



**DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE**

**Winner 2000- 2007 Achievement of Excellence in Procurement Award  
National Purchasing Institute**

**Jerome Noble, Director**



December 21, 2007

**Re: 08ITB58987YB-TR  
Wireless Communication Services**

Dear *Bidders*:

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced ITB.

Except as provided herein, all terms and conditions in the Bid referenced above remain unchanged and in full force and effect.

Sincerely,

*Terrence Reese*

Terrence Reese, CPPB  
Assistant Purchasing Agent

**Addendum No. 1**

**Page Two**

This Addendum forms a part of the contract documents and **modifies** the original ITB documents as noted below:

The following questions were posed of bid #: 08ITB58987YB-TR Wireless Communication Services:

**1. Will the lowest cost bid be accepted? What are the criteria for bid acceptance?**

**Response:** SECTION 11 of the ITB - PRICING FORMS, page 76, describes criteria for selection of lowest responsible and responsive bidder.

This section contains the appropriate schedules of pricing forms such as schedule of quantities and prices included in the items covered under the ITB.

Evaluation of bids will be based on lowest bid of bidders who meet all qualifying requirements in the previous sections of the document. **Determination of lowest bidder will be based on pricing described for each category and estimated volume of equipment and/or service anticipated to be purchased in the first year of the award.** Volumes are based on estimates based on anticipated projects and requests for services and **are not to be construed as a guarantee for actual amounts to be purchased** as a result of an award of this bid. The County reserves the right to purchase as much volume as may be required for operational purposes, or none at all, based on business requirements and funds availability.

**Determination of lowest responsive and responsible bidder will be accomplished as follows:**

1. Bidder meets all qualifying criteria and answers all specification questions successfully as required in ITB.
2. Bids for equipment and services are lowest of all bids received based on provided estimated amounts to be used for evaluation purposes.

**2. Are there any other unlisted considerations?**

**Response:** Please refer to response to question 1. This covers criteria for bid selection.

**3. Are you looking to select a local company? Do you already have one in mind?**

**Response:** Please refer to response to question 1. This covers criteria for bid selection.

**4. Are you open and willing to switch cellular providers?**

**Response:** Yes. The purpose of this solicitation is to obtain the lowest responsive and responsible bidder for this service. The response to question 1 covers criteria for bid selection.

**5. In regards to unlimited data access usage for the 461 Blackberries:**

a. Is voice included?

**Response:** Voice is covered in several areas in **Section 11. Pricing Forms: A. Wireless Communications Services Schedule, page 77**, as part of the shared minutes and high volume users' plans requirement. The County contemplates the voice service as a feature on the devices, and pricing to be determined by the service identified in this section. For detailed information describing feature requirements and service refer to **Section 7: Scope of Work and Technical Specifications, pages 59-71.**

b. If "YES" what plan(s) are being considered?

**Response:** Please refer to response to question 5a.

c. If "NO" should voice be blocked on the devices?

**Response:** Please refer to response to question 5a.

- d. Would there be consideration to review usage over and after the first 3 months and then place certain users on the appropriate usage plan?

**Response:** Yes. Please refer to **Section 7: Scope of Work and Technical Specifications. 6. Scope of Work – Wireless Communications. A. Functional Requirements. 6. B. Account Support, page 69.** This addresses review if plan and provisions for recommending and acceptance of plan changes.

An excerpt of the section is provided below:

**b. Account Support-** to include dedicated account to provide advice and support to assist in providing advice on changes in service to improve operations, reduce costs, add value to supported functions, and review usage in line with industry best practices.

**1. Review of Plan for Implementation.** Upon award and completion of agreement (as signed by both parties: County and successful bidder), successful bidder’s account team will review current inventory of equipment, plans, and history of usage of services, and present recommendation for review by County Wireless Service Contract Administration Staff for review for appropriate plan-to-requirement prior to cut-over to service. Review and submission of recommendations for service plans to be completed within seven (7) business days from date of the signed agreement.

Yes \_\_\_\_\_ or No \_\_\_\_\_

**2.** Provide advice on changes in service which offer reductions in cost **at least Quarterly.**

Yes \_\_\_\_\_ or No \_\_\_\_\_

**3.** Review expenditures for services and recommend changes in plan (shared versus individual) based on usage patterns **at least quarterly.**

Yes \_\_\_\_\_ or No \_\_\_\_\_

**4.** Identify any changes in usage patterns which may indicate abuse or theft of devices **at least Monthly.**

Yes \_\_\_\_\_ or No \_\_\_\_\_

5. Provide assistance in reviewing usage and associated expenses.

Yes \_\_\_\_\_ or No \_\_\_\_\_

6. On Page 77 what is the relationship to the 240,000 share minutes and the listed user Plan.

100-2000minutes =	200,000
50-3000minutes =	150,000
<u>25-4000minutes =</u>	<u>100,000</u>
Total	450,000

**Response:** The County currently has a need for 240,000 minutes for the population of equipment described in **Section 7: Scope of Work and Technical Specifications. 4. Current Environment. Page 60, and detailed on page 78 of Section 11. Pricing Forms (Description of Items, Existing Service Supported Equipment).** In addition to the total amount of shared minutes, the County requires a quantity of devices with high volume use plans. **All units to be supported (by shared or high volume use plan)** are identified in the **Table on page 78.**

7. Who is the incumbent vendor that provides these services currently? Or is this a new requirement?

**Response:** AT&T Wireless is the current provider of Wireless Services covered under this solicitation.

8. What is the estimated value of this contract? Or how much was the previous contract worth?

**Response:** Current expenditures for all services amount to \$48,300 per month for equipment and service as identified in **Section 7: Scope of Work and Technical Specifications. 4. Current Environment. Page 60, and detailed on page 78 of Section 11. Pricing Forms (Description of Items, Existing Service Supported Equipment).**

**9. What exactly do you mean by Replacement Blackberry 8300/8800? Are these to replace 6208, 7290, 8700 or are these to just keep in stock without active Sims?**

**Response:** Replacement Blackberry 8300/880 for units currently in operation. The County requires assurance that existing equipment currently in place will be capable of accessing the respondent's network or that the respondent must provide units (which are compatible with the respondent's network of equal to or superior type and model of those currently in place). For a complete description of this requirement refer to **Section 11. Pricing Forms, Wireless Communications Services Pricing, page 76.**

**10. What exactly do you mean by New Equipment and how is this different from the 8800s and 8300s requested at the top of the list?**

**Response:** New equipment refers to new units (currently not in service) but anticipated to be required in addition to those currently in service under the existing agreement with the current wireless service provider, as described in the response to question 9 above.

ACKNOWLEDGEMENT OF ADDENDUM NO.: 1

The undersigned proposer acknowledges receipt of this addendum by returning one (1) copy of this form with the proposal package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the ITB due date and time Tuesday, *January 15 2008*, 11:00 A.M.

This is to acknowledge receipt of Addendum No. 1, \_\_\_\_\_ day of \_\_\_\_\_, 2007.

\_\_\_\_\_  
Legal Name of Bidder

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Title