#### FULTON COUNTY, GEORGIA

July 2016 FINANCIAL RESULTS

Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

#### All People are Safe

Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused

#### **All People are Healthy**

Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for heath care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

#### All People are Self-Sufficient

For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance. Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.



#### **Priority Areas Continued**

#### All People have Economic Opportunities



Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce

#### All People's Lives are Culturally and Recreationally Enriched



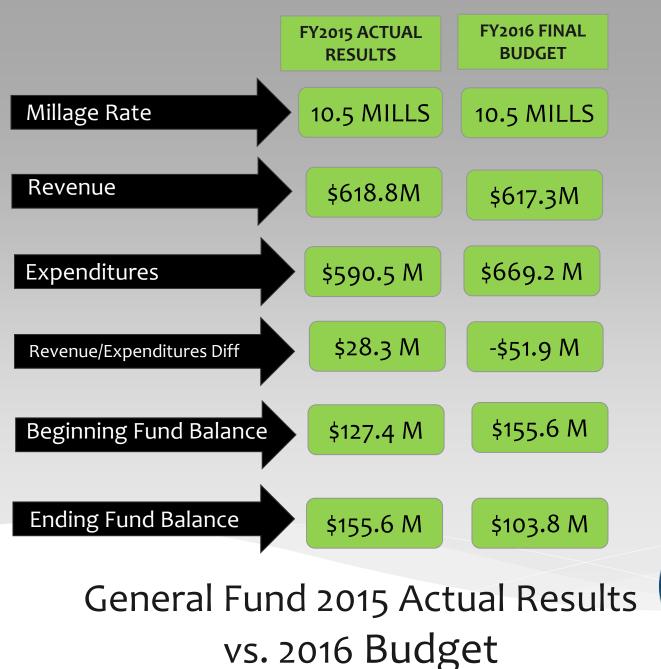
Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

#### All People Trust Government is Efficient, Effective and Fiscally Sound



In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.

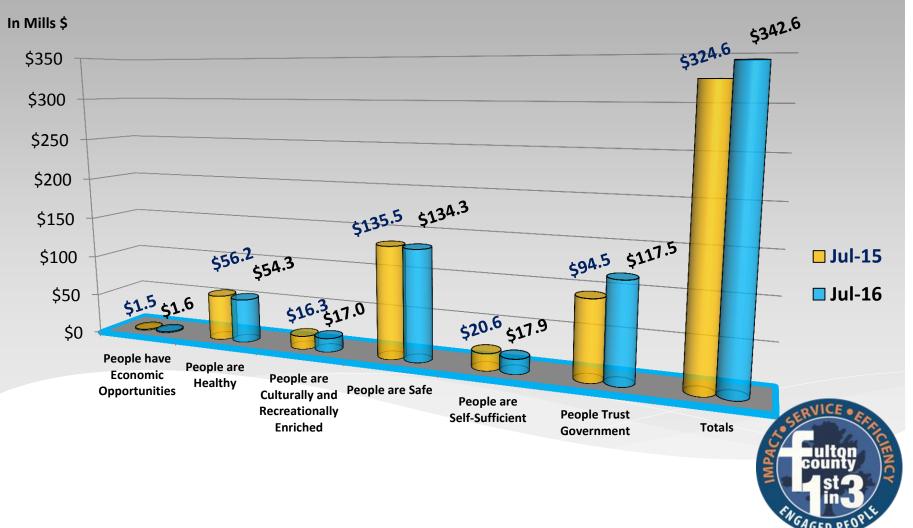






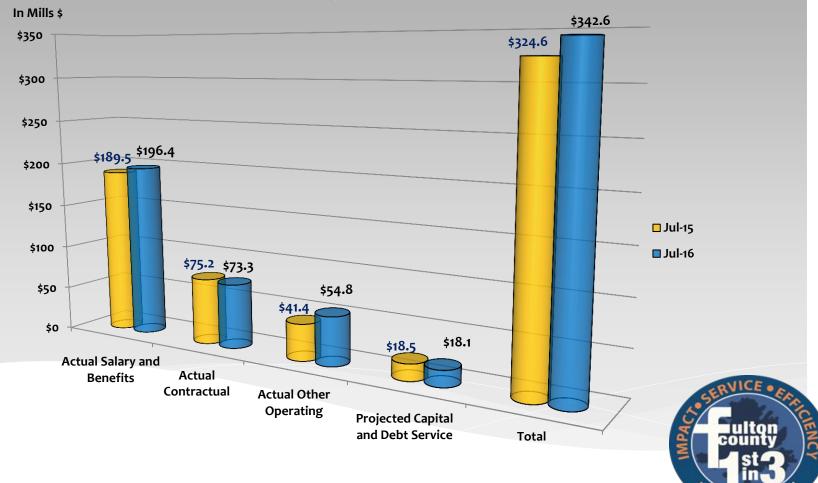
## Actual Spending by Strategic Areas-General Fund July YTD

Unaudited, Cash Basis



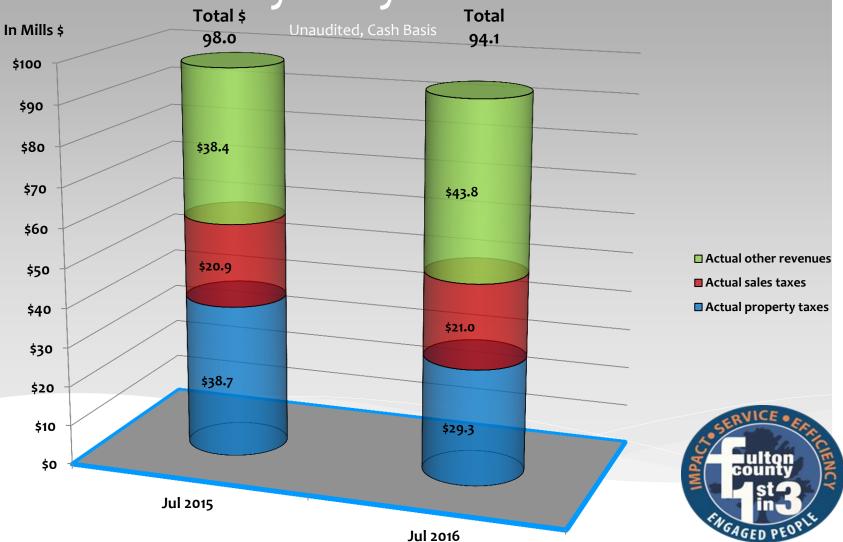
### General Fund Expenditures July YTD 2016

Jnaudited, Cash Basis



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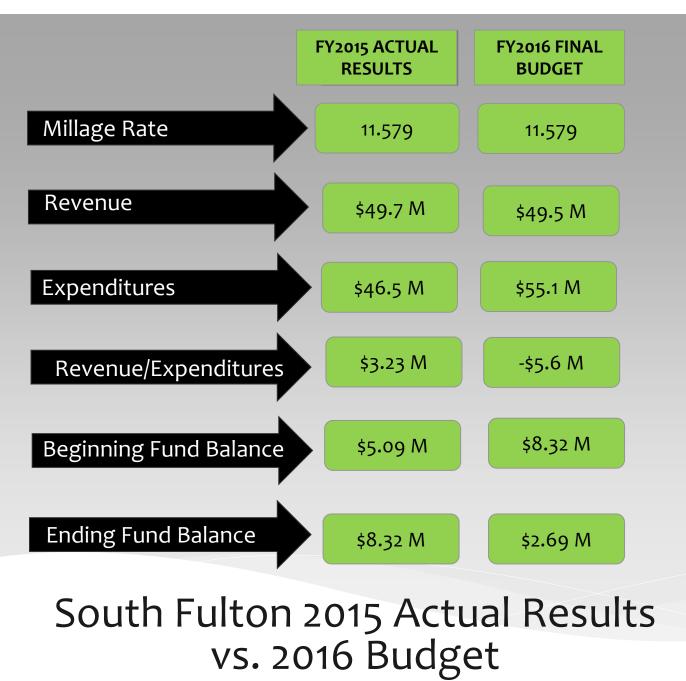
#### General Fund Revenue Summary July YTD 2016



### General Fund Revenue Discussion July2016

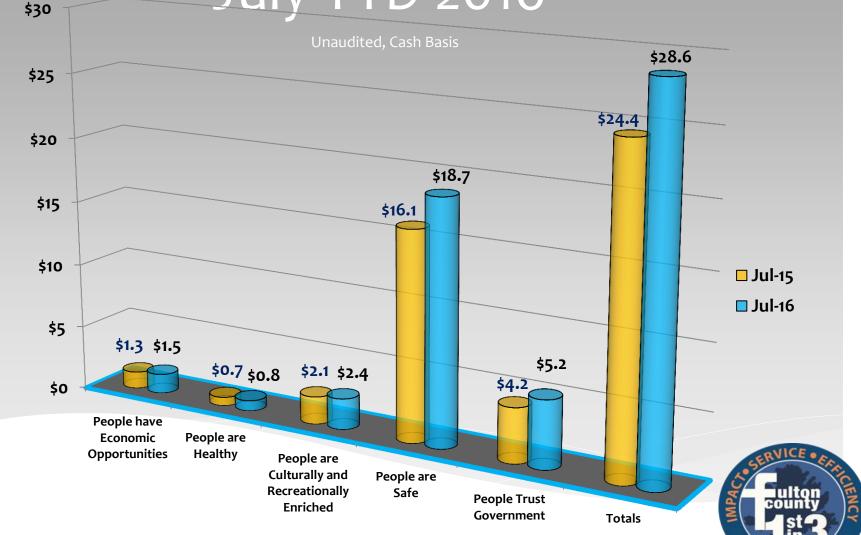
Total General Fund revenue collections as of the end of July 2016 were lower than July 2015 by approximately \$3.8 million, primarily due to the effect of lower property tax collections of \$7.8 million and motor vehicle taxes by \$1.6 million. Sales tax revenues were slightly higher as compared to last year's collection rate for the same period. Other categories, including environmental and outpatient medical fees, were higher by \$5.4 million than 2015 collection patterns as of July 31. The estimated property tax collection rate estimate has been lowered for 2016 due to the delay in finalizing the tax digest and subsequent property tax millage rate. The Board of Commissioners slightly lowered the 2016 millage rate to 10.45 mils as compared to 10.50 mils for 2015.





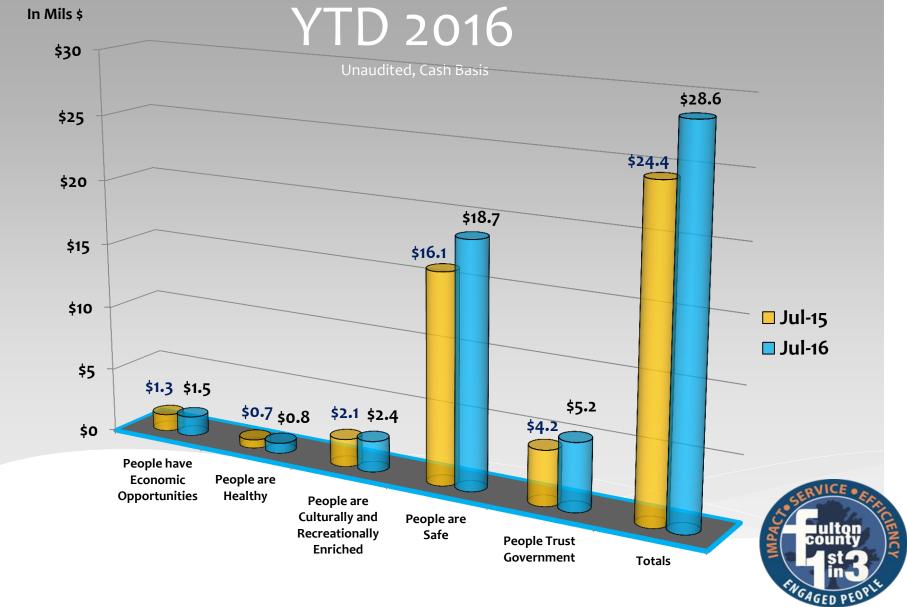


# South Fulton Strategic Spending

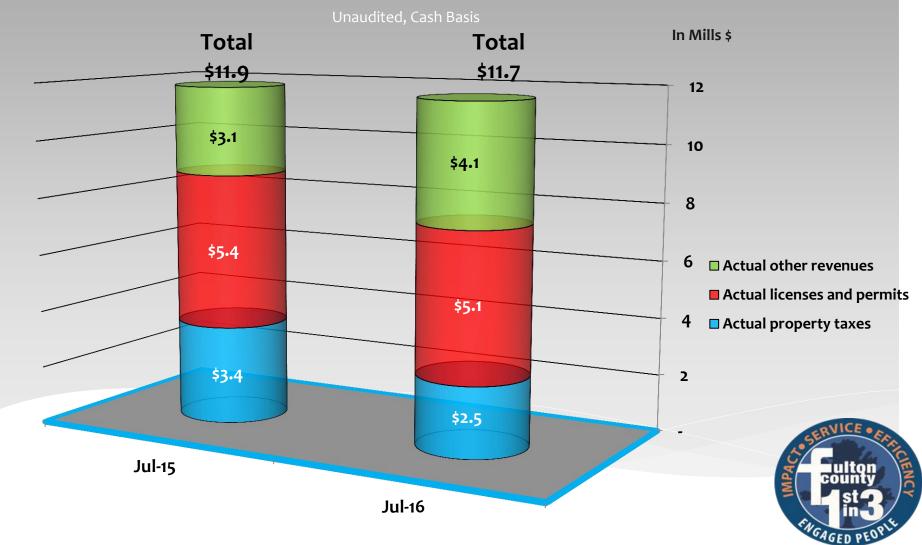


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## South Fulton Expenditures July



### Revenue Summary – South Fulton July YTD 2016



## South Fulton Revenue Discussion July2016

Revenues are slightly lower than the same period last year. Property taxes are lower by \$1 million compared to July 2015, which is offset by the 2016 approved transfer of \$2 million to the South Fulton Special Services District from the General fund, of which \$1 million has been transferred as of midyear.

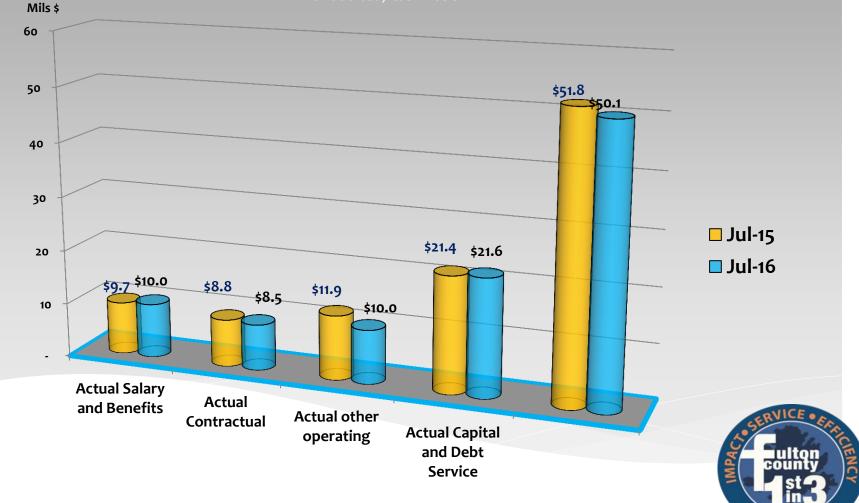
The Property tax collection rate utilized for budgeted revenues was also lowered to the delay in finalizing the tax digest. The Board of Commissioners kept the property tax rate consistent with the previous year at 11.579 mils.

Insurance Premium taxes are collected once a year in November.



## Water and Sewer Expenditures July YTD 2016

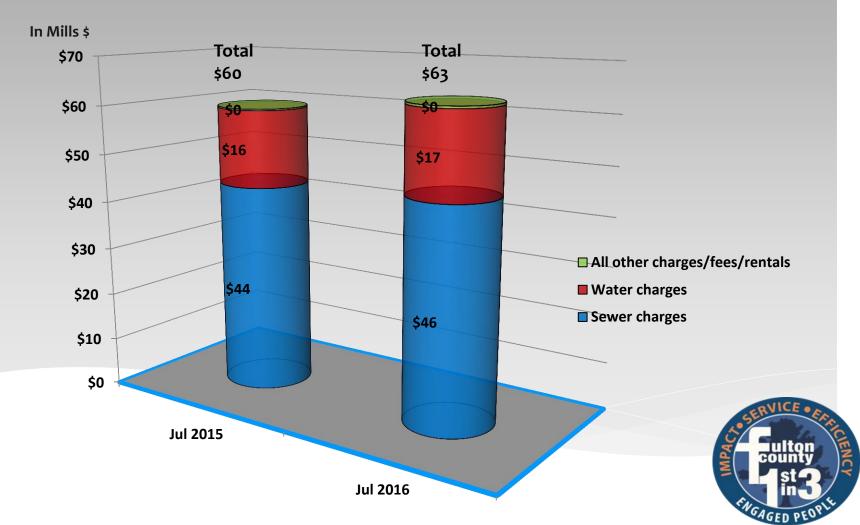
Unaudited, Cash Basis



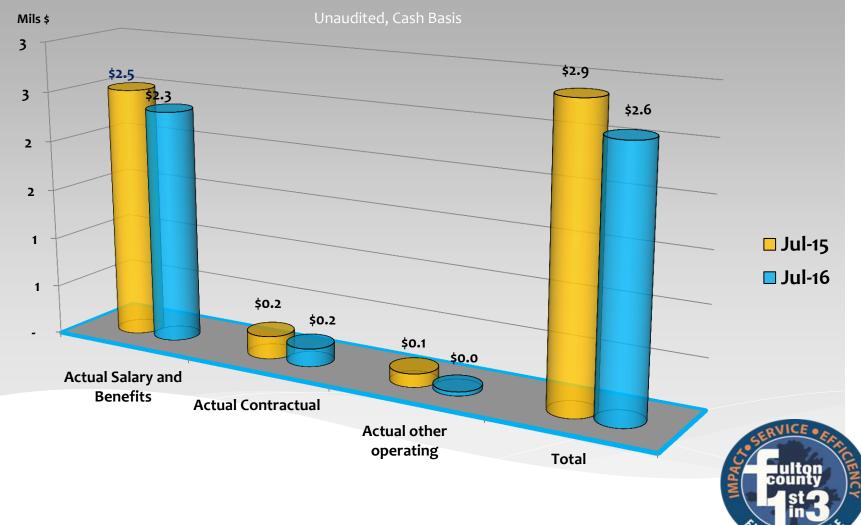
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### Water and Sewer Revenues July YTD 2016

Unaudited, Cash Basis



## Emergency Services (E-911) Expenditures July YTD 2016



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## Emergency Services (E-911) Revenues July YTD 2016

