations for a variety of reasons. i.e., Beat the Odds Program, South Fulton Leadership Conference, Dept. Head flowers & retirement gifts, LGSF Conference, Judges Conference and children medical prescriptions.

Fund 454, Hotel/Motel Taxes: Represents funds collected by 3rd party company.

Fund 455, Tommie Dora Barker Fellow Endowment: Due to the closing of the Emory University School of Library Science, the assets of the Tommie Dora Barker Fellowship Endowment were transferred by Court Order to the Atlanta Fulton Public Library to be used for the purpose of staff development.

Fund 456, FulCo/Atlanta Reappraisal Project: Previous funding dedicated for property reappraisals.

Fund 458, Indigent Defense Committee: Funds used to pay attorneys to provide fair and equal representation for individuals who cannot afford representation.

Fund 462, Fitness Center: County employees pay, via payroll deduction, funds that provide for staffing and operation of the Fitness Center. (100% Employee Paid Dues)

Fund 468, Employee Service Fund: Represents funds received from vending machines and used to fund Fulton County employee appreciation events.

Fund 470, NACO Conference: Funds were accumulated for attendance at NACO conferences in prior years.

Fund 473, Tree Preservation Trust Fund: Developer related funding for the replacement of trees and preservation of greenspace and is held in trust pending final site plan approval.

Fund 474, Tree Plant Trust Fund: Funds shall be used to plant, install, and/or maintain trees and other landscaping on the site of a Capital Project or at public places in the Commission District.

Fund 84C, Public, Education, and Government (PEG) Fund: Accounts for the receipt and expenditure of PEG fees collected through cable providers that are legally restricted for capital expenditures related to the County's cable access channel.

Special Revenue Fund for Constitutional Officers: Funds are generated from inmate commissary purchases at the Fulton County Jail and Alternative Dispute Resolution activity administered by Superior Court.

Fulton County FY2021 Adopted Budget Special Appropriation Funds

Fund 308, Special Revenue Fund T-SPLOST	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$150,000	\$424,025
Use of Fund Balance	\$1,312,395	\$1,126,892
Anticipated Expenditures	<u>\$1,462,395</u>	<u>\$238,522</u>
Ending Fund Balance	\$0	\$1,312,395
Fund 345, Sandy Springs Tax Allocation District	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$3,125	\$3,125
Anticipated Expenditures	<u>\$3,125</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$3,125
Fund 419, Clerk of Superior & Magistrate Court Technology Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$115,000	\$298,686
Use of Fund Balance	\$202,822	\$54,136
Anticipated Expenditures	<u>\$317,822</u>	<u>\$150,000</u>
Ending Fund Balance	\$0	\$202,822
Fund 421, Sheriff's Sale Fund (SY)	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$300,000	\$359,415
Use of Fund Balance	\$139,945	\$287,472
Anticipated Expenditures	<u>\$439,945</u>	<u>\$506,941</u>
Ending Fund Balance	\$0	\$139,945
Fund 422, D.A.T.E. Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$159,806
Use of Fund Balance	\$2,184,700	\$2,107,838
Anticipated Expenditures	<u>\$2,184,700</u>	<u>\$82,944</u>
Ending Fund Balance	\$0	\$2,184,700
Fund 423, Business Court Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$10,000
Use of Fund Balance	\$57,607	\$51,635
Anticipated Expenditures	<u>\$57,607</u>	<u>\$4,028</u>
Ending Fund Balance	\$0	\$57,607
Fund 429, Superior Court Technology Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$71,502	\$71,502
Anticipated Expenditures	<u>\$71,502</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$71,502
Fund 433, Law Library Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$358,461
Use of Fund Balance	\$1,838,615	\$1,633,931
Anticipated Expenditures	<u>\$1,838,615</u>	<u>\$153,777</u>
Ending Fund Balance	\$0	\$1,838,615
Fund 434, Co-op Extension	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$6,070
Use of Fund Balance	\$23,436	\$39,232
Anticipated Expenditures	<u>\$23,436</u>	<u>\$21,866</u>
Ending Fund Balance	\$0	\$23,436

A brief description of each fund is located in front of the special appropriation schedule.

Fulton County FY2021 Adopted Budget Special Appropriation Funds

Fund 439, Fulton Clerks of Courts Technology Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$100,000	\$381,272
Use of Fund Balance	\$922,425	\$605,424
Anticipated Expenditures	<u>\$1,022,425</u>	<u>\$64,271</u>
Ending Fund Balance	\$0	\$922,425
Fund 441, Restricted Assets (SY/MY)	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$640,000	\$687,343
Use of Fund Balance	\$615,552	\$1,100,540
Anticipated Expenditures	<u>\$1,255,552</u>	<u>\$1,172,331</u>
Ending Fund Balance	\$0	\$615,552
Fund 442, Federal Equitable Sharing	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$80,646
Use of Fund Balance	\$333,722	\$274,769
Anticipated Expenditures	<u>\$333,722</u>	<u>\$21,693</u>
Ending Fund Balance	\$0	\$333,722
Fund 451, Salute to the Arts	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$3,668	\$3,668
Anticipated Expenditures	<u>\$3,668</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$3,668
Fund 453, Special Revenue Funds	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$1,371
Use of Fund Balance	\$256,557	\$255,371
Anticipated Expenditures	<u>\$256,557</u>	<u>\$185</u>
Ending Fund Balance	\$0	\$256,557
Fund 454, Hotel/Motel Tax	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$350,000	\$350,000
Use of Fund Balance	\$0	\$0
Anticipated Expenditures	<u>\$350,000</u>	<u>\$350,000</u>
Ending Fund Balance	\$0	\$0
Fund 455, Tommie Dora Barker Fellow Endowment	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$170,837	\$170,837
Anticipated Expenditures	<u>\$170,837</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$170,837
Fund 456, FulCo/Atlanta Reappraisal Project	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$24,747	\$24,747
Anticipated Expenditures	<u>\$24,747</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$24,747
Fund 458, Indigent Defense Committee	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$20	\$20
Anticipated Expenditures	<u>\$20</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$20

A brief description of each fund is located in front of the special appropriation schedule.

Fulton County FY2021 Adopted Budget Special Appropriation Funds

Fund 462, Fitness Center	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$21,980	\$80,520
Anticipated Expenditures	<u>\$21,980</u>	<u>\$58,540</u>
Ending Fund Balance	\$0	\$21,980
Fund 468, Employee Service Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$30,000	\$220,118
Use of Fund Balance	\$1,195,343	\$993,327
Anticipated Expenditures	<u>\$1,225,343</u>	<u>\$18,102</u>
Ending Fund Balance	\$0	\$1,195,343
Fund 470, NACO Conference	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$63,437	\$63,437
Anticipated Expenditures	<u>\$63,437</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$63,437
Fund 473, Tree Preservation Trust Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$474,117	\$850,812
Anticipated Expenditures	<u>\$474,117</u>	<u>\$376,695</u>
Ending Fund Balance	\$0	\$474,117
Fund 474, Tree Plant Trust Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$256,537	\$256,537
Anticipated Expenditures	<u>\$256,537</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$256,537
Fund 84C, PEG Fund	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$0	\$59,998
Use of Fund Balance	\$396,544	\$568,393
Anticipated Expenditures	<u>\$396,544</u>	<u>\$231,847</u>
Ending Fund Balance	\$0	\$396,544
Special Revenue Fund, Constitutional Officers	<u>FY2021</u>	<u>FY2020</u>
Anticipated Revenues	\$4,500,000	\$4,500,000
Use of Fund Balance	\$0	\$0
Anticipated Expenditures	<u>\$4,500,000</u>	<u>\$4,500,000</u>
Ending Fund Balance	\$0	\$0

A brief description of each fund is located in front of the special appropriation schedule.

Position Changes for Budget Year 2021

New Positions

2021 Position Changes - New Positions

Pos #	Action	Title	Fund	Agency	Org	Object	Position Type	Salary	Effective Date
Commission District 1									
New	Establish	Communications Director/Community Liaison	100	101	1011	1000	Full-Time	\$ 50,000	12/23/2020
Chairman, At-Large									
New	Establish	TBD	100	107	1072	1002	Part-Time Temp	\$ 45,000	12/23/2020
Registration & Elections									
New	Establish	Election System Asst Supervisor	100	265	2651	1000	Full-Time	\$ 42,507	12/23/2020
New	Establish	Election Officer	100	265	2651	1000	Full-Time	\$ 59,015	12/23/2020
New	Establish	Voter Education Specialist	100	265	2651	1000	Full-Time	\$ 40,928	12/23/2020
New	Establish	Dep. Dir Reg & Elections	100	265	2651	1000	Full-Time	\$ 109,696	12/23/2020
State Court General									
New	Establish	Litigation Manager*	100	420	REOP	1000	Full-Time	\$ 57,152	52 weeks
New	Establish	Litigation Manager*	100	420	REOP	1000	Full-Time	\$ 57,152	52 weeks
Magistrate Court									
New	Establish	Judicial Legal Assistant*	100	422	4205	1000	Full-Time	\$ 45,667	34 weeks
New	Establish	Sr. Staff Attorney*	100	422	4205	1000	Full-Time	\$ 73,130	34 weeks
New	Establish	Judicial Assistant*	100	422	REOP	1005	Seasonal	\$ 21.95/hr	35 weeks
New	Establish	Judicial Assistant*	100	422	REOP	1005	Seasonal	\$ 21.95/hr	35 weeks
New	Establish	Judicial Assistant*	100	422	REOP	1005	Seasonal	\$ 21.95/hr	35 weeks
New	Establish	Judicial Assistant*	100	422	REOP	1005	Seasonal	\$ 21.95/hr	35 weeks
Solicitor General									
New	Establish	Investigator, Solicitor*	100	400	REOP	1000	Full-Time	\$ 22.93/hr	35 weeks
New	Establish	Investigator, Solicitor*	100	400	REOP	1000	Full-Time	\$ 22.93/hr	35 weeks
New	Establish	Investigator, Solicitor*	100	400	REOP	1000	Full-Time	\$ 22.93/hr	35 weeks
New	Establish	Investigator, Solicitor*	100	400	REOP	1000	Full-Time	\$ 22.93/hr	35 weeks
New	Establish	Investigator, Solicitor*	100	400	REOP	1000	Full-Time	\$ 22.93/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Assistant Solicitor II*	100	400	REOP	1000	Full-Time	\$ 33.46/hr	35 weeks
New	Establish	Victim Witness Advocate*	100	400	REOP	1000	Full-Time	\$ 19.87/hr	35 weeks
New	Establish	Victim Witness Advocate*	100	400	REOP	1000	Full-Time	\$ 19.87/hr	35 weeks
New	Establish	Court Associate*	100	400	REOP	1000	Full-Time	\$ 17.39/hr	35 weeks
New	Establish	Court Associate*	100	400	REOP	1000	Full-Time	\$ 17.39/hr	35 weeks
Public Defender									
New	Establish	Assistant Public Defender III*	100	490	REOP	1000	Full-Time	\$ 35.00/hr	35 weeks
New	Establish	Assistant Public Defender III*	100	490	REOP	1000	Full-Time	\$ 35.00/hr	35 weeks
New	Establish	Assistant Public Defender III*	100	490	REOP	1000	Full-Time	\$ 35.00/hr	35 weeks
New	Establish	Assistant Public Defender III*	100	490	REOP	1000	Full-Time	\$ 35.00/hr	35 weeks
New	Establish	Assistant Public Defender III*	100	490	REOP	1000	Full-Time	\$ 35.00/hr	35 weeks
New	Establish	Assistant Public Defender III*	100	490	REOP	1000	Full-Time	\$ 35.00/hr	35 weeks
New	Establish	Social Work Coordinator I*	100	490	REOP	1000	Full-Time	\$ 26.67/hr	35 weeks
New	Establish	Investigator, Public Defender*	100	490	REOP	1000	Full-Time	\$ 22.71/hr	35 weeks
New	Establish	Investigator, Public Defender*	100	490	REOP	1000	Full-Time	\$ 22.71/hr	35 weeks
New	Establish	Legal Assistant*	100	490	REOP	1000	Full-Time	\$ 18.15/hr	35 weeks
Juvenile Court									
New	Establish	Juvenile Judges (Part-time)*	100	405	REOP	1002	Part-Time Temp	\$ 127,208	37 weeks
New	Establish	Juvenile Judges (Part-time)*	100	405	REOP	1002	Part-Time Temp	\$ 127,208	37 weeks
New	Establish	Judicial Case Managers *	100	405	REOP	1000	Full-Time	\$ 45,666	25 weeks
New	Establish	Judicial Case Managers *	100	405	REOP	1000	Full-Time	\$ 45,666	25 weeks
New	Establish	Court Operations Specialist *	100	405	REOP	1000	Full-Time	\$ 40,929	25 weeks

New Classifications

2021 POSITION CHANGES - NEW CLASSIFICATIONS

Title	Fund	Agency	Unit	Grade	Salary	Effective Date
Registration & Elections						
Dep. Dir Reg & Elections	100	265	2651	TBD	\$ 109,696	12/23/2020
Probate Court						
Judicial Hearing Officer	100	410	4100	19	\$ 51,958	12/23/2020
Human Resources						
Human Resources Project Manager	100	215	2150	24	\$ 69,602	12/23/2020

Abolish/Establish

2021 Position Changes - Abolish/Establish

Pos #	Action	Title	Fund	Agency	Org	Object	Position Type	Salary	Effective Date
13887 <input type="text"/>	Abolish	Emergency Communications E911 Communication Officer I	340	333	3334	1000	Full-Time	\$ 36,189	12/22/2020

Position Transfers

2021 Positions Changes - Position Transfers

Pos #	Title	TO:				FROM:				Position Type	Salary	Effective Date
		Fund	Agency	Org	Object	Fund	Agency	Org	Object			
Library												
402	Librarian, Senior	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 75,393	12/23/2020
97232	Library Manager	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 91,072	12/23/2020
4894	Librarian, Principal	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 82,934	12/23/2020
97231	Library Manager	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 91,072	12/23/2020
48185	Librarian, Principal	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 71,436	12/23/2020
97230	Library Manager	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 91,072	12/23/2020
8010	Librarian, Principal	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 76,002	12/23/2020
7613	Librarian, Principal	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 71,436	12/23/2020
3058	Librarian, Senior	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 75,393	12/23/2020
9309	Librarian, Principal	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 68,963	12/23/2020
7880	Library Manager	100	650	6565	1000	100	650	6585	1000	Full-Time	\$ 91,072	12/23/2020
6117	Library Manager	100	650	6566	1000	100	650	6585	1000	Full-Time	\$ 91,072	12/23/2020
31613	Executive Director, FCLS	100	650	6566	1000	100	650	6585	1000	Full-Time	\$ 150,000	12/23/2020
5544	Library Manager	100	650	6566	1000	100	650	6585	1000	Full-Time	\$ 91,072	12/23/2020
4041	Library Manager	100	650	6566	1000	100	650	6585	1000	Full-Time	\$ 91,072	12/23/2020
Senior Services												
114899	Admin Coord I	100	183	18DH	1000	100	183	1830	1000	Full-Time	\$ 42,156	12/23/2020
114563	Nurse Techn	100	183	183R	1000	100	183	183O	1000	Full-Time	\$ 37,768	12/23/2020
114564	Nurse Techn	100	183	183R	1000	100	183	183O	1000	Full-Time	\$ 37,768	12/23/2020
98378	LPN	100	183	183R	1000	100	183	183P	1000	Full-Time	\$ 45,760	12/23/2020
17358	Cook	100	183	183V	1000	100	183	183P	1000	Full-Time	\$ 28,187	12/23/2020
98381	Nurse Techn	100	183	183Q	1000	100	183	183P	1000	Full-Time	\$ 38,901	12/23/2020
104378	Aquatics Ins	100	183	183V	1000	100	183	183R	1000	Full-Time	\$ 38,901	12/23/2020
18519	Nurse Techn	100	183	183P	1000	100	183	183R	1000	Full-Time	\$ 38,901	12/23/2020
57982	Cook	100	183	183T	1000	100	183	183R	1000	Full-Time	\$ 28,187	12/23/2020
18517	Nurse Techn	100	183	183O	1000	100	183	183R	1000	Full-Time	\$ 38,901	12/23/2020
115096	Multprse Ctr Wr	100	183	183O	1000	100	183	183R	1000	Full-Time	\$ 18,593	12/23/2020
36537	Prog Coor, Ag	100	183	183O	1000	100	183	183S	1000	Full-Time	\$ 60,908	12/23/2020
114562	Nurse Techn	100	183	183O	1000	100	183	183S	1000	Full-Time	\$ 38,901	12/23/2020
98380	LPN	100	183	183O	1000	100	183	183S	1000	Full-Time	\$ 45,760	12/23/2020
32756	Multprse Ctr Wr	100	183	183Q	1000	100	183	183S	1000	Full-Time	\$ 18,593	12/23/2020
59677	Cert Nu Asst	100	183	183P	1000	100	183	183T	1000	Full-Time	\$ 38,901	12/23/2020
32760	Multprse Ctr Wr	100	183	183P	1000	100	183	183U	1000	Full-Time	\$ 19,152	12/23/2020
19603	Admin Spec	100	183	183R	1000	100	183	183V	1000	Full-Time	\$ 36,333	12/23/2020
55189	Cust Inspec	100	183	183S	1000	100	183	183V	1000	Full-Time	\$ 29,958	12/23/2020
117100	LPN	100	183	183R	1000	100	183	18DH	1000	Full-Time	\$ 29,677	12/23/2020
117101	LPN	100	183	183P	1000	100	183	18DH	1000	Full-Time	\$ 33,176	12/23/2020
117102	LPN	100	183	183Q	1000	100	183	18DH	1000	Full-Time	\$ 33,176	12/23/2020
Superior Court General												
9352	CT Cst Srv Rep	100	450	4504	1000	100	450	4506	1000	Full-Time	\$ 40,528	12/23/2020
9979	CT Cst Srv Crd	100	450	4504	1000	100	450	4506	1000	Full-Time	\$ 42,156	12/23/2020
16481	CT Sup Mgr II	100	450	4504	1000	100	450	4507	1000	Full-Time	\$ 77,459	12/23/2020
101293	CT Cst Srv Crd	100	450	4504	1000	100	450	4506	1000	Full-Time	\$ 42,156	12/23/2020
Finance												
114027	Wellness & Fitness Spec	100	210	2104	1000	462	210	1840	1000	Full-Time	\$ 36,050	12/23/2020
Magistrate Court												
119617	Sr. Staff Atty	100	422	REOP	1005	444	422	COVD	1005	Seasonal	\$ 73,112	12/23/2020
119618	Sr. Staff Atty	100	422	REOP	1005	444	422	COVD	1005	Seasonal	\$ 73,112	12/23/2020
119620	Jud. Asst.	100	422	REOP	1005	444	422	COVD	1005	Seasonal	\$ 45,666	12/23/2020
119621	Jud. Asst.	100	422	REOP	1005	444	422	COVD	1005	Seasonal	\$ 45,666	12/23/2020

Temporary / Seasonal Positions

2021 Position Changes - Temporaries/Seasonal

Pos #	Title	Fund	Agency	Org	Object	Position Type	Effective Date	End Date
External Affairs								
118602	Comm Rel COO	100	130	1305	1004	Temporary	12/23/2020	12/21/2021
115586	Photogrhr	100	130	1303	1003	Contract/Fee	12/23/2020	12/21/2021
County Manager								
101090	Summer Intern	100	118	1812	1004	Temporary	12/23/2020	12/21/2021
96460	Summer Intern	100	118	1823	1004	Temporary	12/23/2020	12/21/2021
96468	Summer Intern	100	118	1823	1004	Temporary	12/23/2020	12/21/2021
104102	Summer Intern	100	118	1823	1004	Temporary	12/23/2020	12/21/2021
88834	Summer Intern	100	118	1823	1004	Temporary	12/23/2020	12/21/2021
96459	Summer Intern	100	118	1823	1004	Temporary	12/23/2020	12/21/2021
104103	Summer Intern	100	118	1823	1004	Temporary	12/23/2020	12/21/2021
Information Technology								
113791	Sr Purchasing System Coordinator	100	220	2202	1003	Contract/Fee	12/23/2020	12/21/2021
113764	Lead Application Developer	100	220	2202	1003	Contract/Fee	12/23/2020	12/21/2021
117519	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
117523	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
117815	PC Refer Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
116794	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
117427	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
116791	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
116789	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
116771	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
117622	Management Pol Analyst I	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
113819	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
116787	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
116941	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
117520	Intern	100	220	2204	1004	Temporary	12/23/2020	12/21/2021
Juvenile Court								
103831	Court Reporter	100	405	4058	1005	Seasonal	12/23/2020	12/21/2021
116850	Sr Behavioural Health Clinician	100	405	4059	1004	Temporary	12/23/2020	12/21/2021
State Court								
20183	Court Operation Specialist	100	420	4201	1004	Temporary	12/23/2020	12/21/2021
20182	Court Operation Specialist	100	420	4201	1004	Temporary	12/23/2020	12/21/2021
56687	Intern	100	420	4201	1005	Seasonal	12/23/2020	12/21/2021
56688	Intern	100	420	4201	1005	Seasonal	12/23/2020	12/21/2021
56689	Intern	100	420	4201	1005	Seasonal	12/23/2020	12/21/2021
89055	Financial SP Supervisor	100	420	4201	1004	Temporary	12/23/2020	12/21/2021
DREAM								
66534	Fac Proj Dir	100	520	5201	1003	Contract/Fee	12/23/2020	12/21/2021
District Attorney								
117760	Asst Chf Invest	100	480	4800	1003	Contract/Fee	12/23/2020	12/21/2021
Magistrate Court								
119617	Sr. Staff Atty	100	422	REOP	1005	Seasonal	12/23/2020	12/21/2021
119618	Sr. Staff Atty	100	422	REOP	1005	Seasonal	12/23/2020	12/21/2021
119620	Jud. Asst.	100	422	REOP	1005	Seasonal	12/23/2020	12/21/2021
119621	Jud. Asst.	100	422	REOP	1005	Seasonal	12/23/2020	12/21/2021

Unfund Positions

2021 Position Changes - Unfund Positions

Pos #	Action	Title	Fund	Agency	Org	Object	Position Type	Salary	Effective Date
Sheriff									
8386	Unfund	Deputy Sheriff Sergeant	100	330	3302	1000	Full-Time	\$ 47,246	12/22/2020
23123	Unfund	Detention Officer	100	330	3308	1000	Full-Time	\$ 39,348	12/22/2020
16629	Unfund	Detention Officer	100	330	3302	1000	Full-Time	\$ 39,348	12/22/2020
State Court General									
6062	Unfund	Court Reporter	100	420	4201	1000	Full-Time	\$ 47,246	12/22/2020
64501	Unfund	Court Reporter	100	420	4201	1000	Full-Time	\$ 47,246	12/22/2020
Human Resources									
116112	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116114	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116116	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116117	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116119	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116120	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116121	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116122	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116123	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116124	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116125	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116126	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
116127	Unfund	Seasonal Temp	100	215	2150	1005	Seasonal	\$ 27,040	12/22/2020
4381	Unfund	Personnel Supervisor	100	215	2157	1000	Full-Time	\$ 71,994	12/22/2020
Superior Court									
119623	Unfund	Litigation Mgr AP	444	450	COVD	1005	Seasonal	\$ 55,487	12/22/2020
119624	Unfund	Litigation Mgr AP	444	450	COVD	1005	Seasonal	\$ 55,487	12/22/2020
District Attorney									
31199	Unfund	Admin Aide	440	480	4802	1005	Seasonal	\$ 21,946	12/22/2020
34527	Unfund	Admin Aide	440	480	4802	1005	Seasonal	\$ 21,946	12/22/2020
34528	Unfund	Admin Aide	440	480	4802	1005	Seasonal	\$ 21,946	12/22/2020
34529	Unfund	Admin Aide	440	480	4802	1005	Seasonal	\$ 21,946	12/22/2020
118696	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
75613	Unfund	Intern	440	480	4802	1002	Part-Time Temp	\$ 21,946	12/22/2020
75614	Unfund	Intern	440	480	4802	1002	Part-Time Temp	\$ 48,277	12/22/2020
75615	Unfund	Intern	440	480	4802	1002	Part-Time Temp	\$ 21,946	12/22/2020
75616	Unfund	Intern	440	480	4802	1005	Part-Time Temp	\$ 31,200	12/22/2020
118688	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118689	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118691	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118692	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118693	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118694	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118695	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118696	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118697	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
118698	Unfund	Legal Intern	440	480	4802	1002	Part-Time Temp	\$ 31,200	12/22/2020
117661	Unfund	Vic Wit Adv Sr	100	480	4800	1000	Full-Time	\$ 47,246	12/22/2020
117663	Unfund	Vic Wit Adv	100	480	4800	1000	Full-Time	\$ 40,928	12/22/2020
117665	Unfund	Vic Wit Adv Supv	100	480	4800	1000	Full-Time	\$ 55,000	12/22/2020
117666	Unfund	Prog Manager	100	480	4800	1000	Full-Time	\$ 69,602	12/22/2020
Community Development									
115352	Unfund	Admin Techn	100	121	SYIP	1005	Seasonal	\$ 32,660	12/22/2020
115355	Unfund	Admin Techn	100	121	SYIP	1005	Seasonal	\$ 32,660	12/22/2020
115356	Unfund	Admin Techn	100	121	SYIP	1005	Seasonal	\$ 32,660	12/22/2020
Behavioral Health									
8608	Unfund	Custodian	100	755	8239	1000	Full-Time	\$ 25,646	12/22/2020

2021 Position Changes - Unfund Positions

Pos #	Action	Title	Fund	Agency	Org	Object	Position Type	Salary	Effective Date
34488	Unfund	Tax Commissioner Div Mgr Tax Com	100	245	2454	1000	Full-Time	\$ 76,660	12/22/2020
		County Manager							
N/A	Unfund	Project Associate	100	118	2617	1000	Full-Time	\$ 78,387	12/22/2020
N/A	Unfund	Sector Project Manager	100	118	2617	1000	Full-Time	\$ 104,797	12/22/2020
		Public Defender							
20556	Unfund	Administrative Manager Public Defender	100	490	4900	1000	Full-Time	\$ 71,436	12/22/2020
		Solicitor General							
119570	Unfund	Chief Assistant Solicitor General	100	400	4000	1000	Full-Time	\$ 113,300	12/22/2020
		External Affairs							
0118603	Unfund	Community Relations Coordinator	100	130	1305	1004	Temporary	\$ 33,176	12/22/2020
		Police							
117750	Unfund	Deputy Police Chief	301	320	3206	1000	Full-Time	\$ 107,588	12/22/2020

Range Change/Salary Change Positions

2021 POSITION CHANGES - RANGE CHANGE POSITIONS

Pos #	Title	Fund	Agency	Unit	Object	Position Type	Grade	Salary	Action	Effective Date
Chairman - At Large										
103900	Administrative Assistant	100	107	1072	1000	Full-Time	Set	\$ 45,000	Range Change - From	12/23/2020
103900	Administrative Assistant	100	107	1072	1000	Full-Time	Set	\$ 55,000	Range Change - To	12/23/2020
33464	Chief of Staff	100	107	1072	1000	Full-Time	Set	\$ 118,450	Range Change - From	12/23/2020
33464	Chief of Staff	100	107	1072	1000	Full-Time	Set	\$ 135,000	Range Change - To	12/23/2020
Human Resources										
8026	Human Resources Consultant Manager	100	215	2158	1000	Full-Time	25	\$ 81,037	Range Change - From	12/23/2020
8026	Human Resources Consultant Manager	100	215	2158	1000	Full-Time	26	\$ 89,141	Range Change - To	12/23/2020
15220	Personnel Manager	100	215	2157	1000	Full-Time	23	\$ 81,037	Range Change - From	12/23/2020
15220	Personnel Manager	100	215	2157	1000	Full-Time	24	\$ 89,141	Range Change - To	12/23/2020
65843	Human Resources Policy Advisor	100	215	2154	1000	Full-Time	25	\$ 101,168	Range Change - From	12/23/2020
65843	Human Resources Policy Advisor	100	215	2154	1000	Full-Time	26	\$ 111,285	Range Change - To	12/23/2020

Annual Hardware and Software Maintenance and Support List - 2021

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
1	Software	Chameleon	Crystal	Report Producing Software	Animal Services	Animal Services	\$12,480.00
2	Software	HLP Inc.	Chameleon Case Management System	Animal Shelter Case Management System Maintenance & Support Services	Animal Services	Animal Services	\$37,480.00
3	Software	Dulles Technology Partners, Inc.	WebGrants	Web Based Full-Lifecycle FRESH Grant Management System	Arts & Culture	Arts & Culture	\$4,000.00
4	Software	ActiveNet	Program/Class Registration	Web Based Program/Class Registration System	Arts & Culture	Arts & Culture	\$3,000.00
5	Software	Zoom	Program/Class Registration & Presentation	Web Based Program/Class Registration & Presentation	Arts & Culture	Arts & Culture	\$4,000.00
6	Software	Canva	Canva	Graphic Design Platform	Arts & Culture	Arts & Culture	\$3,000.00
7	Software	Adobe	Adobe Premier Pro CC	Video Editing Program	Arts & Culture	Arts & Culture	\$7,000.00
8	Software	Qualifacts	Carelogic	Management System Maintenance & Support Services	Behavioral Health	Behavioral Health	\$100,000.00
9	Software	Lewis InfoTech, Inc.	RPS (Real Property System)	Land Records Management System Maintenance and support	Clerk of Superior and Magistrate Court	Clerk of Superior and Magistrate Court	\$425,000.00
10	Software	RightStar	RemedyForce - Clk of Sup Ct	Court Ticketing System for IT, HR and records services	Clerk of Superior Court	Information Technology	\$35,000.00
11	Software	Hyland On Base	SIRE Agenda System	Automated Forms & Agenda Management System	Clerk to the Commission	Information Technology	\$30,000.00
12	Software	Carahsoft	Granicus	Agenda Management Software	Clerk to the Commission	Information Technology	\$120,000.00
13	Software	ADOBE	ADOBE Software	6 Adobe Licenses	Community Development	Community Development	\$20,979.00
14	Software	Anchor Software	Anchor Software	Business Loan Program	Community Development	Community Development	\$9,600.00
15	Software	CRTC, LLC	RehabSpec (formerly reSPECT)	Web based Housing Inspection and Cost Estimation Tool	Community Development	Community Development	\$11,000.00
16	Software	Dulles Technology Partners, Inc.	WebGrants	Web Based Full-Lifecycle FRESH Grant Management System	Community Development	Community Development	\$8,000.00
17	Software	ABACUS	ABACUS Next	Case Management System	County Attorney	County Attorney	\$33,540.00
18	Software	Software House International	GovQA	Open Records Software designed for use by all FC Depts.	County Attorney	County Attorney	\$94,000.00
19	Software	Thomson West	WestlawNext & Clear Investigator	On-Line Legal Database Research	County Attorney	County Attorney	\$82,000.00

Annual Hardware and Software Maintenance and Support List - 2021

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
20	Software	Carahsoft - E-Civis	Grants Locator -IGA	Grants Locator Software Licenses	County Manager	Information Technology	\$33,630.00
21	Software	Engagifii (Formerly Capitol Impact)	Legislative Tracking System	Legislative Tracking System Maintenance & Support Services	County Manager	Information Technology	\$8,500.00
22	Software	Palatine Technology Group	Electronic Warrant Interchange (EWI)	Electronic Warrant Interchange System Maintenance & Support Services	Courts	Information Technology	\$31,270.00
23	Software	Corporate Translation Services	Language Link	Telephone Translation	Information Technology	Information Technology	\$23,000.00
24	Software	For the Record	Digital Recording System for Courtrooms	Hardware and Software Maintenance	Courts System/Information Technology	Courts System	\$285,000.00
25	Software	Tyler Technologies-Odyssey Division	Odyssey Justice System	Unified Justice Case Management System Maintenance & Support Services	Criminal Justice and Public Safety Agencies	Information Technology	\$2,150,000.00
26	Software	Cellebrite USA	UFED (Universal Forensic Extraction Device System)	Mobile Forensics Software	District Attorney	District Attorney	\$25,500.00
27	Software	File Trail	File Trail (RFID- Radio Frequency Identification System)	RFID File Tracking System Maintenance & Support Services	District Attorney	District Attorney	\$15,650.00
28	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database	District Attorney	District Attorney	\$32,588.00
29	Service/ Software/ Hardware	Automated Logic Controls	Building Automation System	Maintenance and Support Services for Building Automation System	DREAM	DREAM	\$200,000.00
30	Service/ Software/ Hardware	Carrier Corporation	Various Carrier chillers, equipment and automation system.	Maintenance and Support Services for equipment and automation system	DREAM	DREAM	\$200,000.00
31	Service/ Software/ Hardware	Control Concepts	Building Automation System	Maintenance and Support Services for equipment and automation system	DREAM	DREAM	\$200,000.00
32	Services	E.J. Ward	Automated Fuel Devices	Maintenance and Support Services	DREAM	DREAM	\$100,000.00
33	Software	Energy CAP, Inc.	Utility Management Software	Maintenance and Support Services	DREAM	DREAM	\$105,000.00
34	Service	Evans Technology, Inc.	Primavera/P6 Support	Primavera programming services	DREAM	DREAM	\$50,000.00
35	Service/ Software/ Hardware	Georgia Trane	Trane Tracer Sc, Es	Building Automation System Maintenance and Support Services	DREAM	DREAM	\$400,000.00
36	Service/ Software/ Hardware	Johnson Controls, Inc.	HVAC Metasys Automation System	Building Automation System-HVAC Maintenance and Support Services	DREAM	DREAM	\$100,000.00
37	Software	M2 Consultants	Maximo	Computerized Maintenance Management/Work Order System Maintenance & Support Services	DREAM	DREAM	\$250,000.00
38	Service/ Software/ Hardware	McQuay Corporation	McQuay HVAC equipment	Maintenance and Support Services for McQuay HVAC Equipment	DREAM	DREAM	\$175,000.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
39	Software	Oracle	Primavera	Renewal of the technical support services for Primavera CM and P6 software	DREAM	DREAM	\$60,000.00
40	Hardware/ Software	Schindler Elevator Corporation	Elevator Controls	Proprietary extended warranty services for elevators at Adamsville Regional Health Center	DREAM	DREAM	\$20,000.00
41	Software	Security Information Systems, Inc.	"AlarmCenter " monitoring software	Monitoring the facility security alarms in 911 Center and at Electronics Division, DA Pearson Maintenance Building	DREAM	DREAM	\$20,000.00
42	Service/ Software/ Hardware	Siemens	Building Automation System	Installation, replacement parts and programming for Building Automation System	DREAM	DREAM	\$100,000.00
43	Service/ Software/ Hardware	Telemedia, LLC dba TPC Training Systems	On Line Training System	On-line computer based training (CBT) for certifications.	DREAM	DREAM	\$25,000.00
44	Software	Toney Alarm Systems and Services	"Fire Control Inc. " fire alarm system	Monitoring and notification of fire alarm system in the building	DREAM	DREAM	\$10,000.00
45	Service/ Software/ Hardware	WayPoint	Building Automation System	Maintenance and Support Services for Building Automation System	DREAM	DREAM	\$100,000.00
46	Software / Hardware	oMel	Locking System	FC Detention Center Locking System Maintenance	DREAM	DREAM	\$16,180.00
47	Service/ Software/ Hardware	Microfusion Engineering	Detention Center Door controls, Justice Center and Juvenile JC	Servicing PLC and repairs	DREAM	DREAM	\$30,000.00
48	Service/ Software/ Hardware	Rapiscan Systems	X Ray/Metal Detector Machines	Maintenance and Parts	DREAM	DREAM	\$30,000.00
49	Software	Mission Critical Partner (MCP)	Monitoring, Network Application	Support	Emergency Services	Emergency Services	\$425,000.00
50	Software	Sharon Moxon-LibertyLabs	Staff TrainTrack Software	Training & Certifications	Emergency Services	Emergency Services	\$749.00
51	Software	Power DMS, Inc.	Power DMS Document Management	Manage Departmental documents with regards to training, SOPs, Accreditation, etc.	Emergency Services	Emergency Services	\$6,592.00
52	Hardware	Motorola, Inc.	Radio System components	Trunk Radio and Microwave System Maintenance	Emergency Services	Emergency Services	\$1,089,720.00
53	Software	Medical Priority Consultants	ProQA/AQUA/National Q	Software Tool for Emergency Medical Service Requests	Emergency Services	Emergency Services	\$56,200.00
54	Hardware	LeXair Electronics	Phone System Headsets	Headset Repair & Replacement	Emergency Services	Emergency Services	\$4,000.00
55	Hardware	JMF Solutions, Inc	100 MB Fiber Transport	Replacement for an unobtainable microwave link between Westin 201 Peachtree and Atlanta FS 21	Emergency Services	Emergency Services	\$16,717.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
56	Software	Informer Systems, LLC	Staff Scheduling Software and Notification	9-1-1 Staff Shift Scheduling and Leave Request Services	Emergency Services	Emergency Services	\$11,388.00
57	Software	Haines & Company Inc.	911 CD Updates	911 Address & Phone Number Updates	Emergency Services	Emergency Services	\$2,499.00
58	Software	GJKG, Inc	Select Advantage	Pre-employment Testing Software	Emergency Services	Emergency Services	\$2,480.00
59	Software	Everbridge	Emergency Notification System	Emergency Alert System Maintenance	Emergency Services	Emergency Services	\$109,994.00
60	Software	DaVinci	Inside the App Software	Front Desk Receptionist APP	Emergency Services	Emergency Services	\$150.00
61	Software	CentralSquare (formerly Sungard/Superion)	CAD Emergency System	9-1-1 Computer Aided Dispatch System Maintenance & Support Services	Emergency Services	Emergency Services	\$185,362.00
62	Software	Biddle Consulting Group, Inc.	Critical Annual Software Subscription	Pre-employment Testing Software	Emergency Services	Emergency Services	\$2,695.00
63	Hardware	BearCom	Radio Site & Subscriber Maintenance	800 MHz Trunked Radio System Maintenance	Emergency Services	Emergency Services	\$234,458.00
64	Software	AT&T	E911 Call Phone system Maintenance	Viper Phone System Maintenance	Emergency Services	Emergency Services	\$144,288.00
65	Hardware	AMR Business Products	DECA - Nicelog Voice Recording System	911 Voice Recording System Maintenance & Support Services	Emergency Services	Emergency Services	\$77,020.00
66	Software	MCM Technology	Radio and Equipment Management Software System	Radio and Equipment Management Software System	Emergency Services	Emergency Services	\$14,153.00
67	Software	Yuja Enterprises, Inc.	Yuja	Digital & Video Asset Management	External Affairs	External Affairs	\$7,000.00
68	Software	RightStar	RemedyForce - Ext. Affairs	RemedyForce License	External Affairs	Information Technology	\$7,710.00
69	Software	Emergent, LLC	SAP Concur	Travel Management and Expense System	Finance	Finance	\$25,992.00
70	Software	Emphasys Computer Solutions, Inc.	Treasury Desktop	Treasury Management Software	Finance	Finance	\$6,885.00
71	Software	Emphasys Computer Solutions, Inc.	Emphasys Computer Solutions, Inc.	Investment Software Subscription	Finance	Finance	\$9,294.00
72	Software	RightStar	Remedy Force	Accounts Payable Invoice Tracking	Finance	Finance	\$35,700.00
73	Software	RightStar	Remedy Force	Benefits, Payroll, Pension Tracking for Incident, Service Request and Call Documentation.	Finance	Finance	\$8,644.00
74	Software	RightStar	RemedyForce - Finance - Benefits	RemedyForce License	Finance	Finance	\$40,000.00
75	Software	RightStar	RemedyForce - Finance - Accounts Payable	RemedyForce License	Finance	Finance	\$22,000.00

Annual Hardware and Software Maintenance and Support List - 2021

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
76	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database (Accurint)	Finance	Finance	\$5,250.00
77	Software	RightStar	RemedyForce - Finance	Professional Svs for AP Department/Liaison Workflow & License	Finance	Information Technology	\$15,877.50
78	Hardware	Riskconnect formerly CS Stars LLC	Marsh ClearSight	Risk Management Information System/Workers Compensation System Maintenance & Support Services	Finance	Information Technology / Finance	\$113,423.00
79	Software	Paymentus/Wells Fargo	Paymentus/Wells Fargo	Credit Card Fee Processing	Finance	Finance	\$210,000.00
80	Software	Pitney Bowes Global Financial Services LLC	Pitney Bowes	Maintenance Agreement	Finance	Finance	\$3,259.00
81	Hardware support	AdComp Systems Group	AdComp Justified Automated Collections Kiosk (JACK)	Automated Collections Kiosk Annual Maintenance & Support Services	Finance Department / Public Works	Finance / Public Works	\$11,000.00
82	Software	Advanced Utilities Systems	CIS Infinity and Infinity Link	Water and Sewer Utility Billing System Maintenance & Support Services	Finance Department / Public Works	Finance / Public Works	\$400,000.00
83	Software	Finite Matters LTD	Pattern Stream Consulting	Budget Book Automation Support	Finance/Budget	Finance	\$8,000.00
84	Software	ClinLab, Inc.	ClinLab	ClinLab Laboratory Information System Solutions - Support and Maintenance CDC/HIPP	Fulton County Board of Health	Fulton County Board of Health	\$18,975.00
85	Software	Cost Effective Computer Systems Inc	QuickSCRIPTS	Pharmacy support system for medication dispensing	Fulton County Board of Health	Fulton County Board of Health	\$2,530.00
86	Software	Executive Information Systems, LLC	SAS	Data Analysis/EPI	Fulton County Board of Health	Fulton County Board of Health	\$10,120.00
87	Software	Intermetro Industries Corporation, Inc.-New Vendor Name is TouchPoint	Software Maintenance/Support	Software technical Support & Maintenance for Med Dispense Units - Ryan White	Fulton County Board of Health	Fulton County Board of Health	\$8,580.00
88	Software	LexisNexis	Accurint	RW/HIPP Patient Locator System	Fulton County Board of Health	Fulton County Board of Health	\$7,150.00
89	Software	M2 Consultants	Maximo	Inventory System for Medical and Preventive Services	Fulton County Board of Health	Fulton County Board of Health	\$10,912.00
90	Hardware Software	NEMO-Q, L.P.	NQS Queuing Software with MSSQL Database	NEMO-Q maintenance agreement Communicable Disease	Fulton County Board of Health	Fulton County Board of Health	\$9,900.00
91	Software	NEMO-Q, L.P.	NQS Queuing Software with MSSQL Database	NEMO-Q maintenance agreement Vital Records	Fulton County Board of Health	Fulton County Board of Health	\$5,000.00
92	Software	NEMO-Q, L.P.	NQS Queuing Software with MSSQL Database	NEMO-Q install and maintenance for Nursing, WIC, Dental, Family Planning, STD, Ryan White	Fulton County Board of Health	Fulton County Board of Health	\$70,000.00

Annual Hardware and Software Maintenance and Support List - 2021

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
93	Software	One Call Now Does Buiness as SWN Communications	WIC PERN-WICP Call	WIC Call System	Fulton County Board of Health	Fulton County Board of Health	\$9,900.00
94	Software	Patterson	Patterson software	Software for the digital xray systems in oral health clinics	Fulton County Board of Health	Fulton County Board of Health	\$1,100.00
95	Software	Systems Outsourcing & Support Inc.	Dynamic Billing and Posting	Medical Billing Support Service	Fulton County Board of Health	Fulton County Board of Health	\$5,000.00
96	Software	Mitchell & McCormick (M&M) Vendor name: Harris	M&M Case Management System	Public Health- Health Case Management System Maintenance & Support Services	Fulton County Board of Health	Fulton County of Board Health	\$285,000.00
97	Software	Tyler Technologies	Munis	Financial System	Fulton County Board of Health	Fulton County of Board Health	\$359,127.17
98	Software	SpringShare	SpringShare	Libstaffers	Fulton County Public Library	Fulton County Public Library	\$2,499.00
99	Software	Bespoke	VSYS	Volunteer Services (Software)	Fulton County Public Library	Fulton County Public Library	\$1,000.00
100	Software	Captstone Global Library, LLC		Kids 5 and under online content	Fulton County Public Library	Fulton County Public Library	\$70,000.00
101	Software	Infobase Holding Inc.		Educational Research Products	Fulton County Public Library	Fulton County Public Library	\$22,100.00
102	Software	Jo-Ann Stores Inc	Creative Bug	Online Craft for Kids	Fulton County Public Library	Fulton County Public Library	\$337,500.20
103	Software	Kanopy, Inc.		Popular Non-Book Media	Fulton County Public Library	Fulton County Public Library	\$28,500.00
104	Software	Library Ideas, LLC		Online Book Club	Fulton County Public Library	Fulton County Public Library	\$48,000.00
105	Software	Linkedin Corporation		Online Courses at self pace	Fulton County Public Library	Fulton County Public Library	\$200,000.00
106	Software	Midwest Tapes	Hoopla	Popular E-Materials mostly e-books	Fulton County Public Library	Fulton County Public Library	\$250,000.00
107	Software	Overdrive, Inc		Popular E-Materials mostly e-books	Fulton County Public Library	Fulton County Public Library	\$378,000.00
108	Software	Paper Education Company		Educational Research Products	Fulton County Public Library	Fulton County Public Library	\$377,500.00
109	Software	Value Line Publishing LLC,		Educational Research Products	Fulton County Public Library	Fulton County Public Library	\$104,505.00
110	Software	Pantheon	Pantheon	Web Hosting	Fulton County Public Library	Fulton County Public Library	\$600.00
111	Software	Bibliocommons	BiblioCommons Inc.	Software Maintenance for Online Public Access Catalog	Fulton County Public Library	Fulton County Public Library	\$185,000.00
112	Software	AT&T	(120) AT&T Hot Spots	Community Program to give access to online materials	Fulton County Public Library	Fulton County Public Library	\$57,000.00

Annual Hardware and Software Maintenance and Support List - 2021

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
113	Software	AT&T	CIPA Filtering	Bluecoat web filtering service	Fulton County Public Library	Fulton County Public Library	\$10,000.00
114	Software	Bibliotheca, LLC (3M Security System)	Software Maintenance Agreement	Maintenance/Repairs for Self Check Stations for Research Atlanta Fulton Public Library and other Locations	Fulton County Public Library	Fulton County Public Library	\$500,000.00
115	Software	Bibliotheca, LLC (3M Security System)	Software Maintenance Agreement	Maintenance/Repairs for Book Security Detection System for Atlanta Fulton Public Library Branch Locations	Fulton County Public Library	Fulton County Public Library	\$70,000.00
116	Software	Board of Regents	Digital Library of Georgia	AARL collection finding aids	Fulton County Public Library	Fulton County Public Library	\$15,000.00
117	Software	Bridgeall	CollectionHQ	Collection Management Software	Fulton County Public Library	Fulton County Public Library	\$150,000.00
118	Software	Cengage Learning	TERC	Job Search Database	Fulton County Public Library	Fulton County Public Library	\$49,713.00
119	Software	Cengage Learning	Ed2Go	Online Continuing Education Classes	Fulton County Public Library	Fulton County Public Library	\$58,320.00
120	Software	Cengage Learning	Lit., Biographical and Career Databases	Online Database Membership for Biographical	Fulton County Public Library	Fulton County Public Library	\$191,880.00
121	Software	EBSCO Information Services	Flipster	Digital Magazines	Fulton County Public Library	Fulton County Public Library	\$132,000.00
122	Software	Facts on File Inc.	Reference Databases	Online Database Membership for Reference	Fulton County Public Library	Fulton County Public Library	\$49,680.00
123	Software	Findway World, LLC	Findaway	Digital Educational Content	Fulton County Public Library	Fulton County Public Library	\$132,000.00
124	Software	Fulton County Daily Report	Daily Report Online	Online Local Legal Newspaper Database	Fulton County Public Library	Fulton County Public Library	\$25,920.00
125	Software	Haines & Company Inc.	Haines Criss + Cross	Web- based + CD Rom Haines Directories	Fulton County Public Library	Fulton County Public Library	\$55,000.00
126	Software	InfoUSA	ReferenceUSA Database	Online Database Membership	Fulton County Public Library	Fulton County Public Library	\$175,200.00
127	Software	JSTOR	JSTOR	Online Database Membership	Fulton County Public Library	Fulton County Public Library	\$7,453.00
128	Software	Library Ideas, LLC	Freegal	Digital Music	Fulton County Public Library	Fulton County Public Library	\$72,000.00
129	Software	Mango Languages	Mango Languages	Language Learning & Translation Database	Fulton County Public Library	Fulton County Public Library	\$34,560.00
130	Software	McGraw Hill / Standard & Poor dba S&P Global Market	S&P Global Market Intelligence - Industry Related Database	Online Database Membership	Fulton County Public Library	Fulton County Public Library	\$64,800.00
131	Database	Mergents, Inc.	Mergents	Financial Data	Fulton County Public Library	Fulton County Public Library	\$108,000.00

Annual Hardware and Software Maintenance and Support List - 2021

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
132	Software	Midwest Tapes, LLC	Hoopla	Digital Movies and Audiobooks	Fulton County Public Library	Fulton County Public Library	\$600,000.00
133	Software	Morningstar	Morningstar	Online Financial Industry Database	Fulton County Public Library	Fulton County Public Library	\$32,400.00
134	Software	New York Times	New York Times Digital	Digital Newspaper	Fulton County Public Library	Fulton County Public Library	\$16,800.00
135	Software	News Bank	Access World News	Online Newspaper Databases	Fulton County Public Library	Fulton County Public Library	\$99,360.00
136	Software	OCLC, Inc.	ContentDM	Archival Management Software	Fulton County Public Library	Fulton County Public Library	\$35,000.00
137	Software	Overdrive Inc.	E-Audio books	Online Database Membership	Fulton County Public Library	Fulton County Public Library	\$900,000.00
138	Software	Oxford University Press	African-American Studies Database	Online African-American Studies Database Membership	Fulton County Public Library	Fulton County Public Library	\$8,640.00
139	Software	Proquest Information & Learning Co.	Newspaper Database & Microfilms	Federated Search Engine & Online African-American Historical Newspapers Database	Fulton County Public Library	Fulton County Public Library	\$75,000.00
140	Software	Proquest Information & Learning Co.	Intro to the NAACP	Online Database Membership	Fulton County Public Library	Fulton County Public Library	\$11,179.00
141	Software	Recorded Books	Universal Class	Online Continuing Education Classes	Fulton County Public Library	Fulton County Public Library	\$54,648.00
142	Software	Recorded Books	Zinio	Digital Magazines	Fulton County Public Library	Fulton County Public Library	\$60,000.00
143	Software	Scholastic Library Publishing	Bookflix	Bookflix Online Literacy Database	Fulton County Public Library	Fulton County Public Library	\$24,840.00
144	Software	SIRSI	SIRSI Circulation Software	Atlanta Fulton Public Library Circulation System Maintenance & Support Services	Fulton County Public Library	Fulton County Public Library	\$700,000.00
145	Software	Tutor.com	Tutor.com	Online Live Tutoring Service	Fulton County Public Library	Fulton County Public Library	\$144,000.00
146	Software	SpringShare	SpringShare	LibAnswers	Fulton County Public Library	Fulton County Public Library	\$3,500.00
147	Software	SpringShare	SpringShare	Room Booking Software	Fulton County Public Library	Fulton County Public Library	\$4,000.00
148	Software	Canva Pro	Canva Pro	Online Graphic Design	Fulton County Public Library	Fulton County Public Library	\$1,800.00
149	Software	Meltwater	Meltwater	Marker Media monitoring & business intelligence	Fulton County Public Library	Fulton County Public Library	\$9,000.00
150	Software	Dropbox Inc.	Dropbox	Data Storage	Fulton County Public Library	Fulton County Public Library	\$1,500.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
151	Software	Adobe Acrobat	Adobe Pro	Document Editing	Fulton County Public Library	Fulton County Public Library	\$2,000.00
152	Software	Basecamp	Basecamp	Web based project management	Fulton County Public Library	Fulton County Public Library	\$1,000.00
153	Software	Archive Space	Archive Space	Archive mgmt. application for managing & providing web access	Fulton County Public Library	Fulton County Public Library	\$2,000.00
154	Software	Reference USA dba InfoGroup	Reference USA dba InfoGroup	Reference Material Software	Fulton County Public Library	Fulton County Public Library	\$50,000.00
155	Software	World Book	World Book Online	Online Encyclopedia	Fulton County Public Library	Fulton County Public Library	\$45,000.00
156	Software	Zoobean, Inc.	Beanstack	Online web based system used to measure reading programs participation	Fulton County Public Library	Fulton County Public Library	\$25,000.00
157	Software	Executive Information Systems	SAS Analytics	Software Maintenance	HIV Elimination	Ryan White Part A	\$3,111.00
158	Software	IBM	IBM SPSS Statistics 27	Software License	HIV Elimination	Ryan White Part A	\$3,800.00
159	Software	Stata Corp.	Stata	Software Maintenance	HIV Elimination	Ryan White Part A	\$1,225.00
160	Software/ SaaS	Survey Monkey	Survey Monkey	Survey Generation and Analysis	HIV Elimination	Ryan White Part A	\$3,600.00
161	Software	IBM	SPSS	Quantitative Data Analysis	HIV Elimination	Ryan White Part A	\$2,850.00
162	Software	QSR International	nVivo	Qualitative Data Analysis	HIV Elimination	Ryan White Part A	\$4,494.00
163	Software/ SaaS	Lucid Software	Lucid Chart	Flowcharting and Diagramming	HIV Elimination	Ryan White Part A	\$1,800.00
164	Software/ SaaS	Constant Contact	Constant Contact	Mass email and newsletter	HIV Elimination	Ryan White Part A	\$540.00
165	Software/ SaaS	Adobe	Acrobat Reader DC	16 licenses	HIV Elimination	Ryan White Part A	\$824.00
166	Software	Zoom Video Communications	Zoom Webinar	Webinar	HIV Elimination	Ryan White Part A	\$400.00
167	Software	Zoom Video Communications	Zoom Business	VideoConferencing	HIV Elimination	Ryan White Part A	\$1,999.00
168	Software	Zoom Video Communications	Zoom Pro	VideoConferencing	HIV Elimination	Ryan White Part A	\$149.90
169	Software/ SaaS	RDE System	e2Compas	Contract Management and Client database	HIV Elimination	Ryan White Part A/Ending the HIV Epidemic	\$500,000.00
170	Software/ SaaS	Public Health Foundation	TRAIN	Public Health Learning Management System	HIV Elimination	Ryan White Part A	\$17,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
171	Software	Endurance International Group, Inc	Constant Contact	Newsletter Cloudbased Software	HIV Elimination	Ryan White Part A	\$420.75
172	Software	SVMK, Inc.	Survey Monkey	Survey Monkey	HIV Elimination	Ryan White Part A	\$2,040.00
173	Software	EBSCO Information Services	Flipster	Digital Magazine	HIV Elimination	Ryan White Part A	\$250.00
174	Software	Adobe	Adobe Creative Cloud	Graphic Design Software	HIV Elimination	Ryan White Part A	\$599.88
175	Software	Whova	Whova	Online Meeting App	HIV Elimination	Ryan White Part A	\$2,499.00
176	Software	Canva	Canva	Cloud Based Subscription for Infographics	HIV Elimination	Ryan White Part A	\$119.40
177	Software	OnSolve	One Call Now	Communication Contact Platform	HIV Elimination	Ryan White Part A	\$350.00
178	Software	Clarivate	EndNote	Referencing Manager License	HIV Elimination	Ryan White Part A	\$999.50
179	Software	Patterson Pope, Inc.	Docuware System	Cloud-Based File Storage	Human Resources	Human Resources	\$9,000.00
180	OnLine Database	Thomas Reguter	Westlaw	Online Legal Research Services	Human Resources	Human Resources	\$4,200.00
181	Software	Software	Sedgewick	FMLA Software	Human Resources	Human Resources	\$91,000.00
182	Software	RightStar	Rightstar Helpdesk Maintenance - HR	Information Technology Help Desk System License and Maintenance	Human Resources	Information Technology	\$45,000.00
183	Software	SAP America Inc.	SAP Success Factors	Performance Management Software	Human Resources	Information Technology	\$91,000.00
184	Software	NeoGov	Government Jobs.com	Online Job Application System	Human Resources	Information Technology/Non-Agency	\$44,000.00
185	Software	SHI INTERNATIONAL	I-Sight Complaint	Complaint Mangement Systems	Human Resources	Human Resources/DCRC	\$21,600.00
186	Software	Articulate 360	Articulate 360	Training Software to Create Online Courses	Human Resources	Human Resources	\$6,171.00
187	Hardware	Blue Chip Air	HVAC Maintenance	HVAC Maintenance	Information Technology	Information Technology	\$5,000.00
188	Software	Cambridge Computer	Cylance AntiVirus	Anti-virus software	Information Technology	Information Technology	\$164,880.00
189	Software	Carahsoft	Qualtrics	Customer Survey Generation and Analysis	Information Technology	Information Technology	\$239,500.00
190	Hardware	Crown Lift Trucks	Fork Lift Maintenance	Fork Lift Maintenance	Information Technology	Information Technology	\$5,000.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
191	Software	Dell Inc	Gemalto	License for Encryption	Information Technology	Information Technology	\$85,000.00
192	Software	Emergent, LLC	Adobe Software licenses	Licenses to provide Adobe software countywide	Information Technology	Information Technology	\$86,155.00
193	Software	JetBrains.com	All Products Pack	These tools help in writing code and debugging the application during development. We use this for writing PHP in PHPStorm, Python in PyCharm etc.	Information Technology	Information Technology	\$612.00
194	Software	Microsoft Corporation	Premier Support	Technology Support	Information Technology	Information Technology	\$110,000.00
195	Software	Presidio	ProofPoint spam filter	Spam filter	Information Technology	Information Technology	\$184,000.00
196	Software	Presidio	Varonis Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$185,000.00
197	Software	RightStar	ScanStar	Information Technology - Asset	Information Technology	Information Technology	\$11,000.00
198	Software	RightStar	Remedy Force Service Desk System for Customer Service	Information Technology Help Desk System License and Maintenance	Information Technology	Information Technology	\$4,253.00
199	Software	RightStar	RemedyForce - FCIT	Configuration Management Database (CMDB)	Information Technology	Information Technology	\$12,390.00
200	Software	RightStar	RemedyForce - Professional Services	Professional Services	Information Technology	Information Technology	\$50,000.00
201	Software	SHI	Precise TPM	Software Maintnenace	Information Technology	Information Technology	\$69,000.00
202	Software	SHI	KnowBe4 Security Training	Security Training	Information Technology	Information Technology	\$57,755.00
203	Software	SHI	Exabeam Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$250,000.00
204	Software	SHI	Zscaler Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$140,000.00
205	Software	SHI	Centrify Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$157,331.00
206	Software	SHI	Centrify Cloudbased security tool	Idaptive Tool	Information Technology	Information Technology	\$247,250.00
207	Software	Superion, LLC	NetMotion Mobility (E911)	E911 Disptaching Software Tool	Information Technology	Information Technology	\$50,000.00
208	Software	Tangoe, LLC	Asentinel Maintenance	EDI software	Information Technology	Information Technology	\$67,170.00
209	Software	Tyler Technologies	Smartfile, PubicAccess and Field Mobile	Annual Support and Services	Information Technology	Information Technology	\$214,635.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
210	Software	Zoho formerly Computer Intelligence Association	Manage Engine	Active Directory Management Tool	Information Technology	Information Technology	\$46,000.00
211	Software	SAIT	Data Center Service Maintenance	Professional Services	Information Technology	Information Technology	\$20,000.00
212	Software	Entrust	Entrust Security Cert Mgmt Services	Cert. Mgmt Services	Information Technology	Information Technology	\$11,000.00
213	Software	IPVision, Inc.	IDENTIV - ICPAM IPVision Support Access Contraol	IDENTIV - ICPAM (Access Control Yearly Maintenance Support	Information Technology	Information Technology	\$17,250.00
214	Software	Prosys Information Systems	SIP-Gateway	Telephone System Upgrade/Modernisation	Information Technology	Information Technology	\$64,000.00
215	Software	Dell Inc	SecureWorks	Cybersecurity services	Information Technology	Information Technology	\$161,000.00
216	Software	Diltex	Enterprise Vault	Enterprise information archive platform	Information Technology	Information Technology	\$75,000.00
217	Software	Experian	QAS Addressing Software	Electronic Address Data System Maintenance & Support Services	Information Technology	Information Technology	\$15,204.00
218	Software	Micro Focus	Maintenance & Support	Enterprise application software	Information Technology	Information Technology	\$13,000.00
219	Software	Presidio	PaloAlto	Firewall Maintenance	Information Technology	Information Technology	\$800,000.00
220	Software	Presidio	Automated Mapping-Netbrain	Automated Mapping-Netbrain	Information Technology	Information Technology	\$25,850.00
221	Software	SHI	Office 365	Cloudbase software application	Information Technology	Information Technology	\$100,000.00
222	Software	SHI	Forescout	Network access control	Information Technology	Information Technology	\$448,316.00
223	Software	South Central Planning and Development Commission	Permitting Software	Permitting Software	Information Technology	Information Technology	\$12,000.00
224	Software	roIT	Fujitsu Servers	Fujitsu Server & Storage Hardware Maintenance	Information Technology	Information Technology	\$79,000.00
225	Software	SHI	DocuSign	Workflow Signature Management	Information Technology	Information Technology/Non-Agency	\$280,000.00
226	Software	Dawn USA Holding LLC - Evoque	Lease Co-Location Center	Co-Location Center	Information Technology	Information Technology/Non-Agency	\$ 400,000.00
227	Software	Infax CourtSight	Infax CourtSight Suite	Support for Court Monitors	Information Technology	Courts	\$5,500.00
228	Software	Infax CourtSight	Infax CourtSight Suite	Support for Court Monitors	Information Technology	Courts	\$5,500.00
229	Software	Hexagon Safety & Infrastructure	Export Tool	Installation and Maintenance	Information Technology	Information Technology	\$50,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
230	Software	Atlantic Data Security formerly Netanium, Inc.	Netwrix	Network Auditing Software Maintenance	Information Technology	Information Technology	\$35,000.00
231	Software	BMC Software	BMC Job Scheduling Software	Computer Scheduling Software	Information Technology	Information Technology	\$18,005.00
232	Software	CGI-AMS	AMS Advantage-ERP Application	County ERP System Maintenance & Support Services (Personnel, Purchasing & Finance)	Information Technology	Information Technology	\$1,200,000.00
233	Software	Dell Inc	VMWare	Server Virtualization Software Licenses, Maintenance & Support	Information Technology	Information Technology	\$339,020.00
234	Software	Earthchanel Communications (Media Management)	ClearChannel	Video Streaming System Maintenance & Support Services	Information Technology	Information Technology	\$41,300.00
235	Software/Hardware	EMC Inc.	EMC Disk / Data Storage	EMC Systems Maintenance & Support Services	Information Technology	Information Technology	\$1,171,367.00
236	Hardware	Fujitsu/Mainline	Hardware Maintenance	Fujitsu Server & Storage Hardware Maintenance	Information Technology	Information Technology	\$79,000.00
237	Software	Howard Industries	Barracuda Firewall Licenses	Firewall Protection Software	Information Technology	Information Technology	\$57,500.00
238	Software	Interworks, Inc.	Tableau License	Interactive visual data	Information Technology	Information Technology	\$55,277.00
239	Software	JSCAPE	JSCAPE	FTP - File Transfer Software Maintenance	Information Technology	Information Technology	\$7,475.00
240	Software	Kronos Inc.	Kronos Enterprise Time System	Enterprise Time Keeping System Licenses, Maintenance & Support Services	Information Technology	Information Technology	\$340,000.00
241	Software	LinkedIn (formerly Lynda.com)	LyndaEnterprise Academic & Government	Enterprise learning in business & technology for employee training and development.	Information Technology	Information Technology	\$18,000.00
242	Hardware	Morgan Birge & Associates	Legacy Telecommunications Equipment Maintenance	Legacy Telecommunications Equipment Maintenance	Information Technology	Information Technology	\$24,000.00
243	Software	Namescape	Namescape Email Software	E-Mail System Utility Software	Information Technology	Information Technology	\$11,730.00
244	Software	Oracle	Oracle Licenses	Oracle Licensing and Support	Information Technology	Information Technology	\$631,465.00
245	Hardware	Prosys Information Systems	F5 Networks - Network Traffic Manager	Network Load Balancer	Information Technology	Information Technology	\$25,000.00
246	Software	RightStar	Rightstar Helpdesk Maintenance - FCIT	Information Technology Help Desk System License and Maintenance	Information Technology	Information Technology	\$100,000.00
247	Software	Rocket Software	Rocket Seagull	Mainframe Terminal Emulation Software Maintenance & Support Services	Information Technology	Information Technology	\$10,000.00
248	Software	Sitecore	Sitecore Experience 9 Platform	Maintenance and support	Information Technology	Information Technology	\$373,750.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
249	Software	SiteImprove	SiteImprove - Web Analysis Software	Website Diagnostic Software	Information Technology	Information Technology	\$11,500.00
250	Software	Software House International	Idera SQL tuning softwre	SQL Tuning Performance software	Information Technology	Information Technology	\$7,731.45
251	Software	Software House International	Microsoft Licenses. Software and Support	Microsoft Licenses. Software and Support	Information Technology	Information Technology	\$4,152,593.00
252	Software	Software House International	SolarWinds	Network Monitoring & FTP Support Software	Information Technology	Information Technology	\$45,000.00
253	Software	ESRI	ArcGIS Desktop, ArcGIS Server, ArcGIS Online	Geographic Information System Desktop and Server Software	Information Technology	Information Technology / Public Works/ Tax Assessor	\$425,500.00
254	Software	Zoom Video Communications Inc.	Standard Zoom Pro	Zoom Video Conferencing	Information Technology	Information Technology/Non-Agency	\$200,000.00
255	Software	ORBIS Partners Inc.	Youth Assessment and Screening Instrument (YASI)	Youth Assessment and Screening Software and Support	Juvenile Court	Information Technology	\$6,608.00
256	Hardware/ Software	Business Information System Inc.	Digital Court Recording	DCR 4Ch Digital /Audio Recording Software with Notes, Mixer and Splitter	Juvenile Court	Juvenile Court	\$25,000.00
257	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database (Accurint)	Juvenile Court	Juvenile Court	\$8,000.00
258	Software	WestLaw	WestLaw	Access to Legal/Judicial Database (Accurint)	Juvenile Court	Juvenile Court	\$20,000.00
259	Software	Canyon Solutions	JCATS	Juvenile Court Case Management System Maintenance & Support Services	Juvenile Court/Office of Child Attorney	Juvenile Court	\$135,000.00
260	Software	TextGov	Chatbot	Website bot to answer questions from the general public on Magistrate's website	Magistrate Court Administrator	Magistrate Court Administrator	\$ 7,500.00
261	Software	SPROKIT, Inc.	SPROKIT	App used by Misdemeanor Mental Health Court to provide geo-match, court notifications, accountability and surveillance	Magistrate Court Administrator	Magistrate Court Administrator	\$ 75,000.00
262	Software	Civic Plus	Website	Website hosting and support	Magistrate Court Administrator	Magistrate Court Administrator	\$ 1,900.00
263	Hardware	Utility Associates, Inc	Body Worn Camera (BWC)	BWC (body camera) and Rocket IoT (patrol car download) bundles	Marshal	Marshal	\$28,000.00
264	Warranty	Utility Associates, Inc	Body Worn Camera (BWC)	Warranty & Technical Support of BWC inventory	Marshal	Marshal	\$58,600.00
265	Software	CaseWare IDEA Inc	IDEA 10	Perpetual License, Support and Maintenance for the Analytical Tool	Office of County Auditor	Office of County Auditor	\$3,000.00
266	Software/ Hotline	Navex Global, Inc.	Whistleblower Hotline Subscription	Hotline-Enterprise Lite Subscription and Global Telephony Subscription	Office of County Auditor	Office of County Auditor	\$21,297.72
267	Software	Wolters Kluwer	TeamMate Software Maintenance	Support & Maintenance for Audit Management Software	Office of County Auditor	Office of County Auditor/Non-Agency	\$9,150.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
268	Software/ SaaS	AchieveIt Online, LLC	AchieveIt	Project Management Software	Office of Strategic Planning	County Manager's Office/Strategic Planning	\$160,000.00
269	Software/ SaaS	Socrata, Inc.	Socrata	Performance Management System Software	Office of Strategic Planning	County Manager's Office/Strategic Planning	\$660,000.00
270	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database (Accurint)	Office of the Child Attorney	County Manager/ Office of Child Attorney	\$3,915.00
271	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database	Office of the Child Attorney	County Manager/ Office of Child Attorney	\$9,650.00
272	Software	Dana Safety Supply	Mobile License Plate Reader	Government cloud storage, hit retention and read retention	Police Department	Police Department	\$7,980.00
273	Software	Datamaxx Group	*Datamaxx Licenses and Support	Criminal Information System Maintenance & Support Services	Police Department	Police Department	\$6,000.00
274	Software	Eagle Advantage Solutions	*Intellibook Livescan	Intellibook Livescan, LSID 425, LSID 419, & Livescan State Connection Support	Police Department	Police Department	\$5,865.00
275	Software	Eagle Advantage Solutions	*Eagle*Print	Eagle*Print Applicant Software Application	Police Department	Police Department	\$3,075.00
276	Software	Farber Specialty Vehcles	*SatcomService LLC	Command Vehicle Internet Satellite	Police Department	Police Department	\$5,328.00
277	Software	Leads Online LLC	*Leads Online	Pawn Shop Investigative Software	Police Department	Police Department	\$3,133.00
278	Software	Axon	Body and In-Car Camera Systems	Software, including licensing fees, annual maintenance and suport, patches	Police Department	Police Department	\$150,000.00
279	Software	West Publishing Corp	*Thomson Reuters	Legal Research/Investigative Solution	Police Department	Police Department	\$5,669.00
280	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database	Public Defender	Public Defender	\$12,000.00
281	Software & Hardware	MSA	MSA	Document Scanner Maintenance	Public Defender	Public Defender	\$10,000.00
282	Software & Hardware	Security 101	Security101	Security Door Access and Cameras	Public Defender	Public Defender	\$15,000.00
283	Software	Thomson West	WestlawNext & Clear Investigator	On-Line Legal Database Research	Public Defender	Public Defender	\$46,000.00
284	Software	American Document Securities (ADS)	American Document Securities (ADS)	Digital File Management System	Public Defender	Public Defender	\$35,000.00
285	Software	Bentley Systems, Inc.	MicroStation Information Modeling and CAD Production Software	License & Support	Public Works	Public Works	\$7,800.00
286	Software	DLT Solutions, LLC	AutoCAD v10 Civil 3D	Auto CAD Engineering Application Support	Public Works	Public Works	\$30,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
287	Software	Evans Technology, Inc.	Primavera P6 & Professional Mgmt.	Application User License, Update & Support, Evan Custom RP6 R8 Student Kit	Public Works	Public Works	\$120,000.00
288	Software	Innovyze	Infowater Suite	Annual maintenance subscription program	Public Works	Public Works	\$3,750.00
289	Software	Innovyze (Wallingford)	Infoworks ICM SE	PW Interactive Sanitary Sewer Modeling	Public Works	Public Works	\$248,625.00
290	Software	Labworks, LLC (Previously Perkin Elmer)	Labworks	Laboratory Information Management System	Public Works	Public Works	\$26,000.00
291	Software	Oracle	Oracle Primavera and Contract Management Software	Support and upgrades to Primavera and Contract Management software	Public Works	Public Works	\$24,300.00
292	Software	WinCan, LLC	VX Entry to Expert Upgrade	CCTV Software Upgrades from existing WinCan Entry Licenses	Public Works	Public Works	\$73,000.00
293	Software	Thingtec	TracIT	AVL Software and web maintenance	Public Works	Public Works	\$70,000.00
294	Software	XC2 Software, LLC	XC2 Backflow Prevention Management Software	Prevention Management Support contract	Public Works	Public Works	\$68,750.00
295	Hardware	Xerox Corporation	Wide Format Scanner	Maintenance support and repairs for scanner	Public Works	Public Works	\$8,600.00
296	Software	Azteca Systems	Cityworks Enterprise	Computerized Maintenance Management/Work Order System Maintenance & Support Services	Public Works / Police	Public Works / Police	\$205,000.00
297	Software	Accela	Permits Plus	Permit Management System Maintenance & Support Services	Public Works/ Planning and Community Services	Public Works/ Planning and Community Services	\$110,000.00
298	Software	Earl Dudley	Topcon	Sta-Sub GP Yearly Reference Station	Public Works/ Planning and Community Services	Public Works/ Planning and Community Services	\$110,000.00
299	Hardware	360 Network Solutions	4G Modems	4G Modem to replace legacy 3G modems in message board trailer	Public Works	Public Works	\$4,650.00
300	Software	SAi	FLEXI Sign Making Software	Software upgrade for sign fabrication	Public Works	Public Works	\$1,000.00
301	Software	JAMAR	STARneXT	Software upgrade for Traffic Analysis and Reporting	Public Works	Public Works	\$1,595.00
302	Software	Power Engineering	CityWorks	PLL Implementations and customizations/upgrades	Public Works	Public Works	\$298,000.00
303	Software Support	IK Consultong, LLC	Permits Plus	Permits Plus support and customization	Public Works	Public Works	\$8,000.00
304	Software/Software Support	Commonwealth Technologies	Polaris Workforce	Utility Locate Ticket Management	Public Works	Public Works	\$15,000.00
305	Software	Neptune	Water meter reading management	Meter reading software	Public Works	Public Works	\$50,000.00
306	Software	B2G Now	Contract Compliance System	Contract Compliance System	Purchasing & Contract Compliance	Purchasing & Contract Compliance	\$40,000.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
307	Software	BidNet Direct	BidNet Direct	Bid Board Notification and Contract Management System	Purchasing & Contract Compliance	Purchasing & Contract Compliance	\$25,000.00
308	Software	EasyVote Solutions	Election/Asset Management System	On-line Applications for PollBook, Campaign Finance, Inventory	Registration & Elections	Registration & Elections	\$26,500.00
309	Software	Image One Corporation	Rocket-File Signature Scanning System	Registration & Elections Esignature System Maintenance & Support Services	Registration & Elections	Registration & Elections	\$7,170.00
310	Software	Patterson Pope, Inc.	Lektriever Filing System	Lektriever Filing System	Registration & Elections	Registration & Elections	\$3,618.00
311	Hardware	DMT Solution Global Corp. - Blue Crest	Relia-Vote System/Absentee Mail	Absentee Ballot Processing System Maintenance & Support Services	Registration & Elections	Registration & Elections	\$100,000.00
312	Hardware	OPEX Corporation	Opener/Extractor	Letter Opener Model 72	Registration & Elections	Registration & Elections	\$12,800.00
313	Hardware	Dominion Voting System	MBP Oki-C931	Warranty High Speed Printers	Registration & Elections	Registration & Elections	\$5,100.00
314	Hardware	Dominion Voting System	Image Cast Central Firmware	Firmware Warranty G2140	Registration & Elections	Registration & Elections	\$7,725.00
315	Software	Dominion Voting System	ImageCast Firmware	ICP Precinct Tabulator - 320C	Registration & Elections	Registration & Elections	\$14,820.00
316	Software	Dominion Voting System	Image Cast Firmware	Annual License - BMD Prime 5.5A	Registration & Elections	Registration & Elections	\$52,500.00
317	Software	Dominion Voting System	ImageCast Firmware	Precinct Tabulator Annual License	Registration & Elections	Registration & Elections	\$14,820.00
318	Software	Dominion Voting System	ImageCast Firmware	Precinct Tabulator 320C 5.5A Scanners	Registration & Elections	Registration & Elections	\$34,884.00
319	Software	Dominion Voting System	KnowInk Poll Book	Annual License	Registration & Elections	Registration & Elections	\$62,500.00
320	Software	14 Oranges Software, Inc.	Mobile Application	Application Software for Mobile App	Registration & Elections	Registration & Elections	\$4,000.00
321	Software	SOE Software	Online Poll Worker Training system	Online Training Module	Registration & Elections	Registration & Elections	\$12,075.00
322	Software	SOE Software, d/b/a/ Scytl	Election Night Reporting Software	Election Night Reporting	Registration & Elections	Registration & Elections	\$9,000.00
323	Software	Chmura	Chmura	JobsEQ Platform + Real-Time Intelligence (RTI) module	Select Fulton - Workforce Development	Workforce	\$10,000.00
324	Software	Chmura	Chmura	RTI Job Feed Data-Career Course	Select Fulton - Workforce Development	Workforce	\$10,000.00
325	Software	CoStar	CoStar Suite	CoStar Suite	Select Fulton - Economic Development	Economic Development	\$10,000.00
326	Software	GIS Planning	SizeUp	Small Business Market Research and Business Intelligent Tool	Select Fulton - Economic Development	Economic Development	\$15,000.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
327	Software	Accessible Solutions, Inc.	SERVtracker	Web Hosting	Senior Services	Senior Services	\$20,000.00
328	Software	Survey Monkey	Survey Monkey	Web Hosting	Senior Services	Senior Services	\$2,300.00
329	Software	SWN Communications, Inc	One Call Now	Web Hosting	Senior Services	Senior Services	\$13,000.00
330	Software	Audio Visual Innovations, Inc.	Vidieo Wall	Software Maintenance	Sheriff	Sheriff	\$10,000.00
331	Software	Black Creek	Data tracking software	Software Maintenance	Sheriff	Sheriff	\$10,000.00
332	Software	Carahsoft/Celebrite	Software License	Cell Phone retrieval software Maintenance	Sheriff	Sheriff	\$10,000.00
333	Software	CI Technologies, Inc	Investigation Software	Software Maintenance	Sheriff	Sheriff	\$3,500.00
334	Software	Cross Match technologies	Sex Offender Software	Sex Offender Maintenance	Sheriff	Sheriff	\$10,000.00
335	Software	Georgia Technology Authority	WAN Telecommunication Services	Telecommunications WAN Services for Sheriff	Sheriff	Sheriff	\$20,000.00
336	Software	Key Tracer Systems, Inc.	Key Service	Key system Service/Maint	Sheriff	Sheriff	\$15,000.00
337	Software	LexisNexis	People Search Services	Search Services	Sheriff	Sheriff	\$5,000.00
338	Software	NEC	AFIS	Automated Finger Print ID System Maintenance & Support Services	Sheriff	Sheriff	\$125,000.00
339	Software	North Pointe	Inmate Tracking Software	Inmate Tracking Software	Sheriff	Sheriff	\$40,000.00
340	Software	PlastiCard	Photo ID Software	Software Maintenance	Sheriff	Sheriff	\$3,000.00
341	Software	Power DMS, Inc.	CELEA Certification	Software/System Maint	Sheriff	Sheriff	\$10,000.00
342	Software	Watch Systems LLC	Sex Offender Software	Sex Offender Maintenance	Sheriff	Sheriff	\$17,500.00
343	Software	West Publishing Corp	Clear	Search Services	Sheriff	Sheriff	\$10,000.00
344	Software	Axon	Axon	Vehicle Camera Maintenance	Sheriff	Sheriff	\$10,000.00
345	Software	Axon	Axon	Body Camera Maintenance	Sheriff	Sheriff	\$25,000.00
346	Software	Thomas Reuters	CLEAR PRO Law Enforcement Investigator Plus	Citizen Law Enforcement Analysis & Reporting	Solicitor-General	Solicitor-General	\$10,704.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
347	Software	The Applicant Manager	The Applicant Manager	Applicant tracking system	Superior Court Administrator	Superior Court Administrator	\$3,000.00
348	Software	EBSCO Information Services	EBSCO Legal Reference Center	Legal Reference System for the public and pro se litigants.	Superior Court Administrator	Superior Court Administrator	\$5,000.00
349	Software	Thomson West	WESTLAW	Online Legal Research	Superior Court Administrator	Superior Court Administrator	\$98,000.00
350	Software	Zoom Video Communications Inc.	Standard Zoom Pro	Zoom Video Conferencing	Superior Court Administrator	Superior Court Administrator	\$18,000.00
351	Software	ICON SOFTWARE CORPORATION	Courthouse JMS (with summons Direct Module)	Jury Management System Software and Service	Superior Court Administrator/State Court	Superior Court Administrator/State Court	\$298,000.00
352	Software	Solarwinds	Samange	Asset tracking & service desk application	Superior Court Administrator/State Court	Superior Court Administrator/State Court	\$13,500.00
353	Software	Twilio	Twilio	Online Communication Tool	Superior Court Administrator	Superior Court Administrator	\$3,000.00
354	Software	GoDaddy	GoDaddy	Web hosting Services	Superior Court Administrator	Superior Court Administrator	\$2,800.00
355	Software	All My HR	allmyhr.com	HR Compliance Training	Superior Court Administrator	Superior Court Administrator	\$3,600.00
356	Software	Edutainmentive, LLC	ITPRO.TV	Technology Education Online Training	Superior Court Administrator	Superior Court Administrator	\$1,800.00
357	Software	Adobe	Adobe Acrobat Pro	Electronic Document Editor	Superior Court Administrator	Superior Court Administrator	\$5,000.00
358	Software	ICON SOFTWARE CORPORATION	Courthouse JMS (with summons Direct Module)	Jury Management System Software and Service	Superior Court Administrator/State Court	Superior Court Administrator/State Court	\$298,000.00
359	Software	Samanage USA, Inc. (name changed to SolarWinds ITSM US, Inc.)	Samanage	Asset tracking & service desk application	Superior Court Administrator/State Court	Superior Court Administrator/State Court	\$9,000.00
360	Software	Core Logic (formerly Marshall & Swift)	Commercial/Residential Estimator	Locate thousands of square foot and components for commercial properties	Tax Assessor	Tax Assessor	\$6,000.00
361	Software	Co-Star Comps	Data Listing Service	Appraisal Data Listing Search	Tax Assessor	Tax Assessor	\$84,695.00
362	Software	ESRI Canada Limited	ESRI Canada Limited	Online Appeal Software	Tax Assessor	Tax Assessor	\$25,000.00
363	Software	Experian	QAS Addressing Software	Electronic Address Data System Maintenance & Support Services	Tax Assessor	Tax Assessor	\$10,000.00
364	Software	First Multiple Listing	First Multiple Listing	Data Services Provider for Real Estate Properties	Tax Assessor	Tax Assessor	\$40,000.00
365	Software	LexisNexis	Online Search Engine	Realtime Reports for Property Deed Imaging, Court Records	Tax Assessor	Tax Assessor	\$32,000.00

Annual Hardware and Software Maintenance and Support List - 2021							
Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
366	Software	Pictometry International Corp.	Pictometry	Aerial Photography System Maintenance & Support Services	Tax Assessor	Tax Assessor	\$440,799.00
367	Software	q-Public	Website Implementation	Hosting, Maintenance, Support and Upgrades	Tax Assessor	Tax Assessor	\$32,000.00
368	Software	Tyler Technology-CLT Division	IAS World Tax System	IAS World Tax System Maintenance & Support Services	Tax Assessor	Tax Assessor	\$300,000.00
369	Software	Georgia Multiple Listing	Georgia Multiple Listing	Data Services Provider for Real Estate Properties	Tax Assessor/ Information Technology	Tax Assessor	\$7,000.00
370	Software	The Sidwell Company	Parcel Builder	Cadastral (Tax Parcel) Mapping System Maintenance & Support Services	Tax Assessor/Information Technology	Information Technology	\$20,000.00
371	Software	The Sidwell Company	Parcel Builder	Cadastral (Tax Parcel) Mapping System Maintenance & Support Services	Tax Assessor/Information Technology	Information Technology	\$180,000.00
372	Software	Security 101	Security 101	Access Maintenance for Security Doors	Tax Assessor	Tax Assessor	\$2,990.00
373	Software	Thomson Reuters	West Publishing	Legal Research/Investigative Solution for Homestead	Tax Assessor	Tax Assessor	\$30,000.00
374	Software	Systel	Systel	Plotter Access Software Maintenance	Tax Assessor	Tax Assessor	\$5,000.00
375	Software	Tyler Technology, Inc.-CLT Division	IAS World Tax System	IAS World Tax System Maintenance & Support Services	Tax Commissioner	Information Technology	\$1,000,000.00
376	Software / Hardware	Brainsell Technologies	ACCPAY Software Support	ACCPAY Software Support & Services	Tax Commissioner	Tax Commissioner	\$14,000.00
377	Software/ Hardware	Cummins-Allison Corp.	Coin Sorters and Currency Counters	Coin Sorters & Currency Counter Equipment Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$67,000.00
378	Hardware	Document Strategies, Inc.	Mail Sorter	Mail Sorter Machines & Equipment Maintenance & Repair	Tax Commissioner	Tax Commissioner	\$49,000.00
379	Software	Docuware Corporation (formerly Westbrook Technologies)	Docuware System	Imaging System Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$90,000.00
380	Software	DRS Group	Check Scanners	Check Scanners Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$25,000.00
381	Software / Hardware	HP, Inc. formerly Hewlett Packard, Inc.	Printers	Printers Software Maintenance & Support	Tax Commissioner	Tax Commissioner	\$35,000.00
382	Hardware	NCR Corporation	Remittance Processor	Check Remittance Processor Hardware Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$230,000.00
383	Software/ Hardware	Netvantage, Inc. dba Creditron, Inc.	Remittance Processor-Item Age	Check Remittance Processor Software Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$241,000.00
384	Hardware	Onsite Maintenance Center LLC /formerly ServRight (Intrepid)	Shredder Maintenance	Shredder Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$8,500.00
385	Hardware	Opex Corporation	Jogger & Mail Extractor	Check Joggers and Mail Extractor Machine Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$170,000.00

Annual Hardware and Software Maintenance and Support List - 2021

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2021 Projected Expenditure
386	Software	Paradime Solutions, Inc.	ACCPAY Software Support	ACCPAY Software Support & Services	Tax Commissioner	Tax Commissioner	\$15,000.00
387	Hardware	Pitney Bowes Credit Corp. dba Global Financial Services LLC	Arrival Express Plus	Mailing Equipment/Postage Meter/Hand Held Scanner	Tax Commissioner	Tax Commissioner	\$17,000.00
388	Software/ Hardware	Q-Matic Corporation	Q-Matic Customer Flow Management	Customer Flow Management System Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$225,000.00
389	Software / Hardware	Sage Software, Inc.	ACCPAY Software Support	ACCPAY Software Support & Services	Tax Commissioner	Tax Commissioner	\$14,000.00
390	Software	Selectron Technologies Inc.	IVR/IWR	IVR/IWR for Real Estate/Solid Waste Billing/MTV	Tax Commissioner	Tax Commissioner	\$150,000.00
391	Software	Tyler Technology, Inc.-CLT Division	IAS World Tax System	IAS World Tax System Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$300,000.00
392	Software / Hardware	WellSpring Software	Check Scanners	Bank Check Scanners Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$10,000.00
393	Software / Hardware	Xerox Corporation	Tax Bill Printers	Bill Printers Software Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$75,000.00
394	Software / Hardware	Fujitsu Computer Products of America	Drives Scanners	Drives Scanners Maintenance and Support Services	Tax Commissioner	Tax Commissioner	\$25,000.00
395	Software	Tyler Technology, Inc.-CLT Division	iasWorld -Support	Annual Support and Services	Tax Commissioner	Tax Commissioner	\$375,000.00
396	Software	Tyler Technology, Inc.-CLT Division	Homestead Tax Exemption	Annual Support and Services	Tax Commissioner	Tax Commissioner/Non Agency	\$33,723.75
397	Software / Hardware	Fastenal Company	Heavy Duty Shredders	Heavy Duty Shredders Maintenance and Support Services	Tax Commissioner	Tax Commissioner	\$25,000.00
							\$41,127,059.22