FULTON COUNTY, GEORGIA

May 2016 FINANCIAL RESULTS
Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

All People are Safe

Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused

All People are Healthy

Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for heath care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

All People are Self-Sufficient

For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance.

Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.

Priority Areas Continued

All People have Economic Opportunities

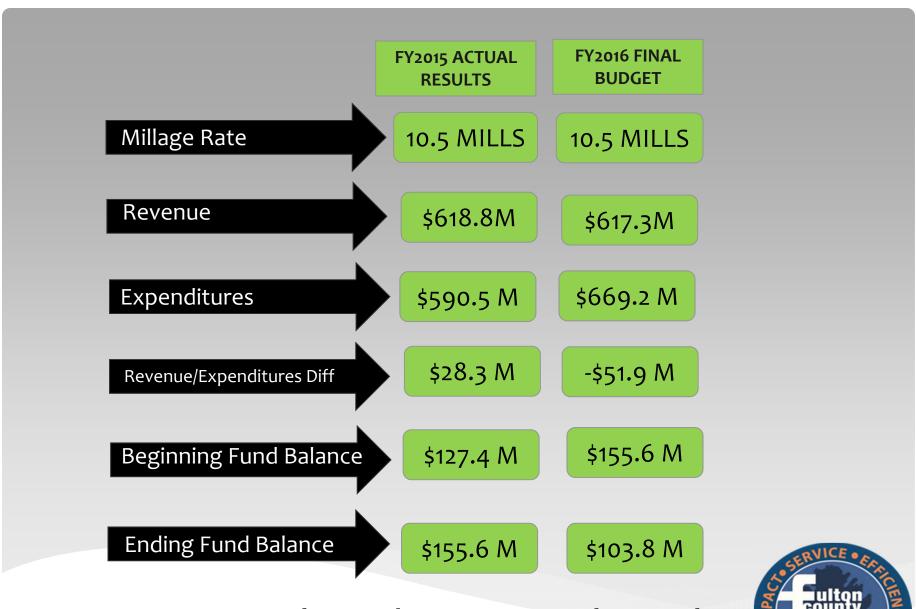
Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce

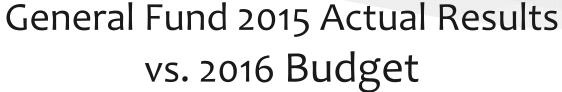
All People's Lives are Culturally and Recreationally Enriched

Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

All People Trust Government is Efficient, Effective and Fiscally Sound

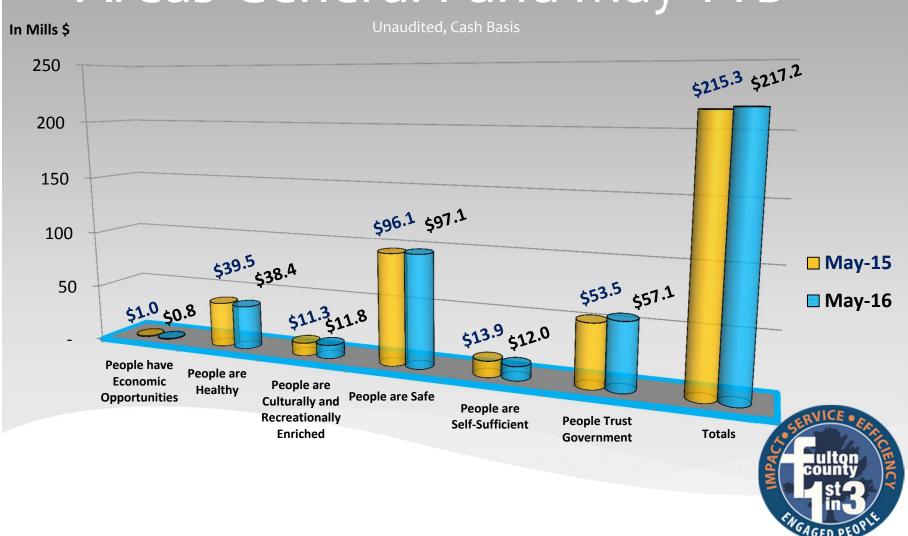
In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.



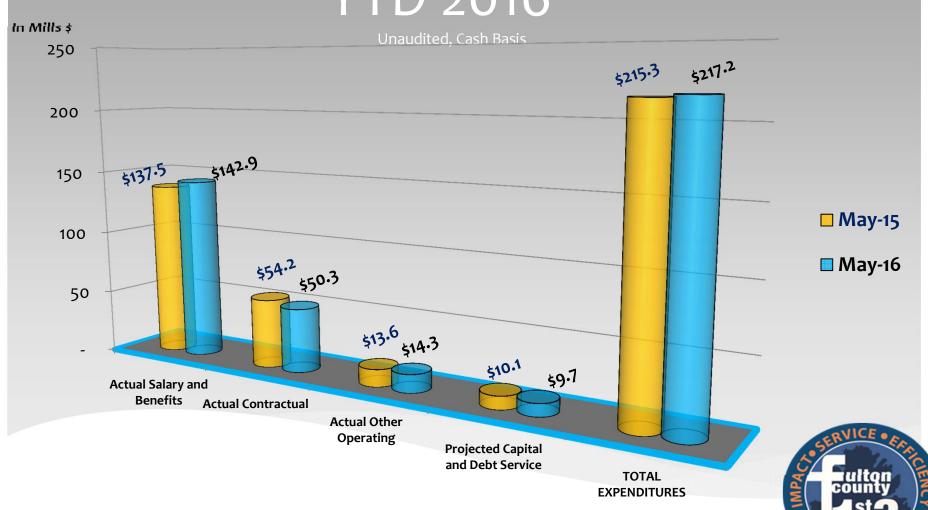




Actual Spending by Strategic Areas-General Fund May YTD

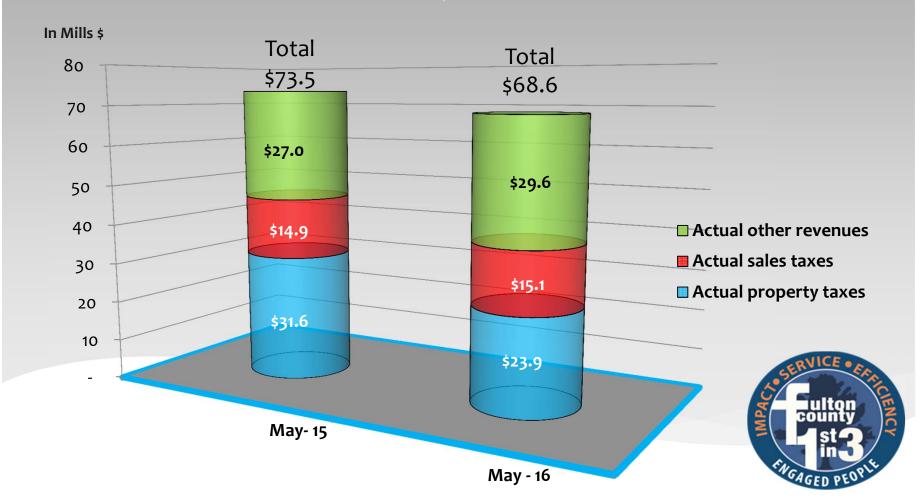






General Fund Revenue Summary May YTD 2016

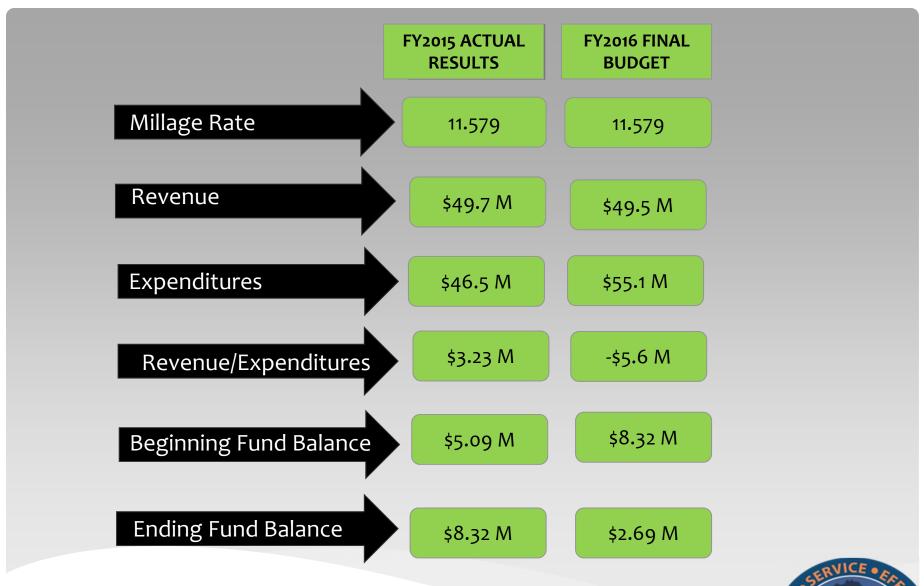
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General Fund Revenue Discussion May 2016

Total General Fund revenue collections as of the end of May 2016 were lower than May 2015 by approximately \$4.9 million, primarily due to the effect of lower property tax collections of \$6.9 million and motor vehicle taxes by \$0.9 million. Sales tax revenues were virtually consistent with last year's collection rate for the same period. Other categories, including environmental and outpatient medical fees, were higher by \$3.6 million than 2015 collection patterns as of May 30.

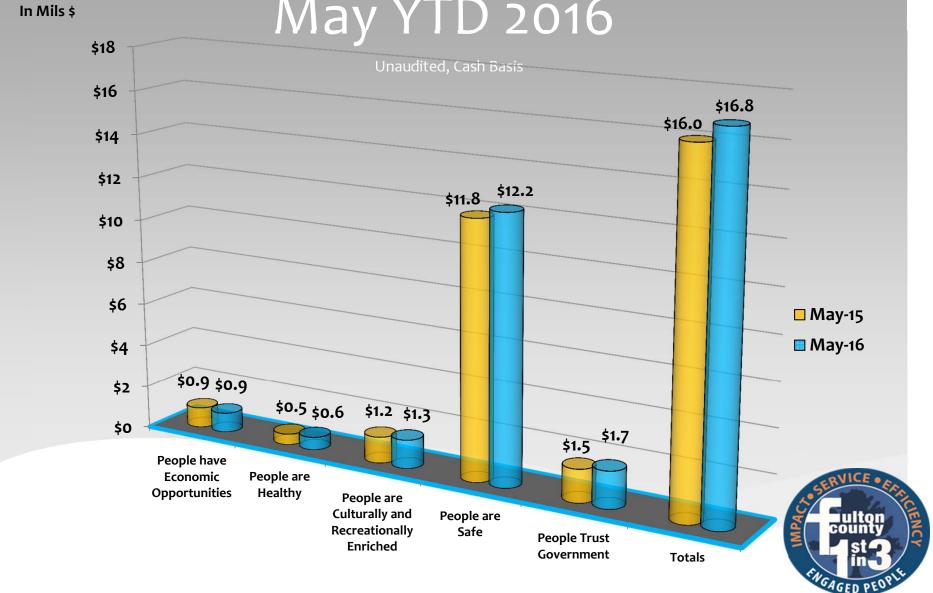




South Fulton 2015 Actual Results vs. 2016 Budget

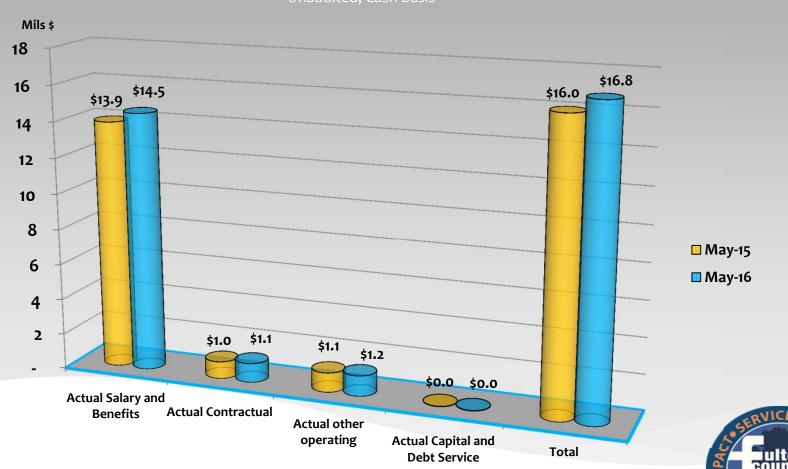


South Fulton Strategic Spending May YTD 2016

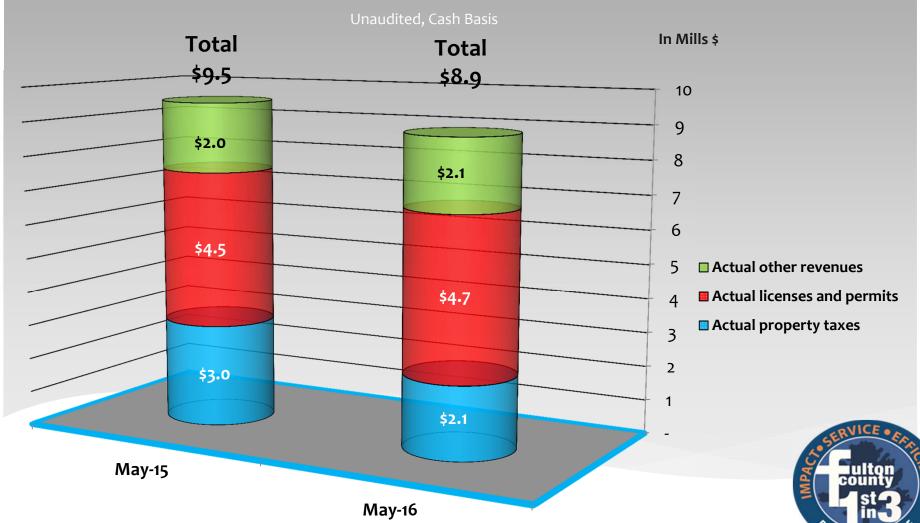


South Fulton Expenditures May YTD 2016

Unaudited, Cash Basis



Revenue Summary – South Fulton May YTD 2016



South Fulton Revenue Discussion May 2016

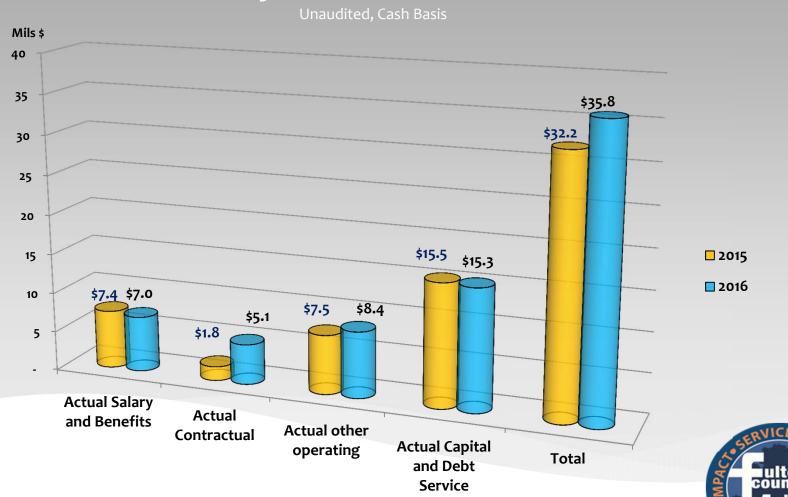
Revenues are down by \$640 thousand compared to the same period last year driven mainly by lower property taxes collections of \$850 thousand, offset by an increase in licenses and permits revenue by approximately \$200 thousand.

Property tax collection rate utilized for budgeted revenues remains at 94% of billings, but could slightly change based on actual results.

Insurance Premium taxes are collected once a year in November.



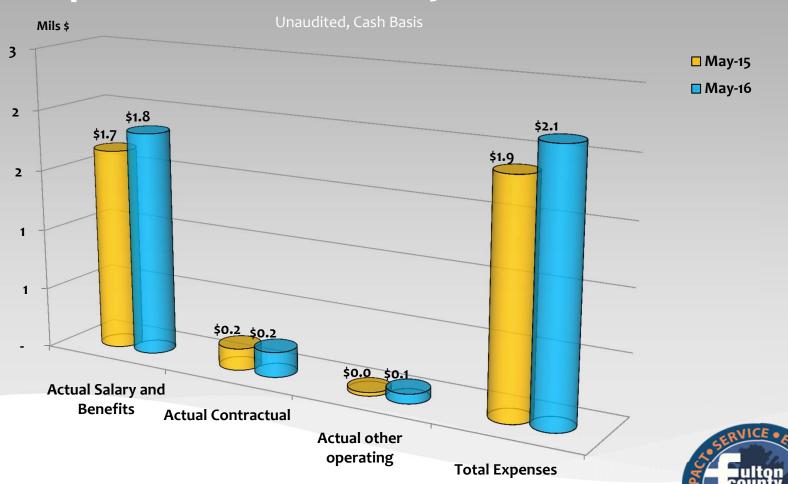
Water and Sewer Expenditures May YTD 2016



Water and Sewer Revenues May YTD 2016



Emergency Services (E-911) Expenditures May YTD 2016



Emergency Services (E-911) Revenues May YTD 2016

