### FULTON COUNTY, GEORGIA

April 2016 FINANCIAL RESULTS
Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

#### All People are Safe

Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused

#### **All People are Healthy**

Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for heath care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

#### All People are Self-Sufficient

For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance.

Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.

#### **Priority Areas Continued**

#### All People have Economic Opportunities

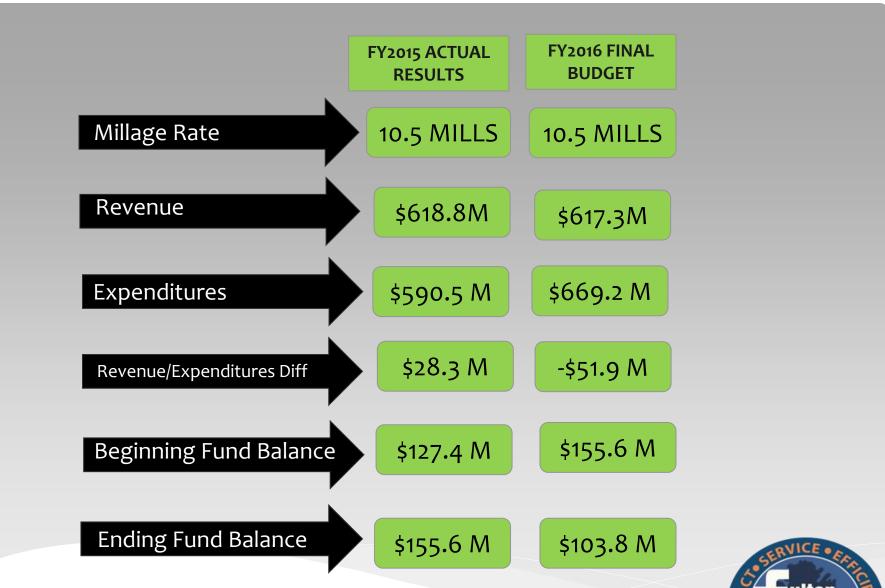
Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce

#### All People's Lives are Culturally and Recreationally Enriched

Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

#### All People Trust Government is Efficient, Effective and Fiscally Sound

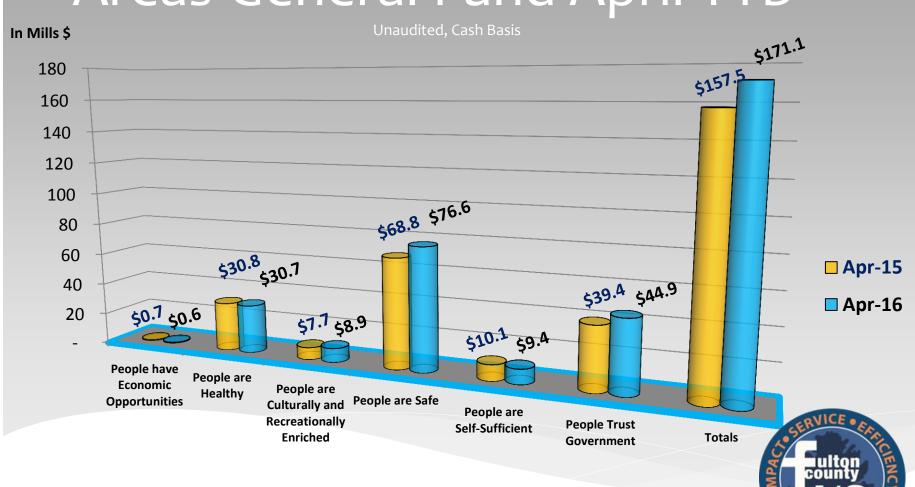
In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.



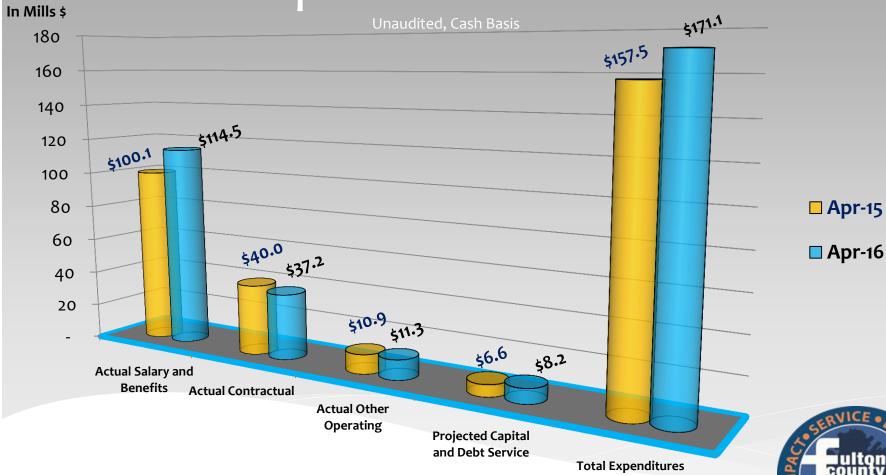
General Fund 2015 Actual Results vs. 2016 Budget



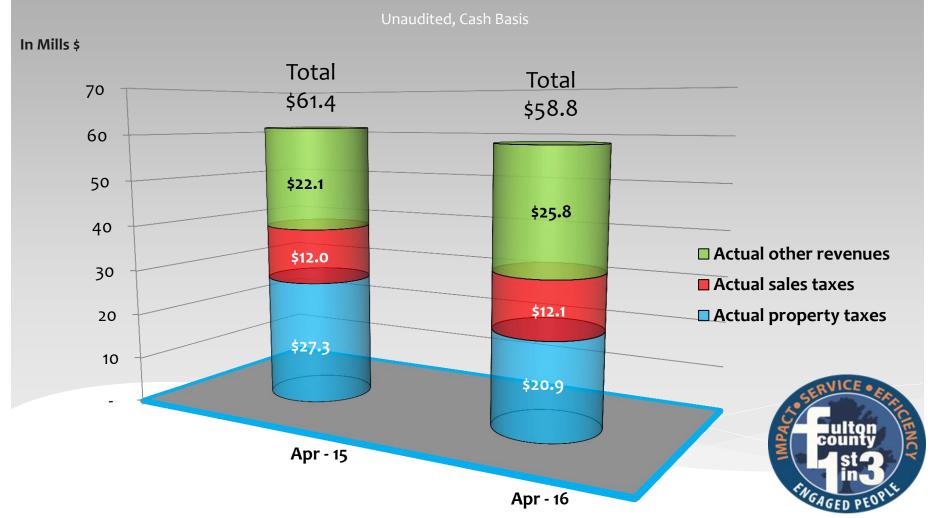
# Actual Spending by Strategic Areas-General Fund April YTD



## General Fund Expenditures April YTD 2016



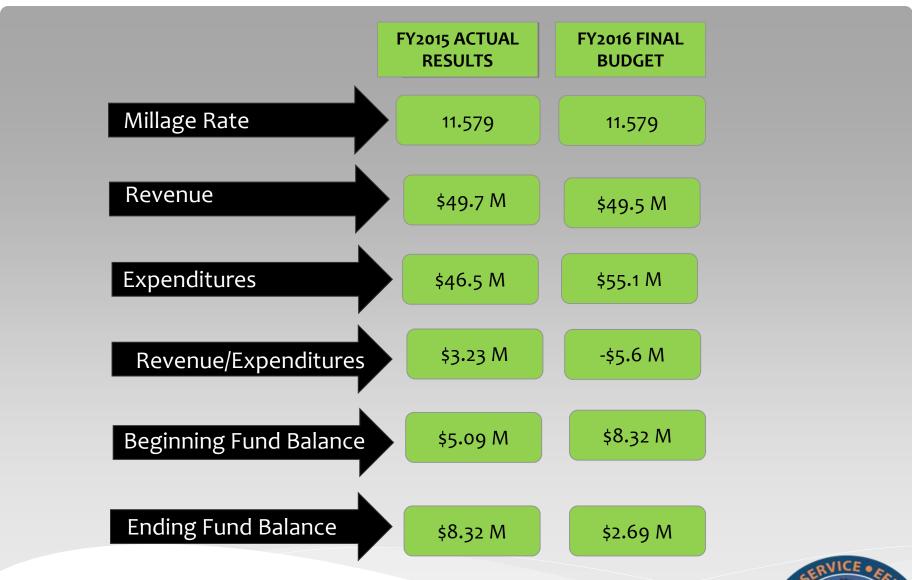
## General Fund Revenue Summary April YTD 2016



### General Fund Revenue Discussion April 2016

Total General Fund revenue collections as of the end of April 2016 were lower than April 2015 by approximately \$2.6 million, primarily due to the effect of lower property tax collections of \$5.6 million and motor vehicle taxes by \$0.9 million. Sales tax revenues were virtually consistent with last year's collection rate for the same period. Other categories, including environmental and outpatient medical fees, were higher by \$3.7 million than 2015 collection patterns as of April 30.

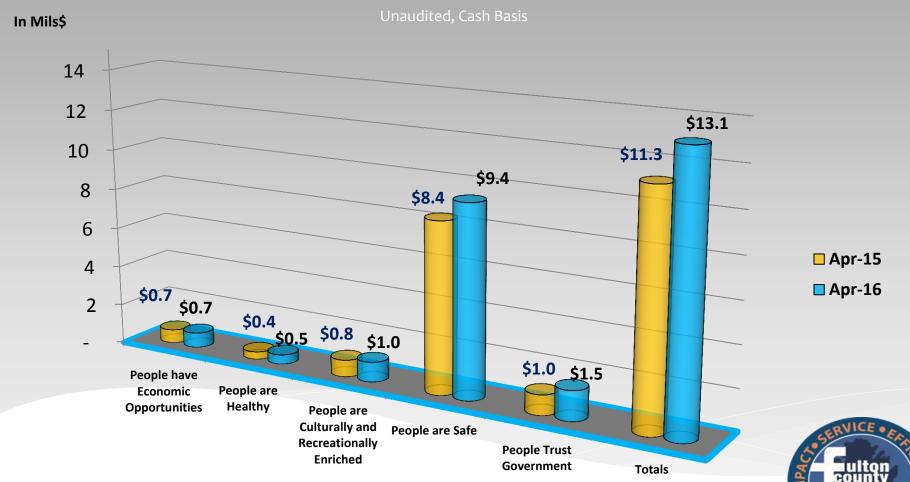




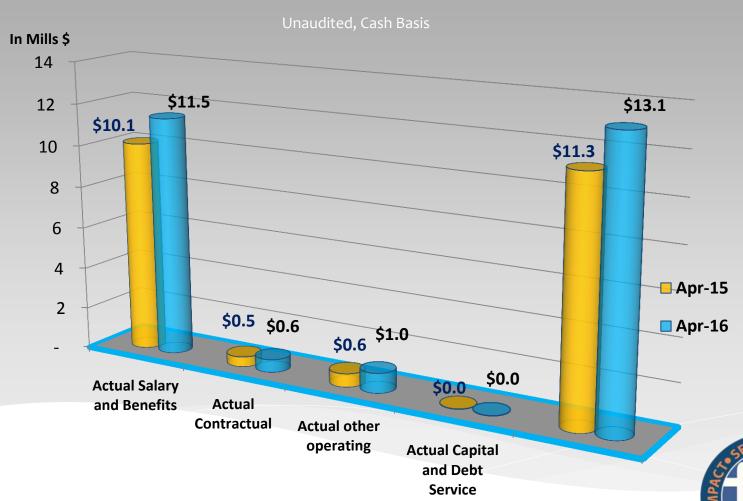
## South Fulton 2015 Actual Results vs. 2016 Budget



## South Fulton Strategic Spending April YTD 2016

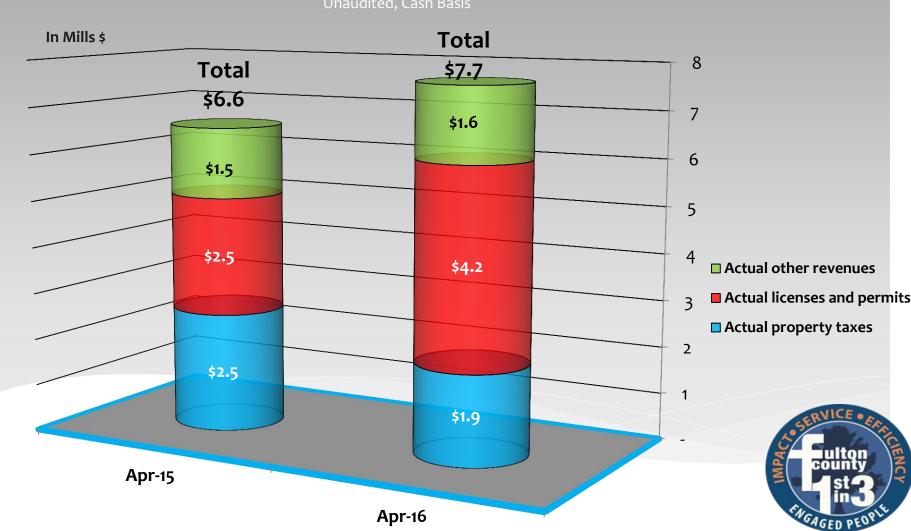


## South Fulton Expenditures April YTD 2016



### Revenue Summary – South Fulton April YTD 2016

Unaudited, Cash Basis



## South Fulton Revenue Discussion April 2016

Revenues are up by \$1.1 million dollars compared to same period last year driven mainly by earlier collections of business license revenues. Property taxes are lower by 600 thousand compared to April 2015. Other variances in revenues consist mainly of higher excise mixed drink tax revenues offset by lower building permit fees.

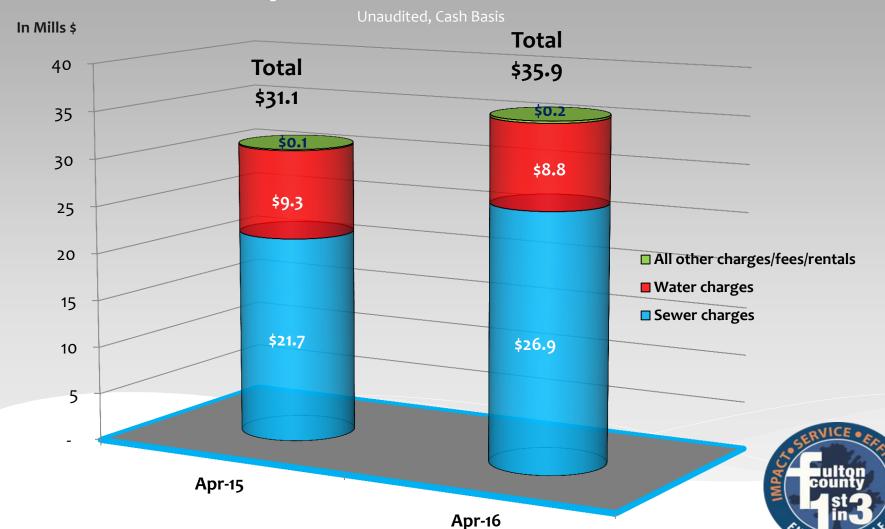
Property tax collection rate utilized for budgeted revenues remains at 94% of billings, but could slightly change based on actual results.

Insurance Premium taxes are collected once a year in November.

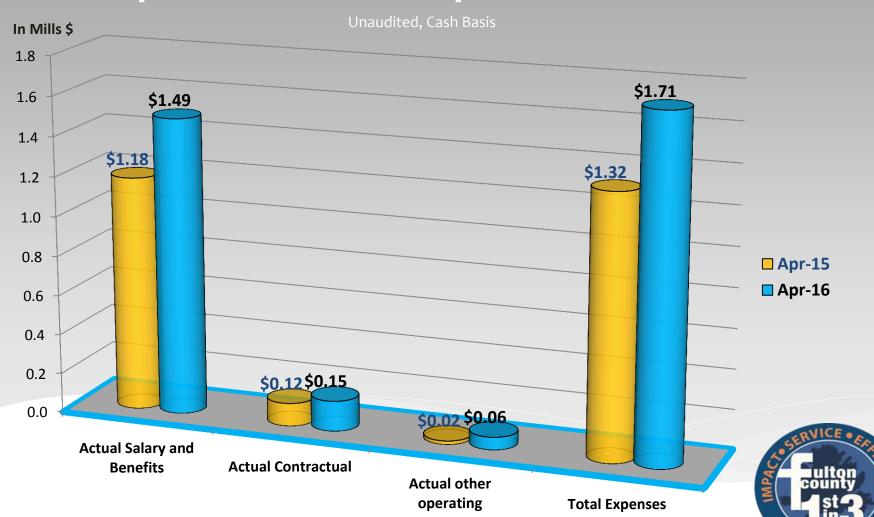


#### Water and Sewer Expenditures April YTD 2016 In Mills \$ 30 Unaudited, Cash Basis \$28.5 25 \$24.9 20 15 □ 15-Apr \$12.5 \$12.3 ■ 16-Apr 10 \$5.3 \$5.5 \$7.0 \$6.3 5 \$0.9 **Actual Salary and** Actual Benefits **Actual other** Contractual **Actual Capital** operating **Total Expenses** and Debt Service

# Water and Sewer Revenues April YTD 2016



## Emergency Services (E-911) Expenditures April YTD 2016



## Emergency Services (E-911) Revenues April YTD 2016

Unaudited, Cash Basis

