FULTON COUNTY, GEORGIA

March 2019 FINANCIAL RESULTS Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

All People are Safe

Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused.

All People are Healthy

Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for heath care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

All People are Self-Sufficient

For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance. Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.



Priority Areas Continued

All People have Economic Opportunities



Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce.

All People's Lives are Culturally Enriched



Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

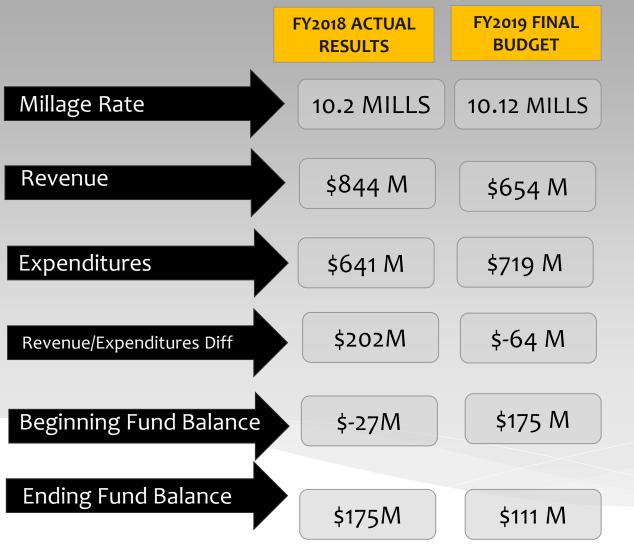
All People Trust Government is Efficient, Effective and Fiscally Sound



In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.



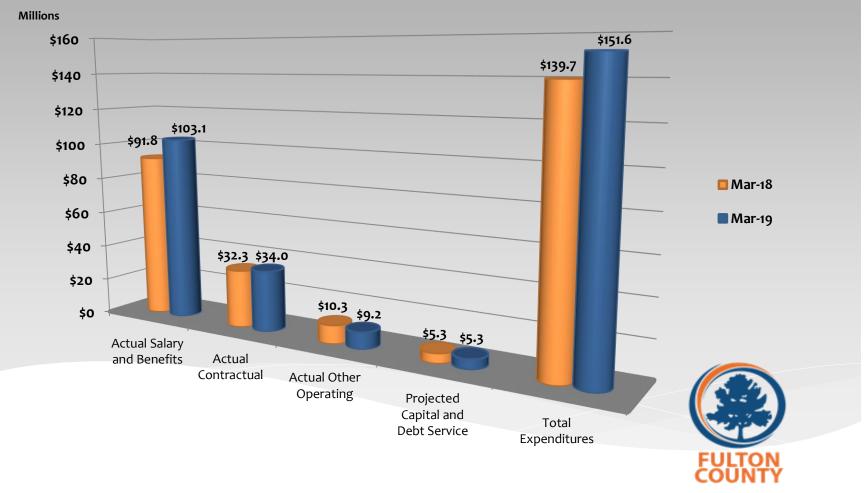
General Fund 2018 Actual Results vs. 2019 Budget





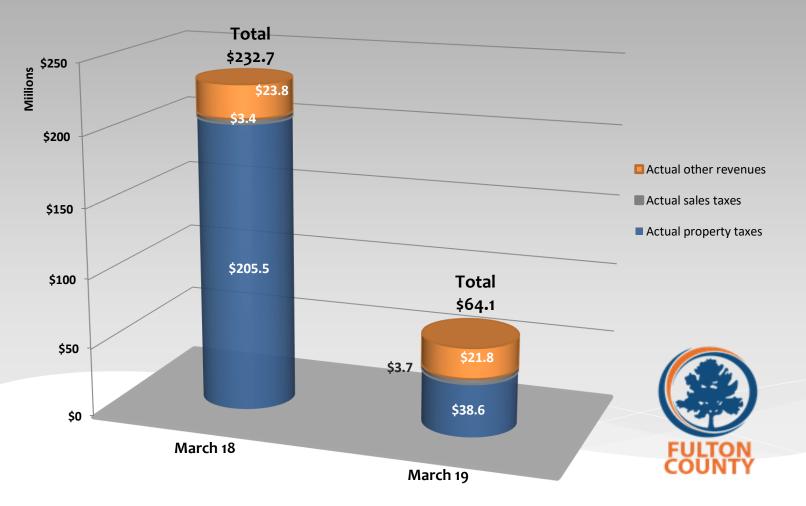
General Fund Expenditures March YTD 2019

Unaudited, Cash Basis



General Fund Revenue Summary March YTD 2019

Unaudited, Cash Basis



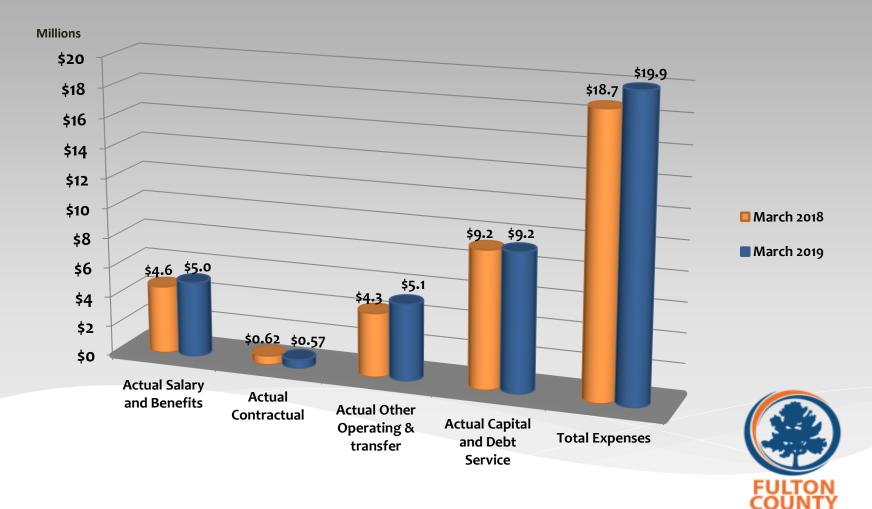
General Fund Revenue Discussion March 2019

Overall revenues in 2019 are significantly lower than the same period in 2018 (by approximately \$168 million). This decrease is primarily the result of property tax collections being approximately \$167 million higher in 2018 which came as prior year taxes from 2017. This was the result of delayed tax billings and collections associated with the FY2017 tax, which were collected in early FY2018.



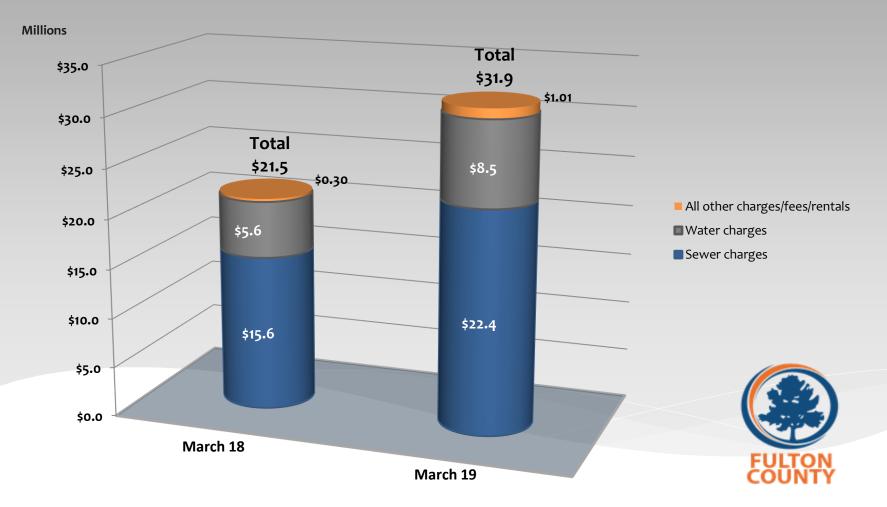
Water and Sewer Expenditures March YTD 2019

Unaudited, Cash Basis



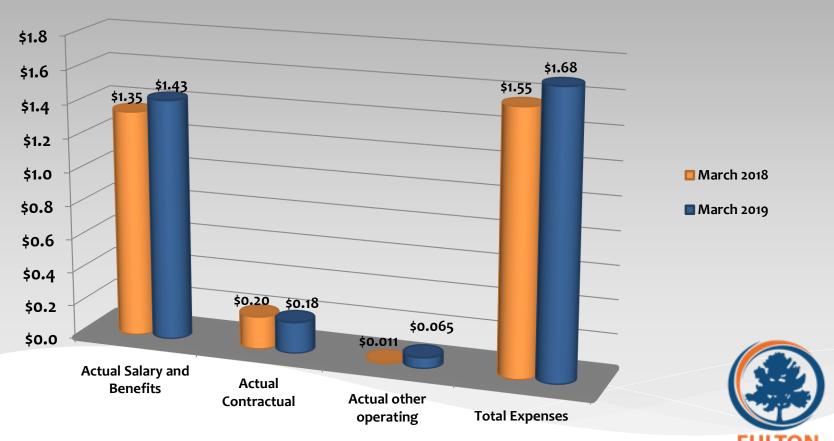
Water and Sewer Revenues March YTD 2019

Unaudited, Cash Basis



Emergency Services (E-911) Expenditures March YTD 2019

Unaudited, Cash Basis



Millions

Emergency Services (E-911) Revenues March YTD 2019

Unaudited, Cash Basis Millions Total \$2.5 \$2.17 \$2.0 Transfer in- South Fulton operations Total Communication center revenues, prepaid card \$1.17 \$1.5 \$1.37 County share - 911 fees 911 User fees 0.24 \$1.0 \$0.37 \$0.5 \$0.36 \$0.5 \$0.2 \$0.0 \$0.2 March 18

March 19