

FULTON COUNTY, GEORGIA

October 2017 FINANCIAL RESULTS

Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

All People are Safe



Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused

All People are Healthy



Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for health care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

All People are Self-Sufficient



For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance. Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.



Priority Areas Continued

All People have Economic Opportunities



Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce

All People's Lives are Culturally and Recreationally Enriched



Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

All People Trust Government is Efficient, Effective and Fiscally Sound



In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.



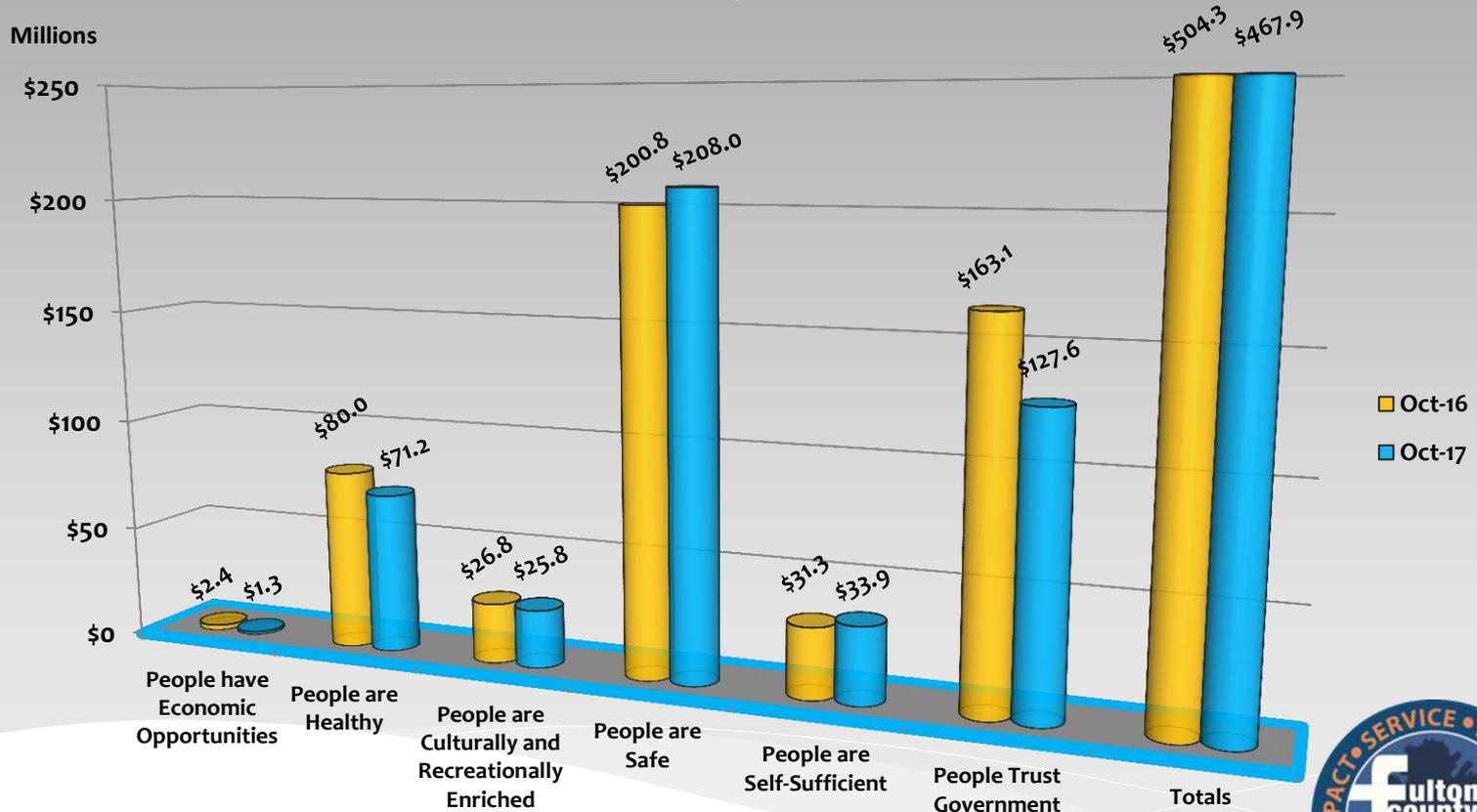
General Fund 2016 Actual Results vs. 2017 Budget

	FY2016 ACTUAL RESULTS	FY2017 FINAL BUDGET
Millage Rate	10.45 MILLS	10.45 MILLS
Revenue	\$603.6 M	\$638.0 M
Expenditures	\$629.7 M	\$662.0 M
Revenue/Expenditures Diff	-\$26.1 M	-\$24.0 M
Beginning Fund Balance	\$155.7 M	\$129.6 M
Ending Fund Balance	\$129.6 M	\$105.6 M



Actual Spending by Strategic Areas-General Fund October YTD

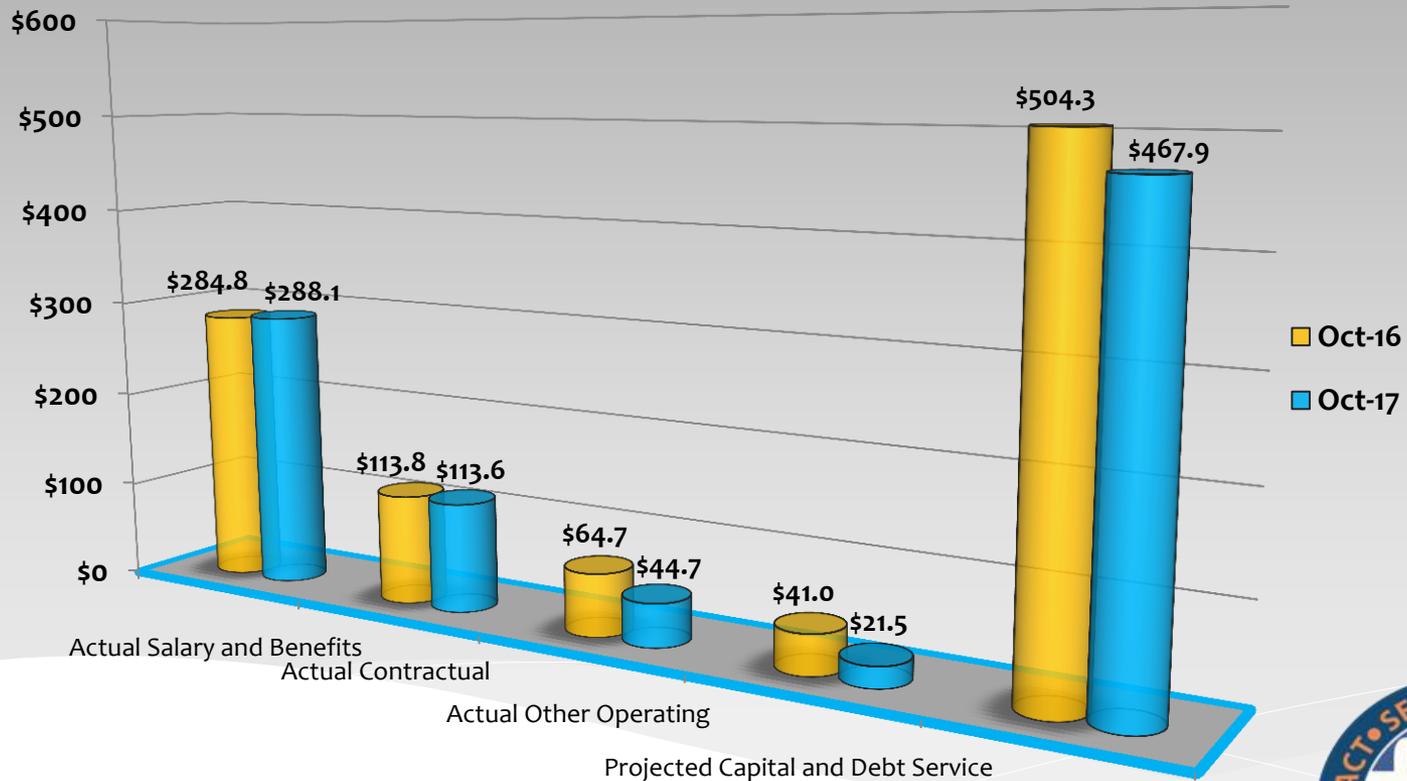
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General Fund Expenditures October YTD 2017

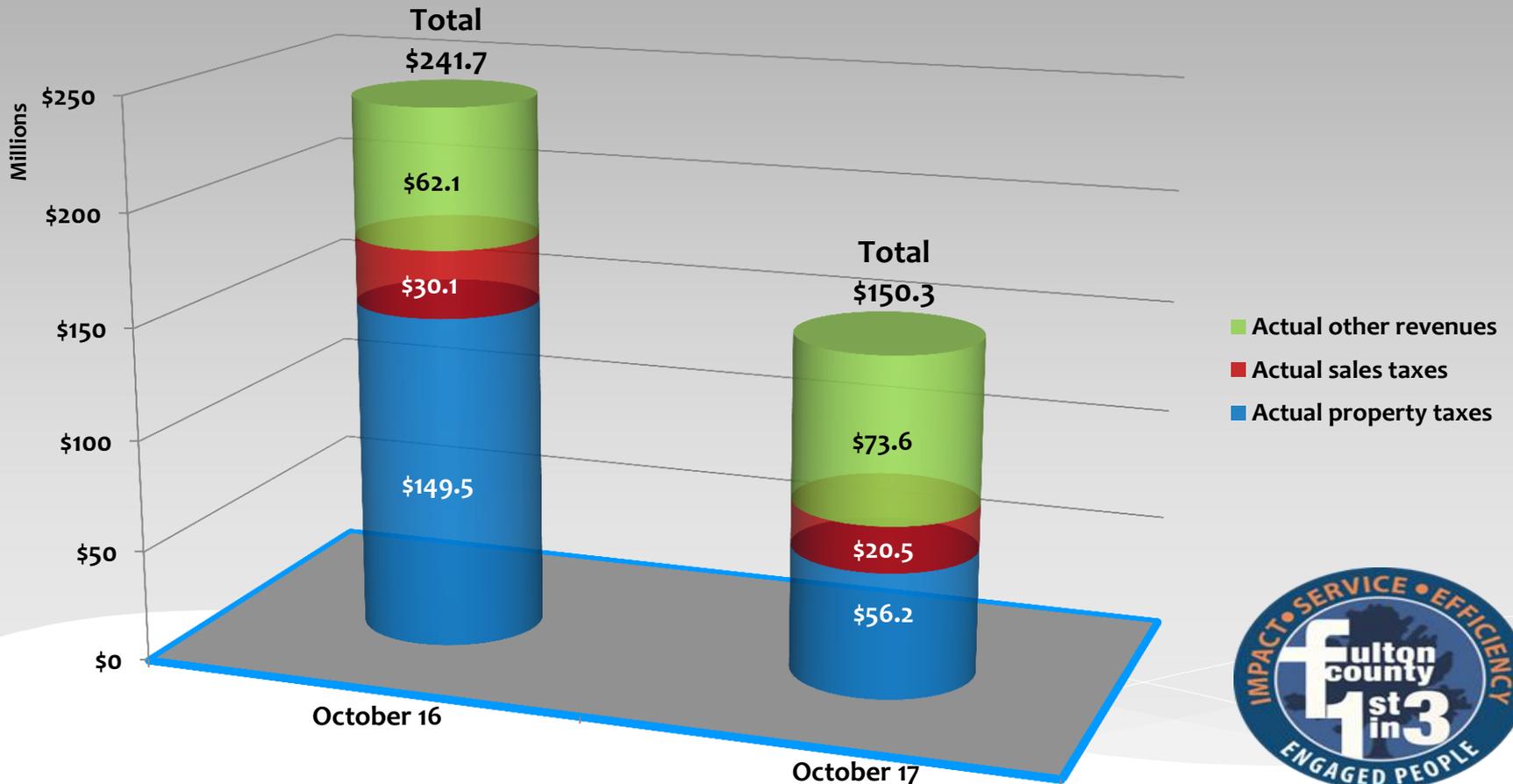
Unaudited, Cash Basis

Millions



General Fund Revenue Summary October YTD 2017

Unaudited, Cash Basis



General Fund Revenue Discussion October 2017

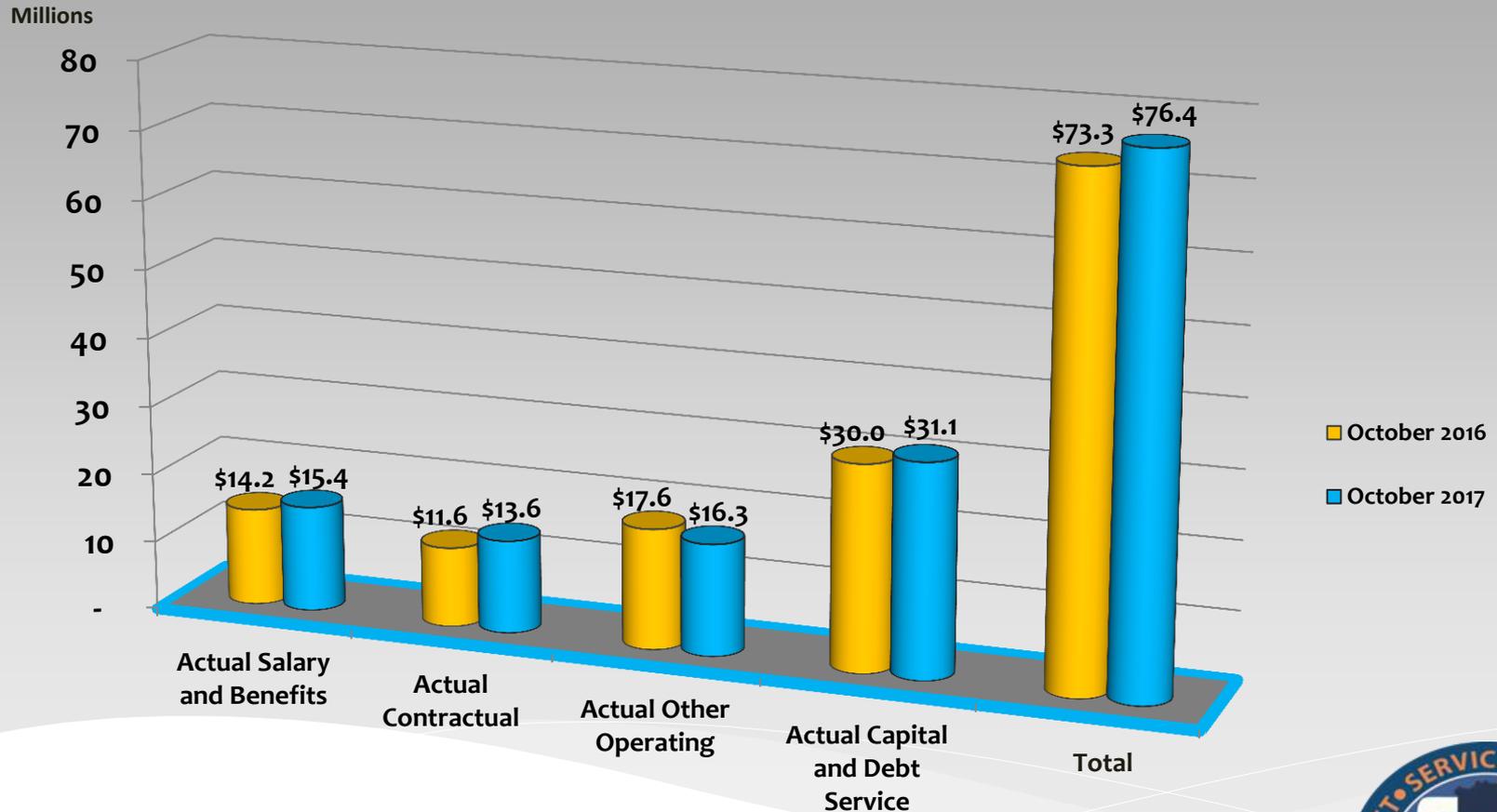
Overall revenues in 2017 are lower than 2016 by approximately \$91M. This difference is mostly the result of delayed billing and collection of 2017 property tax revenue. Sales tax revenues were also lower than last year's collections for the same period as a result of the incorporation of the City of South Fulton, which now receives the lion share of this revenue.

The other revenue category in 2017 is trending higher than in 2016 as a result of the sale of assets during the year. The increase is partially offset by a decrease in environmental and vital records revenue, which is now being collected by the Fulton County Board of Health.



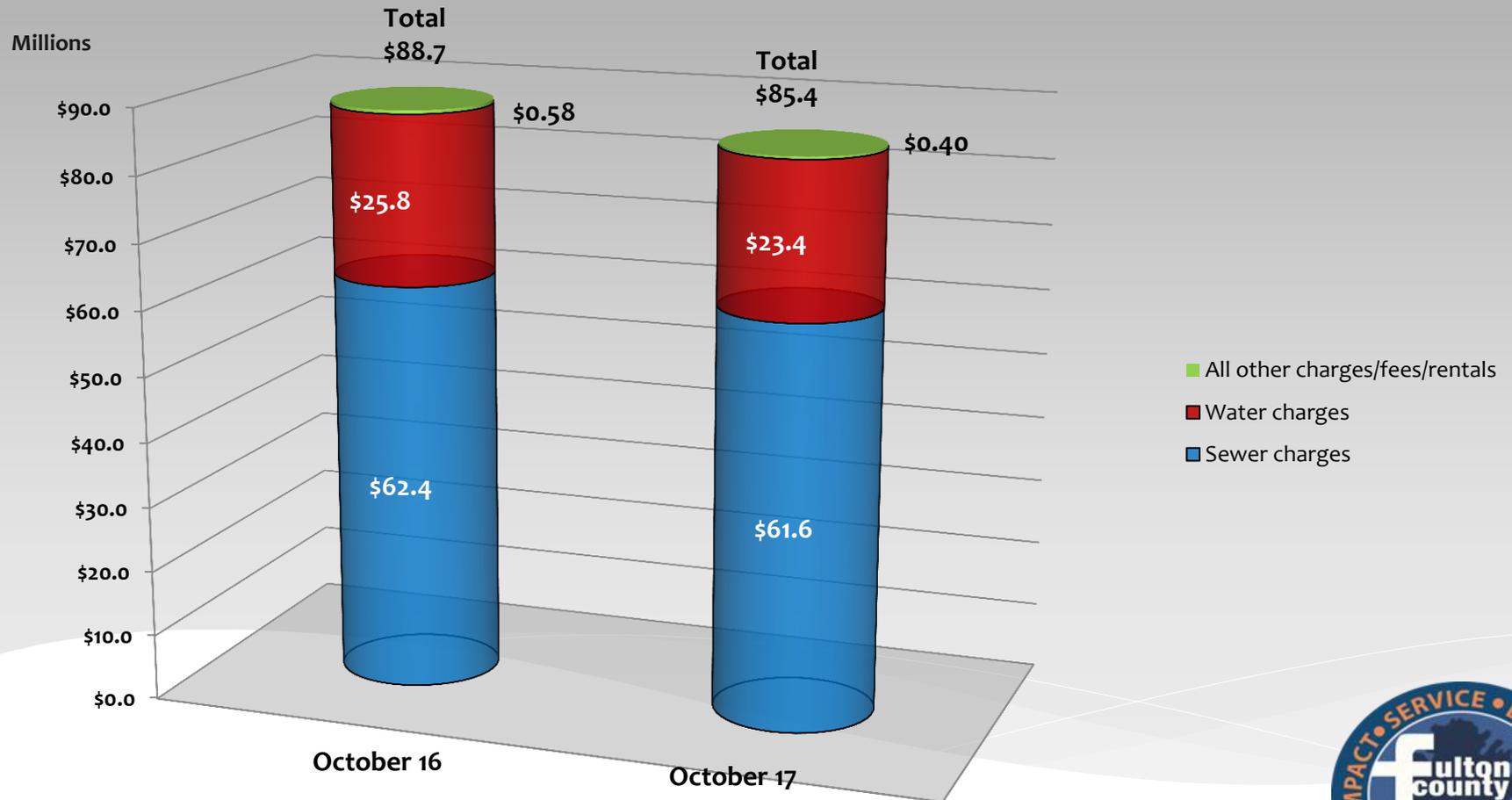
Water and Sewer Expenditures October YTD 2017

Unaudited, Cash Basis



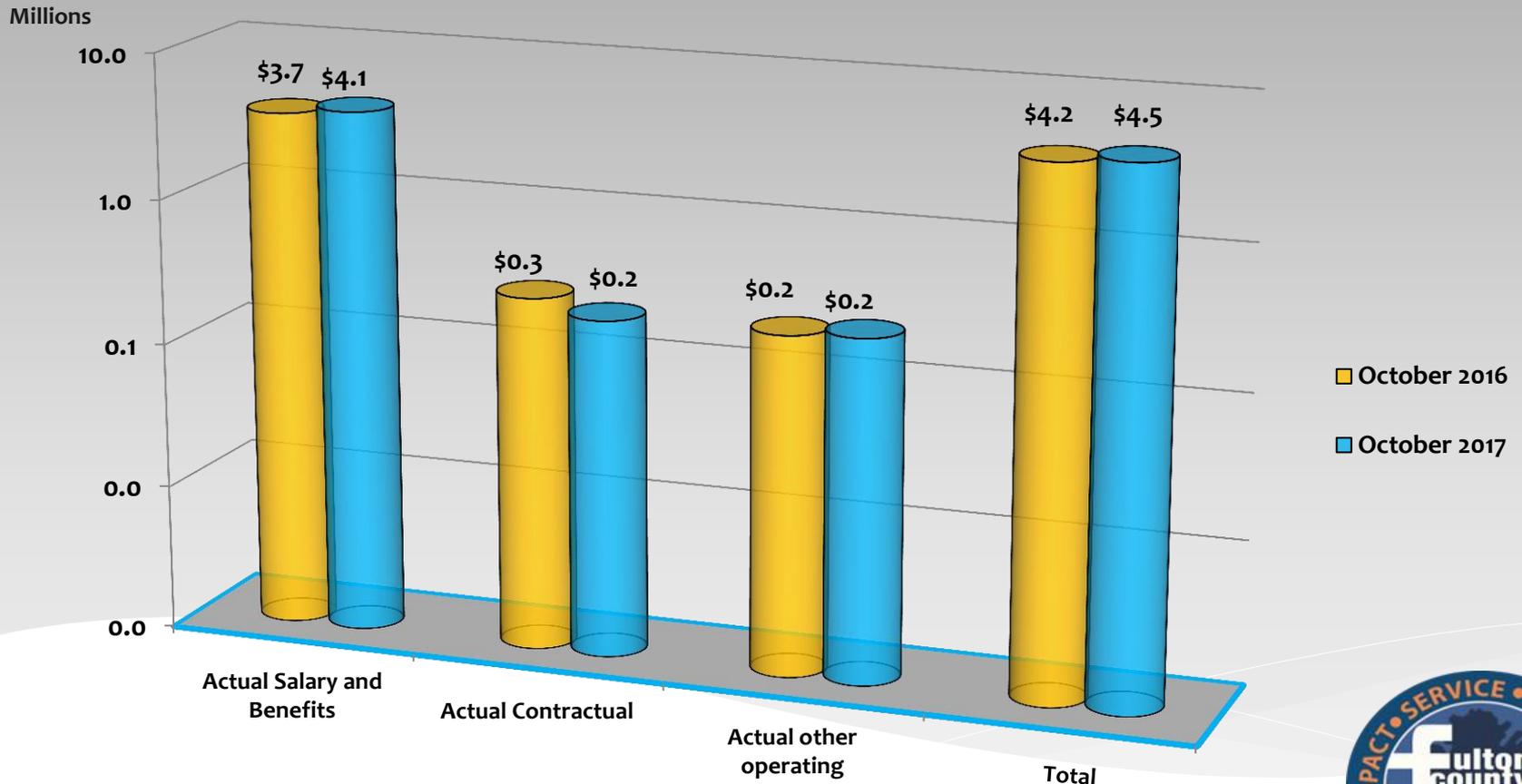
Water and Sewer Revenues October YTD 2017

Unaudited, Cash Basis



Emergency Services (E-911) Expenditures October YTD 2017

Unaudited, Cash Basis



Emergency Services (E-911) Revenues October YTD 2017

Unaudited, Cash Basis

Millions

