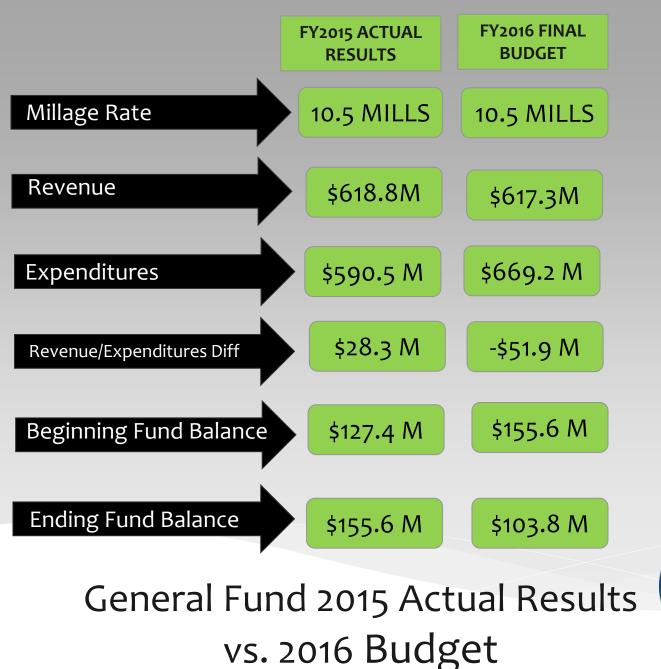
FULTON COUNTY, GEORGIA

JANUARY 2016 FINANCIAL RESULTS

Unaudited, Cash Basis

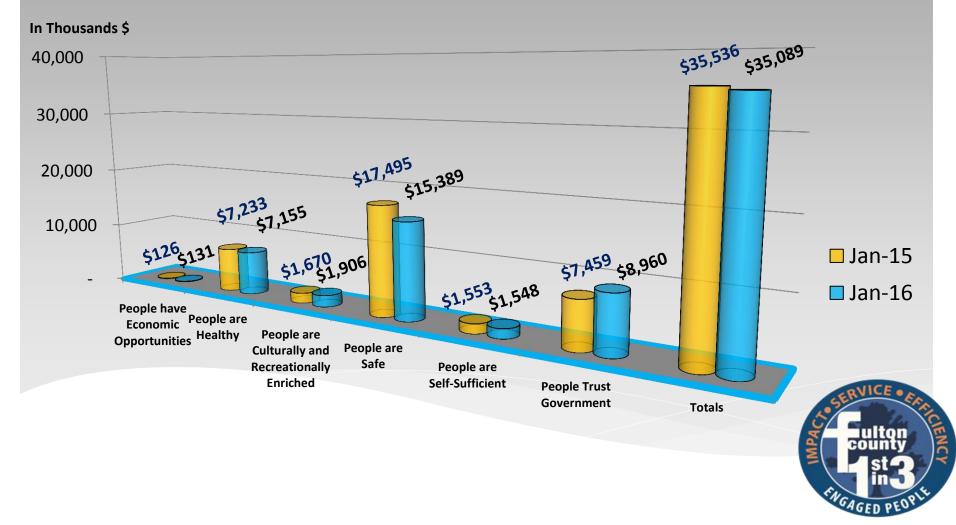






Actual Spending by Strategic Areas-General Fund

Unaudited, Cash Basis



General Fund Expenditures

January 2016

Unaudited, Cash Basis 40,000 \$35,536 \$35,089 35,000 30,000 \$26,573 \$25,507 25,000 20,000 15,000 \$7,688 **Jan-15** 10,000 **Jan-16** 5,000 \$7981,400 \$1,543 \$1,966 Actual Salary and Unaudited **Benefits** Actual Contractual **Actual Other** Operating **Projected Capital** and Debt Service **Total Expenditures**

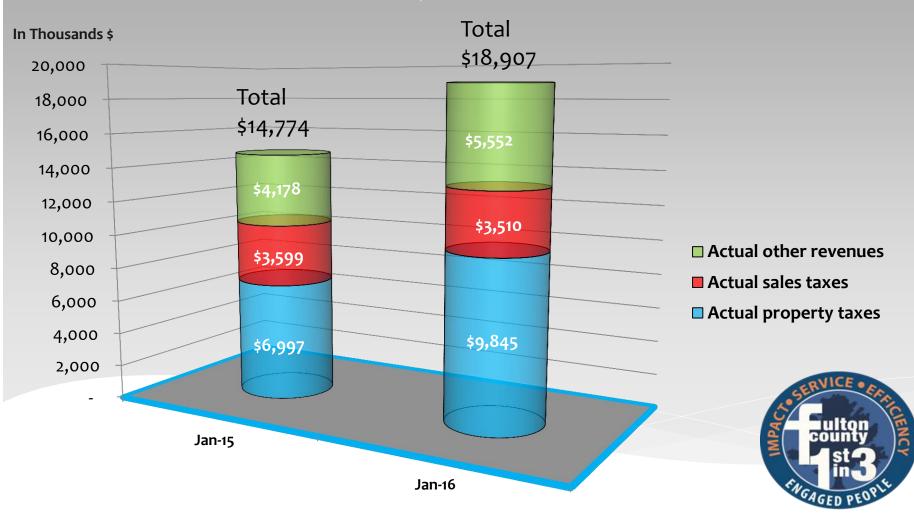
AGED

Cash Basis

In Thousands \$

GENERAL FUND REVENUE SUMMARY JANUARY 2016

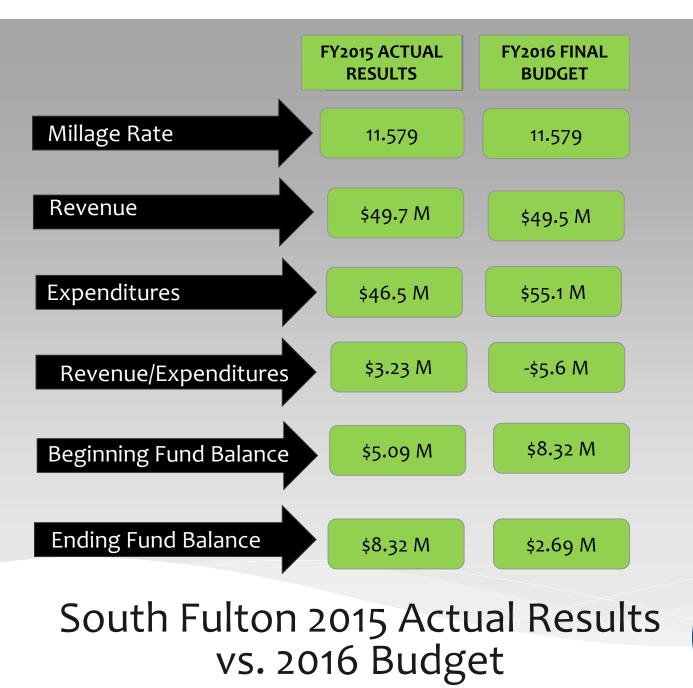
Unaudited, Cash Basis



General Fund Revenue Discussion January 2016

Revenue collections in the month of January exceeded prior year
property tax collections by 4.1 million, or 28%. The bulk of this increase
comes from property tax collections increasing by 2.8 million and other
revenues increasing by 1.3 million. Sales tax revenue decreased slightly
by 2.5%. Despite the decrease compared to 2015, the current sales tax
projection for the year remains unchanged.

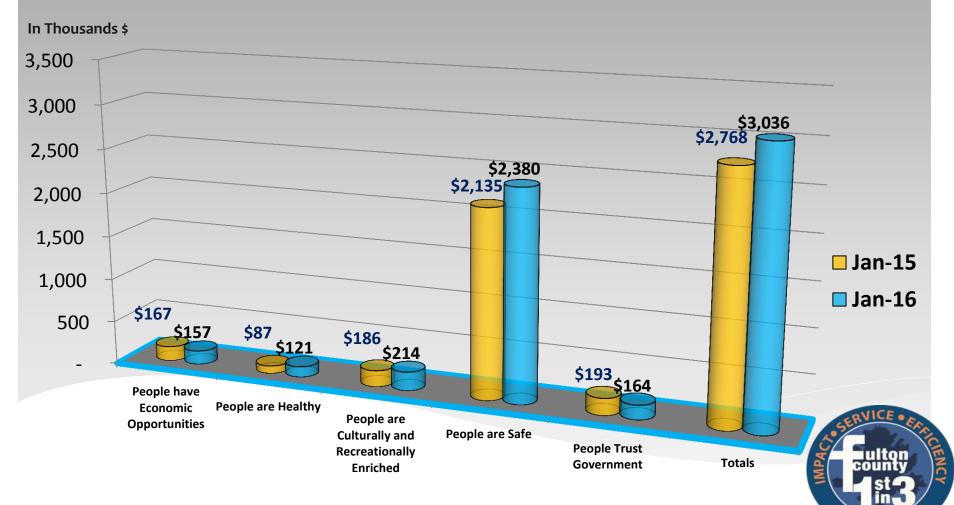






South Fulton Strategic Spending January Current Year vs. Prior Year

Unaudited, Cash Basis

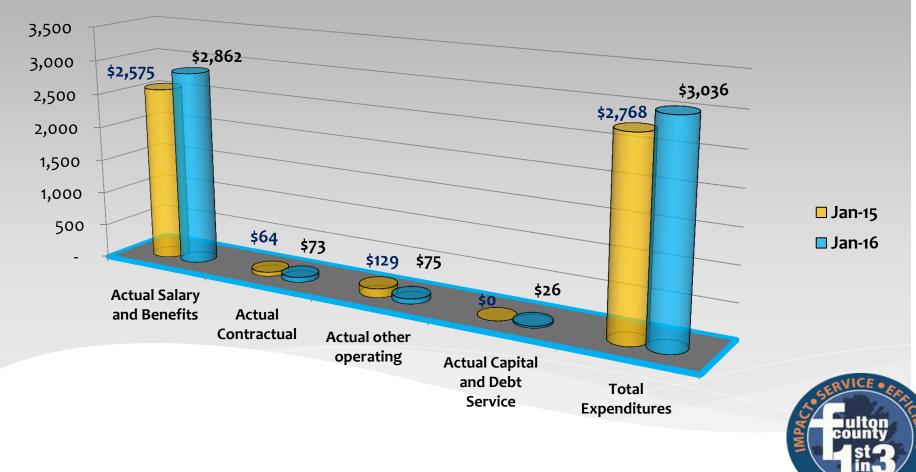


GAGED PE

South Fulton Expenditures January 2015 vs. 2016

Unaudited, Cash Basis

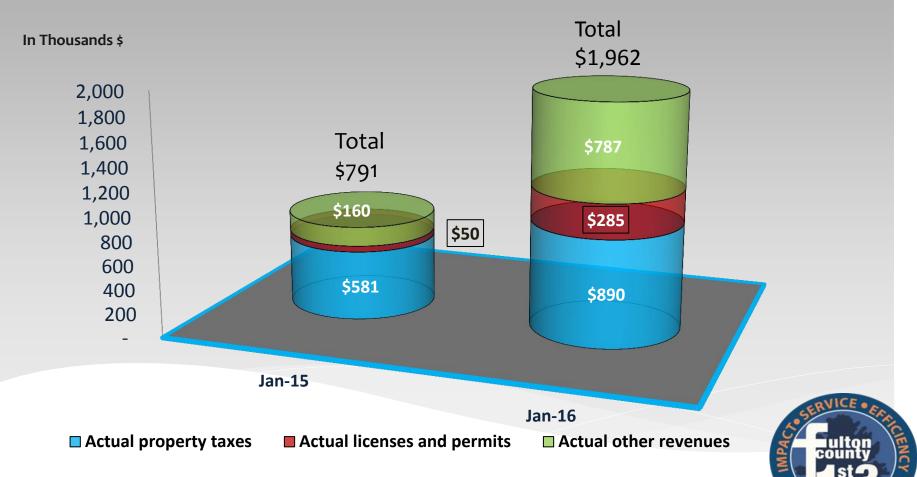
In Thousands \$



GAGED PEO

Revenue Summary – South Fulton January 2015 vs. 2016

Unaudited, Cash Basis



GAGED PE

South Fulton Revenue Discussion January 2016

South Fulton January tax revenue collections are higher by 148% compared to 2015. Prior year property tax revenue collections were higher in January 2016 as compared to January 2015, by approximately \$300,000. Business Licenses, permits, excise taxes and cable fees all increased in January 2016 as compared to January 2015 collections, primarily due to timing of quarterly remittances for cable excise taxes.

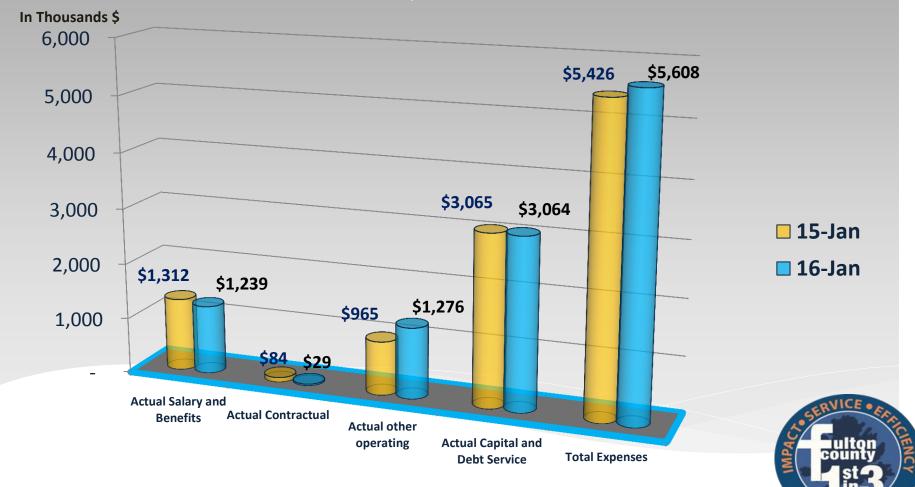
Property tax collection rate utilized for budgeted revenues remains at 94% of billings, but could slightly change based on actual results.

Insurance Premium taxes are collected once a year in November.



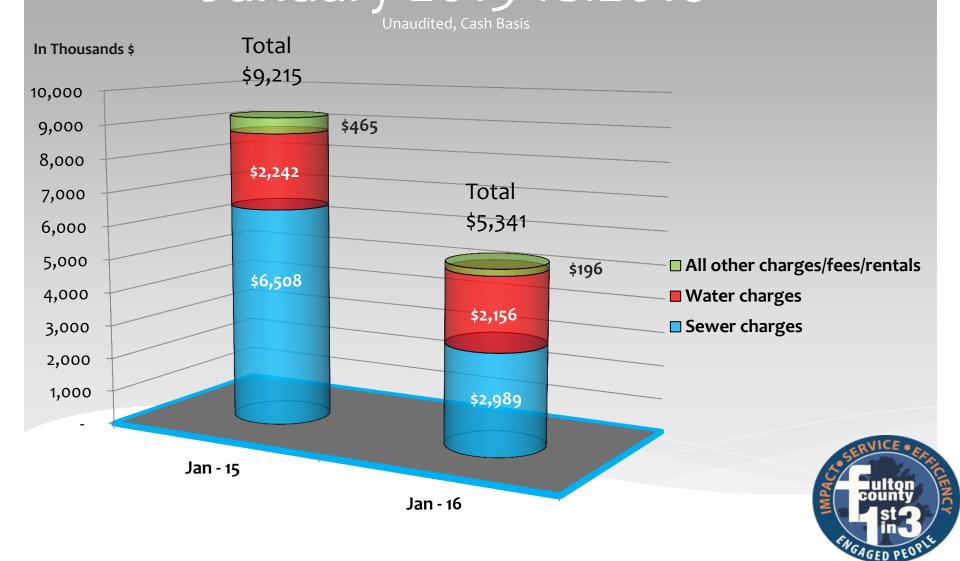
Water and Sewer Expenditures January 2015 vs.2016

Unaudited, Cash Basis



GAGED PE

Water and Sewer Revenues January 2015 vs.2016



Emergency Services (E-911) Expenditures January 2015 vs. 2016

In Thousands \$ 450 \$416 400 \$343 350 \$314 300 \$315 250 200 **2015** 150 2016 100 \$71 50 $\mathbf{S}(\mathbf{0})$ ¢γ **Actual Salary and Benefits Actual Contractual** Actual other operating **Total Expenses** GAGED PE

Emergency Services (E-911) Revenues January 2015 vs. 2016

In Thousands \$ Total \$81 90 80 70 60 50 Transfer in- South Fulton operations 40 Communication center revenues **\$81** County share - 911 fees Total 30 911 User fees \$6 20 10 \$6 2015 2016

GAGED P