



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

**Winner 2000- 2007 Achievement of Excellence in Procurement Award
National Purchasing Institute**

Jerome Noble, Director



April 29, 2008

Re: 0861200YB-TR - The Asthma Initiative-2008

Dear Bidders:

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced Bid (ITB).

Except as provided herein, all terms and conditions in the Bid referenced above remain unchanged and in full force and effect.

Sincerely,

Terrence Reese, CPPB

Terrence Reese, CPPB
Assistant Purchasing Agent

0861200YB-TR - The Asthma Initiative 2008
Addendum No. 1
Page Two

This Addendum forms a part of the contract documents and **modifies** the original ITB documents as noted below:

The following questions were posed of the aforementioned ITB:

1. Bids are due on May 6th, but when is award notification expected?

To the best of our ability, bidders will be notified of their award in the days following the May 21st Fulton County Board of Commissioner's meeting.

2. Since work is expected to commence on May 1st, 2008 (prior to the actual award) when is the actual work to begin?

We acknowledge the overrun based on dates provided in the scope. We would expect the contractor to put forth his/her best effort to begin work as soon as possible.

3. Please provide more detail regarding the expected participants in this program.

Based upon the recruitment plan as described in the scope of work to be developed by the contractor with the Departments assistance, we would expect that the participants would be households with children who have been identified as having asthma severe enough as to have caused an impact to the family in the form of lost days at school or work and/or ER visits. Note that the TEACH Initiative has focused on serving children in families with limited medical resources; however, the program is available to all Fulton County children and families.

- a.) Are they covered by other medical plans like Medicaid, Medicare or other health insurance (OHI)?

We have not at this point assessed the insurance coverage of participants. Anecdotally, we know that these families do not have consistent medical homes and do not have consistent medical management of their asthma.

- b.) If no OHI or public program is in place, is there an expectation by the county that the selected vendor will help them get enrolled into publically available programs?

It has not been considered at this stage (2nd year) of the program. We would at most ensure that the families have adequate information about seeking primary care at health centers/agencies, and provide the referral to those services.

- c.) If OHI does exist, and that Health Insurance Company currently offers an Asthma program will this identified person still be eligible for the Fulton County Initiative program?

Again, at this point we are not determining eligibility based on insurance coverage. So the answer is yes; although we know that where the asthma burden is highest, the rates of private insurance coverage are low.

4. Can you provide any demographic information about the participants from 2007?

Descriptive demographics were not collected.

5. Please provide a density map showing where the anticipated population resides

Attached, these are hospital discharge data.

6. It was noted that most patients were identified by hospital discharge data. What percentage was identified in this manner versus other means? If not known, what other options does the county see as viable methods of identification?

100% of participants last year were identified through contractors' knowledge of community members involved in other programs and personal referral by participants. The County has considerable interest in developing a systematic, equitable selection process, and creation of a referral system was included in the Bid scope of work. At this juncture, any new selection process should by necessity be simple enough to be accomplished within the time frame of the contract.

7. The county noted that a pre/post measurement methodology will be used in the determination of the program's success. Will the contractor be responsible for data gathering of the post data and if so, is avoided utilization data (avoidance of hospital asthma related admissions) the primary measure? If not, what other measures will be used?

It is the expectation that the contractor collect post data. Last year's pre-test is attached. In essence, we measured change in knowledge and change in behavior. Collecting avoided utilization data would be one measure of interest, but self-reporting by the participant would be acceptable.

Technology:

8. The county noted that they would like recommendations on how to identify, stratify and track patients. Do you envision this as a technology solution or solution that involves partnership with community healthcare providers?

Theoretically, yes. This is not part of the scope for this year's project. The county would welcome input from health services outside of the ER setting.

9. Is there any requirement for the contractor to track (and report) clinical information back to the county? If so please specify what information.

No requirement beyond what has been described already (EPA In-Home assessment and pre-post assessments).

10. Will the county require remote access to the vendor's clinical management system?

No

Reports:

11. Please describe what type of reports the county expects on a monthly, quarterly and annual basis. Can you provide any samples of these reports?

Monthly reports would be comprised of sample materials from program activities, participation numbers indicating activity levels and substantial accomplishments towards completing the requirements described in the scope of work and expenditures. There is not a standard sample available.

12. Please describe what ad-hoc reports were requested in 2007.

It is not uncommon for the Department to have to respond to requests from the County Manager or the Board of Commissioners for information that may not have been included in the Department's monthly/quarterly reports. It may be necessary at some point for the Department to call upon the contractor to provide germane information in response to such requests.

Patient Interventions:

13. What is the estimated percentage of home visits that will require an onsite follow-up, if unknown what percentage occurred in 2007?

Based on the contractor reports from last year, it is likely that more than 50% of the homes visited during the 2008 program period will require at least one on-site, follow-up visit.

14. If the selected contractor provides supplies:

- a.) Are supplies purchased for a home (patient) in order to bring the home into compliance with the EPA standards to be purchased from a specific vendor or should this be part of the subcontracting plan?

Supplies are provided to assist the family with managing their child's asthma, not for compliance. Funds are provided to purchase the supplies and this should be part of the contractor's plan.

- b.) Should the cost of the aforementioned supplies be part of the bid, or are these cost additional budget items that will be reimbursed directly by Fulton County?

The purchase of these supplies should be part of the bid. There are no additional funds.

15. Please provide a copy or (a URL where once may be obtained) of the EPA home environmental checklist.

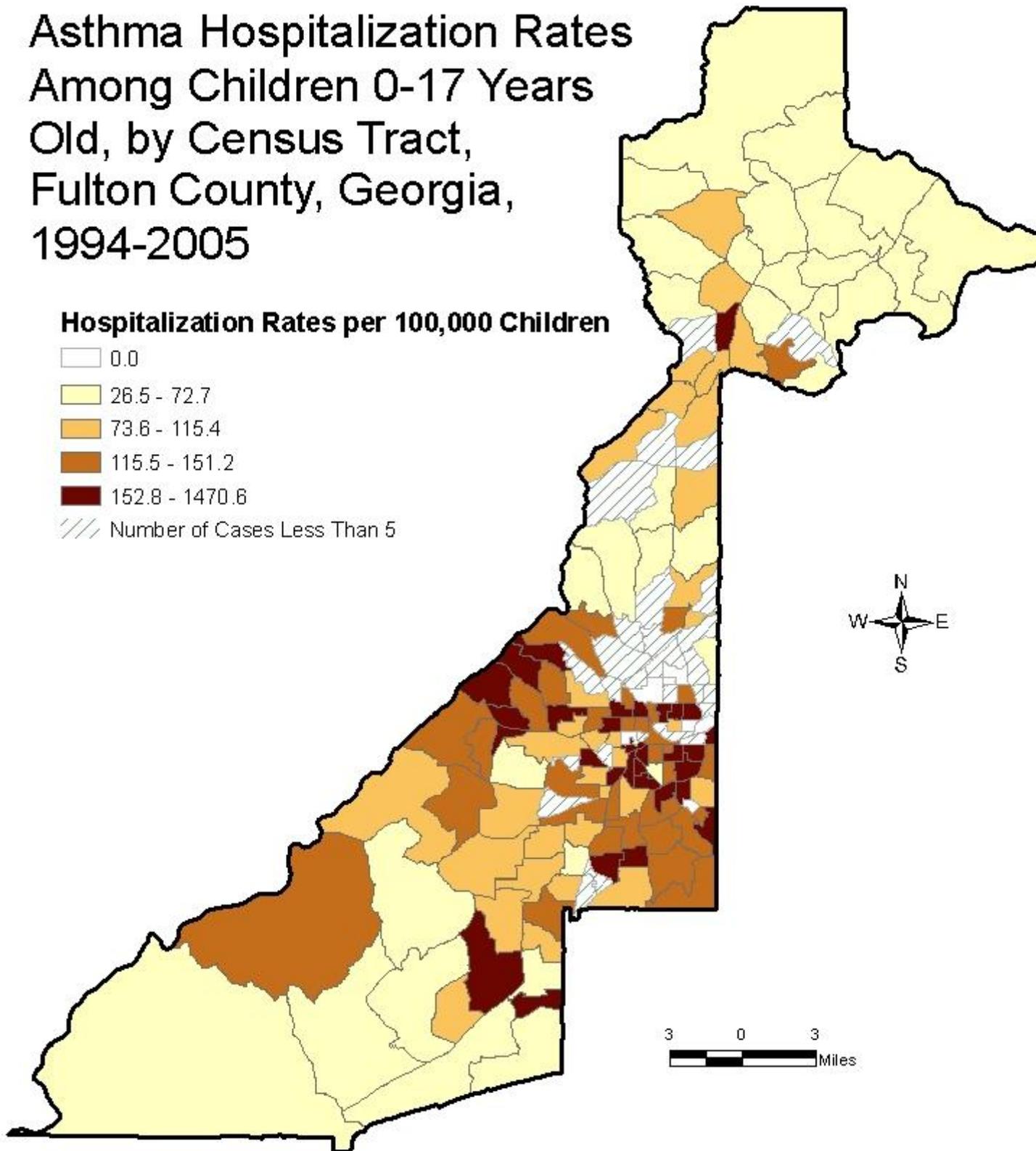
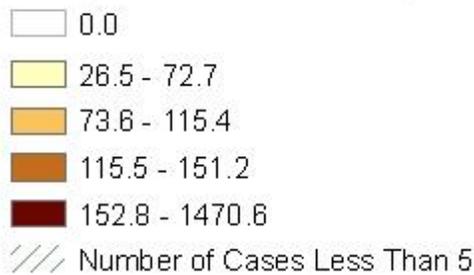
http://www.epa.gov/asthma/pdfs/home_environment_checklist.pdf

16. Is the EPA checklist a recommended form for home assessments, or will the county consider a more robust form?

The EPA form was used as a simple, off-the-shelf solution. The County would consider a more robust form; however, the contractor will need to work with the county to ensure that it meets the needs of the county. The contractor assumes development costs.

Asthma Hospitalization Rates Among Children 0-17 Years Old, by Census Tract, Fulton County, Georgia, 1994-2005

Hospitalization Rates per 100,000 Children



Georgia Department of Human Resources
Division of Public Health
Office of Health Information & Policy

Created: April 2007
Source: Division of Public Health
Projection: State Plane
Georgia West (Feet)
Quantile Classification

ACKNOWLEDGEMENT OF ADDENDUM NO.: 1

The undersigned bidder acknowledges receipt of this addendum by returning one (1) copy of this form with the bidder package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the ITB due date and time Tuesday, May 06, 2008 11:00 A.M.

This is to acknowledge receipt of Addendum No. 1, _____ day of _____, 2008.

Legal Name of Bidder

Signature of Authorized Representative

Title